

July 20, 2023

The President  
The White House  
Washington, DC 20500

Dear Mr. President:

The undersigned organizations are concerned by the growing possibility of a strike by the International Brotherhood of Teamsters in their negotiations for a new labor contract with the United Parcel Service. Given the debilitating impact of a strike on American families and the economy, we urge your Administration to provide the support necessary to help the parties reach a new agreement by the August 1 deadline.

UPS is a vital lifeline for America, moving between 5% and 6% of U.S. GDP, or \$3.8 billion in goods, per day. Parcels delivered by UPS include cancer screening tests, semiconductor chips, baby formula, back-to-school kits, critical parts for agricultural, construction, and telecommunications equipment, and the everyday supplies needed to keep thousands of small businesses running. America also relies on critical medical deliveries enabled by the predictability and reliability of the UPS network, such as vaccines, medical devices, and life-saving medication. Meanwhile, UPS's competitors have stated publicly that, in the event of a work stoppage, they do not have the capacity to absorb the 20 million packages the UPS delivers per day.

A Teamsters strike against UPS could be the costliest such strike in at least a century, with significant and lasting harm for small businesses and online retailers. A strike would lead to months-long backlogs in the supply chain and the interruption of deliveries of critical medical supplies and other essential items. One study estimates that a 15-day UPS strike would harm the health and safety of U.S. consumers by \$55.5 billion; even a 5-day strike at UPS, by this account, would harm the country by \$15.8 billion – or \$3.7 billion per day.<sup>1</sup>

With 95% of the negotiations complete and with the current contract set to expire in less than two weeks, there is no time to waste on rhetoric and posturing. Against this backdrop, the Administration has successfully utilized its formal and informal convening power in the past year to help parties reach agreements in both the railroad and West Coast port terminal contract negotiations. We urge you to lend similar help here and work with the parties to help reach an agreement by August 1.

Sincerely,

National  
Accessories Council  
AdvaMed

Agriculture Transportation Coalition  
America's SBDC

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<sup>1</sup> J. Gregory Sidak, "Does a Threatened Teamsters Strike at UPS Imperil the National Health or Safety?" (July 10, 2023).

American Apparel & Footwear Association (AAFA)  
American Association of Exporters and Importers  
American Composites Manufacturers Association  
American Down and Feather Council  
American Herbal Products Association  
American Public Transportation Association  
American Pyrotechnics Association  
American Rental Association  
American Short Line and Regional Railroad Association (ASLRRA)  
American Trucking Associations  
Associated Builders and Contractors  
Associated Equipment Distributors  
Association for Uncrewed Vehicle Systems International  
Association of American Railroads  
Association of Food Industries  
Coalition of New England Companies for Trade  
Consumer Technology Association (CTA)  
Council for Responsible Nutrition  
Council of Fashion Designers of America (CFDA)  
Fashion Accessories Shippers Association  
Fashion Jewelry & Accessories Trade Association  
Game Manufacturers Association  
Gemini Shippers Association  
Glass Packaging Institute  
Global Cold Chain Alliance  
Greenabl  
Greeting Card Association  
Health Industry Distributors Association (HIDA)  
Heating, Air-conditioning, & Refrigeration Distributors International  
Home Fashion Products Association  
Independent Electrical Contractors  
International Dairy Foods Association  
International Franchise Association  
International Housewares Association  
International Warehouse Logistics Association (IWLA)

Medical Device Manufacturers Association (MDMA)  
Mortgage Bankers Association  
National Association of Egg Farmers  
National Association of Manufacturers (NAM)  
National Industrial Transportation League  
National Lumber & Building Material Dealers Association  
National Retail Federation  
National Ski & Snowboard Retailers Association  
National Sporting Goods Association  
National Wooden Pallet & Container Association  
NGV America  
North American Association of Food Equipment Manufacturers (NAFEM)  
Pacific Coast Council of Customs Brokers and Freight Forwarders Associations, Inc.  
Personal Care Products Council  
Premium Cigar Association  
PRINTING United Alliance  
Retail Industry Leaders Association  
Specialized Carriers & Rigging Association  
Sports & Fitness Industry Association  
Tag and Label Manufacturers Institute  
Tea Association of the U.S.A., Inc.  
Tile Roofing Industry Alliance  
The Toy Association  
Transportation Intermediaries Association (TIA)  
Travel Goods Association (TGA)  
U.S. Chamber of Commerce

#### Alabama

Central Baldwin Chamber of Commerce  
Mobile Area Chamber of Commerce  
Prattville Area Chamber of Commerce

