

CHAMBER OF COMMERCE
OF THE
UNITED STATES OF AMERICA

MAXINE TURNER, CHAIR
SMALL BUSINESS COUNCIL

TOM SULLIVAN, EXECUTIVE DIRECTOR
SMALL BUSINESS COUNCIL

October 5, 2017

The Honorable Donald J. Trump
President
1600 Pennsylvania Avenue, NW
Washington, DC 20500

Dear Mr. President:

On behalf of the Small Business Council of the U.S. Chamber of Commerce, I am writing to thank you for nominating David C. Tryon to fill the critically important position of Chief Counsel for Advocacy at the U.S. Small Business Administration (SBA).

The Chamber is the world's largest business federation. It represents the interests of more than 3 million members of all sizes, sectors, and regions, as well as state and local chambers and industry associations. The majority of Chamber members are small firms. In fact, 96 percent of Chamber member companies have fewer than 100 employees and 75 percent have fewer than 10. Our Small Business Council works to ensure the views of small business are considered as part of the Chamber's policy-making process.

The company I founded, Cuisine Unlimited, was established more than 37 years ago offering off-premise catering. Today, we are a second-generation family owned business with 120 full and part-time employees offering full catering and events services in our local community, nationally and internationally. We have catered events throughout the country and have been involved with seven Olympic Games. We were the exclusive caterer at USA House for the United States Olympic Committee in Athens and Torino.

As Chair of the Small Business Council, I am troubled by the crushing weight of regulation on Main Street employers. Research conducted this year by the U.S. Chamber Foundation pegs the impact of federal regulatory burdens at \$1.9 trillion per year in direct costs, lost productivity, and higher prices.¹ The research also shows that those costs hit small businesses the hardest, with an impact on firms with 50 employees or fewer that is 20 percent greater than the average for all firms.²

¹ *The Regulatory Impact on Small Business: Complex. Cumbersome. Costly*, U.S. Chamber of Commerce Foundation (March 2017), available at: <https://www.uschamberfoundation.org/reports/small-business-regulation-study>.

² *Id.*

The President and CEO of the U.S. Chamber of Commerce, Tom Donohue, kicked off this year by declaring war on red tape.

“We need regulatory relief and regulatory reform. There is no justification for the regulatory overkill we have seen over the last 8 years. No one has been hurt more by this overkill than America’s small businesses.” State of American Business Address, January 11, 2017.

Your Administration deserves credit for moving forward on an aggressive regulatory reform strategy, and this nomination reinforces your commitment to remove regulatory barriers that are preventing small businesses and communities from growing and prospering. The Chief Counsel for Advocacy will help you deliver on your promise to small businesses like mine that regulatory relief will remain a top priority.

The Chamber thanks you for nominating David C. Tryon, and we will strongly encourage the Senate Committee on Small Business & Entrepreneurship to move forward so that he can be confirmed expeditiously.

Sincerely,

A handwritten signature in black ink, appearing to read "Maxine Turner". The signature is fluid and cursive, with a large initial "M" and a long, sweeping underline.

Maxine Turner, Founder
Cuisine Unlimited
Salt Lake City, Utah