



October 30, 2025

To the Members of the United States Congress:

For over 80 years, the federal government has made it a priority to ensure that America's small businesses receive a fair proportion of federal contracts.

Last year, there were at least 65,500 small business contractors located in all 50 states who received over \$155 billion in payment for goods and services provided to the federal government. This includes everything from supplying high-tech machinery and specialized services to general office supplies and landscaping.

For many of these small businesses, federal contracts represent a sizable portion of their overall revenue. Navigating federal contracting rules can be complicated, but once done, a federal contract can be a reliable source of revenue. That is until there is a government shutdown.

Contracts funded with lapsed discretionary appropriations can immediately come to a halt. When the government reopens, rarely are contractors made whole. The purchase of many goods may only be delayed by a government shutdown, though some are permanently forgone. While historically even furloughed federal employees have received back pay when the government reopens, that is not the case for federal contractors who are providing services to the government. This means the longer the government shutdown, the deeper the hit on small business contractors.

To better understand the scale and scope of the impact of the government shutdown on small business contractors, the Chamber utilized data from Bloomberg Government to analyze the number of small business contractors by state and to approximate the monthly and weekly value of their contracts. Our analysis shows the 65,500 small business contractors in the United States have nearly \$3 billion a week at risk, with \$12 billion just in the month of October alone. Businesses in every state in the union have tens of millions, and in some cases, billions of dollars at risk. And that is if the shutdown ended today. The attached table details our findings.

For example:

- There are 1,037 small businesses in Alabama who provide goods and services to the federal government. Every week that the federal government is shut down puts approximately \$104 million in payments to these Alabama

businesses at risk. Shutting down the government for the month of October has put \$450 million at risk for Alabama small business contractors.

The Chamber is again calling on Congress to immediately pass the continuing resolution to reopen and fund the government. We also urge Congress to consider ways to help make federal contractors, especially small business contractors, whole.

Sincerely,

A handwritten signature in blue ink, appearing to read "Neil L. Bradley", with a stylized flourish at the end.

Neil L. Bradley  
Executive Vice President, Chief Policy Officer,  
and Head of Strategic Advocacy  
U.S. Chamber of Commerce

State	Number of Small Business Contractors	Small Business Contractor Dollars from Federal Agencies (in millions)	Estimated Per Month Impact of the Shutdown (in millions)	Estimated Per Week Impact of the Shutdown (in millions)
U.S	65,571	\$155,269	\$12,939	\$2,986
Alabama	1,037	\$5,406	\$450	\$104
Alaska	998	\$6,153	\$513	\$118
Arizona	1,428	\$1,648	\$137	\$32
Arkansas	454	\$221	\$18	\$4
California	7,166	\$11,743	\$979	\$226
Colorado	1,773	\$3,905	\$325	\$75
Connecticut	638	\$707	\$59	\$14
Delaware	197	\$249	\$21	\$5
District of Columbia	882	\$2,885	\$240	\$55
Florida	3,769	\$7,617	\$635	\$146
Georgia	1,868	\$2,671	\$223	\$51
Hawaii	566	\$1,475	\$123	\$28
Idaho	777	\$820	\$68	\$16
Illinois	1,536	\$3,659	\$305	\$70
Indiana	715	\$1,146	\$95	\$22
Iowa	350	\$358	\$30	\$7
Kansas	524	\$531	\$44	\$10
Kentucky	463	\$1,079	\$90	\$21
Louisiana	808	\$1,442	\$120	\$28
Maine	225	\$255	\$21	\$5
Maryland	3,748	\$13,950	\$1,162	\$268
Massachusetts	1,657	\$4,071	\$339	\$78
Michigan	1,226	\$1,565	\$130	\$30
Minnesota	832	\$627	\$52	\$12
Mississippi	448	\$522	\$43	\$10
Missouri	938	\$1,333	\$111	\$26
Montana	860	\$734	\$61	\$14
Nebraska	324	\$718	\$60	\$14
Nevada	548	\$790	\$66	\$15
New Hampshire	375	\$693	\$58	\$13
New Jersey	1,409	\$2,877	\$240	\$55
New Mexico	712	\$1,087	\$91	\$21

New York	2,487	\$3,316	\$276	\$64
North Carolina	1,563	\$1,882	\$157	\$36
North Dakota	230	\$298	\$25	\$6
Ohio	1,633	\$3,080	\$257	\$59
Oklahoma	916	\$2,766	\$230	\$53
Oregon	1,636	\$1,685	\$140	\$32
Pennsylvania	2,154	\$2,209	\$184	\$42
Rhode Island	202	\$246	\$21	\$5
South Carolina	684	\$1,217	\$101	\$23
South Dakota	348	\$494	\$41	\$9
Tennessee	815	\$1,521	\$127	\$29
Texas	3,972	\$7,697	\$641	\$148
Utah	745	\$1,192	\$99	\$23
Vermont	157	\$92	\$8	\$2
Virginia	5,619	\$39,354	\$3,279	\$757
Washington	1,819	\$1,883	\$157	\$36
West Virginia	253	\$464	\$39	\$9
Wisconsin	813	\$1,697	\$141	\$33
Wyoming	274	\$194	\$16	\$4

Methodology: This analysis was compiled using Bloomberg Government's (BGov) federal agency historical spending data, filtered down to only show small business contractors, with contract transactions between January 1, 2024 and December 31, 2024<sup>1</sup>. The number of small business contractors per state are based off the business's HQ state. The estimated impact per month and per week were calculated assuming 12 months in a year and 52 weeks in a year, respectively.

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<sup>1</sup> BGov, 2024