#### Alaska

Alaska Chamber of Commerce

#### Arizona

Apache Junction Area Chamber of Commerce

Arizona Trucking Association  
Greater Flagstaff Chamber of Commerce  
Greater Phoenix Chamber of Commerce  
Scottsdale Area Chamber of Commerce  
Surprise Regional Chamber of Commerce

#### Arkansas

Arkansas State Chamber of  
Commerce/Associated Industries of  
Arkansas  
Rogers Lowell Area Chamber of Commerce

#### California

Antelope Valley Chambers of Commerce  
Brea Chamber of Commerce  
California Automotive Wholesalers'  
Association  
California Business Roundtable  
California Chamber of Commerce  
California Retailers Association  
California Trucking Association  
Customs Brokers & Forwarders Association  
of Northern California  
Gateway Chambers Alliance  
Greater Riverside Chambers of Commerce  
Hueneme Chamber of Commerce  
Long Beach Area Chamber of Commerce  
Los Angeles Area Chamber of Commerce  
Los Angeles Customs Brokers and Freight  
Forwarders Association  
Modesto Chamber of Commerce  
Norwalk Chamber of Commerce  
Orange County Business Council  
Palm Desert Area Chamber of Commerce  
San Diego Customs Brokers Association  
San Gabriel Valley Economic Partnership  
San Marcos Chamber of Commerce  
Santa Barbara South Coast Chamber of  
Commerce  
Simi Valley Chamber of Commerce  
Western States Trucking Association

#### Colorado

Colorado Chamber of Commerce  
Colorado Motor Carriers Association  
Vail Valley Partnership

#### Connecticut

Connecticut Business & Industry  
Association (CBIA)

#### Delaware

Delaware State Chamber of Commerce

#### Florida

Greater Boca Raton Chamber of Commerce  
Ormond Beach Chamber of Commerce  
Space Coast Black Chamber of Commerce

#### Georgia

Barrow County Chamber of Commerce  
Cordele-Crisp Chamber of Commerce, Inc.  
Forsyth-Monroe County Chamber of  
Commerce  
Georgia Chamber of Commerce  
Habersham County Chamber of Commerce  
Heard County Chamber of Commerce  
Metro Atlanta Chamber of Commerce  
Moultrie - Colquitt County Chamber of  
Commerce  
Murray County Chamber of Commerce

#### Hawaii

Hawaii Transportation Association

#### Idaho

Boise Metro Chamber of Commerce  
Idaho Association of Commerce and  
Industry  
Rexburg Area Chamber of Commerce

#### Illinois

Carmi Chamber of Commerce  
Chamber 630  
Chicagoland Chamber of Commerce  
GLMV Chamber of Commerce  
Greater Springfield Chamber of Commerce  
Illinois Chamber of Commerce  
Lake Zurich Area Chamber of Commerce

### Indiana

Aspire Economic Development + Chamber Alliance  
Avon Chamber of Commerce  
Greater Lafayette Commerce  
Greater Lawrence Chamber of Commerce  
Indiana Chamber of Commerce  
Indiana Motor Truck Association  
Kendallville Area Chamber of Commerce  
South Bend Regional Chamber of Commerce

### Iowa

Dubuque Area Chamber of Commerce  
Iowa Association of Business and Industry  
Quad Cities Chamber of Commerce  
Urbandale Chamber of Commerce

### Kansas

Overland Park Chamber of Commerce

### Kentucky

Barren Inc., The Barren County Chamber of Commerce  
Commerce Lexington  
Greater Louisville Inc. -The Metro Chamber of Commerce  
Greater Muhlenberg Chamber of Commerce  
Hopkins County Regional Chamber of Commerce  
Kentucky Chamber of Commerce

### Louisiana

Central Louisiana Regional Chamber of Commerce  
Greater Shreveport Chamber of Commerce

### Maryland

Maryland Chamber of Commerce  
Maryland Retailers Association

### Massachusetts

Associated Industries of Massachusetts  
Metro South Chamber of Commerce

### Michigan

Detroit Regional Chamber of Commerce  
Grand Rapids Chamber of Commerce  
Greater Niles Chamber of Commerce  
Michigan Chamber of Commerce  
Muskegon Lakeshore Chamber of Commerce

### Minnesota

Brainerd Lakes Chamber of Commerce  
Eden Prairie Chamber of Commerce  
Greater Mankato Growth  
Minneapolis Regional Chamber of Commerce  
Shakopee Chamber and Visitors Bureau

### Mississippi

Mississippi Economic Council - The State Chamber

### Missouri

Greater West Plains Area Chamber of Commerce  
Missouri Chamber of Commerce and Industry  
Missouri Retailers Association  
Webster Groves/Shrewsbury/Rock Hill Area Chamber of Commerce

### Montana

Kalispell Chamber of Commerce  
Montana Chamber of Commerce

### Nebraska

Kearney Area Chamber of Commerce  
Nebraska Chamber of Commerce and Industry, Inc.

### Nevada

Carson City Chamber of Commerce  
Henderson Chamber of Commerce  
Nevada Trucking Association  
Retail Association of Nevada  
Vegas Chamber of Commerce

New Hampshire

Business & Industry Association of New Hampshire

New Jersey

Greater Westfield Area Chamber of Commerce  
New Jersey Chamber of Commerce

New Mexico

Greater Las Cruces Chamber of Commerce  
New Mexico Business Coalition  
New Mexico Trucking Association, Inc.

New York

Business Council of New York State Inc.  
Capital Region Chamber of Commerce  
Sullivan County Chamber of Commerce

North Carolina

Moore County Chamber of Commerce  
North Carolina Chamber of Commerce  
North Carolina Trucking Association  
Perquimans County Chamber of Commerce

North Dakota

Greater North Dakota Chamber of Commerce

Ohio

The Chamber of Commerce Serving  
Middletown, Monroe, Trenton  
Chillicothe Ross Chamber of Commerce  
Marion Area Chamber of Commerce  
Ohio Chamber of Commerce  
Ohio Trucking Association  
Zanesville-Muskingum County Chamber of Commerce

Oklahoma

Claremore Area Chamber of Commerce

Oregon

Canby Area Chamber of Commerce

Columbia River Customs Brokers &  
Forwarders Association

Eugene Area Chamber of Commerce  
Gresham Area Chamber of Commerce  
Lincoln City Chamber of Commerce  
North Clackamas County Chamber of Commerce  
Oregon Business & Industry  
Oregon State Chamber of Commerce  
The Dalles Area Chamber of Commerce  
Washington County Chamber of Commerce

Pennsylvania

Columbia Montour Chamber of Commerce  
Hanover Area Chamber of Commerce  
Pennsylvania Chamber of Business and Industry  
Pennsylvania Motor Truck Association  
Pittsburgh Airport Area Chamber of Commerce  
Schuylkill Chamber of Commerce  
Westmoreland County Chamber of Commerce

South Carolina

Anderson Area Chamber of Commerce  
Myrtle Beach Area Chamber of Commerce  
South Carolina Chamber of Commerce  
South Carolina Retail Association  
Tri-County Regional Chamber of Commerce

South Dakota

Greater Sioux Falls Chamber of Commerce  
South Dakota Chamber of Commerce and Industry

Tennessee

Lawrence County Chamber of Commerce

Texas

Greater Arlington Chamber of Commerce  
Greater Taylor Chamber of Commerce  
Greater Tomball Area Chamber of Commerce  
Greater Waco Chamber of Commerce  
Irving-Las Colinas Chamber of Commerce

Longview Chamber of Commerce  
Texas Association of Business  
Washington County Chamber of Commerce

Utah

South Valley Chamber of Commerce  
Utah Trucking Association

Vermont

Vermont Chamber of Commerce

Virginia

Central Fairfax Chamber of Commerce  
Northern Virginia Chamber of Commerce  
Virginia Chamber of Commerce  
Virginia Trucking Association

Washington

Association of Washington Business  
Birch Bay Chamber of Commerce  
Burlington Chamber of Commerce  
Customs Brokers & International Freight  
Forwarders Association of Washington State  
Greater Kirkland Chamber of Commerce  
Greater Spokane Incorporated  
Greater Spokane Valley Chamber of  
Commerce  
Greater Vancouver Chamber of Commerce  
Mercer Island Chamber of Commerce  
Moses Lake Chamber of Commerce  
Seattle Metropolitan Chamber of Commerce  
SnoValley Regional Chamber of Commerce  
Washington Retail Association  
Washington Trucking Associations

Wisconsin

Metropolitan Milwaukee Association of  
Commerce  
Oshkosh Chamber of Commerce  
Wisconsin Manufacturers & Commerce

Wyoming

Campbell County Chamber of Commerce  
Sheridan County Chamber of Commerce  
Wyoming State Chamber of Commerce