

San Francisco County Superior Court NOV 1 8 2021

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#### SUPERIOR COURT OF CALIFORNIA

#### **COUNTY OF SAN FRANCISCO**

#### **DEPARTMENT 304**

THE PEOPLE OF THE STATE OF CALIFORNIA,

Plaintiff,

v.

HANDY TECHNOLOGIES, INC., and DOES 1 through 10, inclusive,

Case No. CGC-21-590442

FURTHER ORDER RE THE PEOPLE OF THE STATE OF CALIFORNIA'S MOTION FOR PRELIMINARY INJUNCTION

Defendants.

## INTRODUCTION

The above-entitled matter came on regularly for hearing on Wednesday, September 22, 2021. Following the hearing, the Court entered an order directing supplemental briefing. After the supplemental briefing, the Court held a second hearing on Tuesday, November 16, 2021. The Court provided the parties a further tentative ruling before the continued hearing. The appearances are as stated in the record. Having reviewed and considered the arguments and written submissions of all parties and being fully advised, the Court denies the motion.

### **BACKGROUND**

I. The September 23, 2021 Order

The Court found a strong likelihood that the ABC test will govern the question of whether certain

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Pros are properly classified as independent contractors. (See Sept. 23, 2021 Order, 8.) The Court found that Plaintiff is likely to prevail on the merits pursuant to the ABC test. (See *id.* at 20, 22.) Taking those two findings together, the Court found that Plaintiff is likely to prevail on the merits and that there is a strong likelihood that Plaintiff will be able to show that Defendant is not currently in compliance with the law. (See *id.* at 24.)

The Court found that the injunction sought in the moving papers was improper because it precluded Defendant from taking permissible legal pathways to compliance. (*Id.* at 24-25.) The Court directed supplemental briefing to allow Plaintiff to cure the defects in the proposed injunction and to permit briefing on the balancing of the harms that would be imposed by an amended proposed injunction. (See *id.* at 24-29.) Specifically, the Court directed a meet and confer process regarding the language of a proposed injunction followed by "simultaneous supplemental briefs regarding the propriety of the amended preliminary injunction and the manner in which that preliminary injunction may mitigate and/or cause harm during the pendency of this action," followed by simultaneous reply briefs. (*Id.* at 28-29.)

### II. The Supplemental Briefing

Pursuant to the September 23, 2021 Order, the parties submitted two rounds of contemporaneous supplemental briefing. Plaintiff filed the operative proposed injunction on October 15, 2021. (See Oct. 15, 2021 Proposed Order.) At oral argument, Plaintiff proposed, as an alternative, entry of the October 15, 2021 Proposed Order with paragraph 5 removed. The parties dispute whether entry of the proposed injunction, with or without modification, is proper.

## **LEGAL STANDARD**

The governing legal standard is set forth in the September 23, 2021 Order. (See Sept. 23, 2021 Order, 5.)

## **DISCUSSION AND ANALYSIS**

Plaintiff contends that an injunction should issue because Plaintiff has demonstrated a strong likelihood of prevailing on the merits. (Plaintiff's Opening Supplemental Brief, 8.) Plaintiff asserts that this in itself is sufficient to establish that the issuance of a preliminary injunction is in the public interest and mitigates any concerns about the harms caused by an erroneous decision. (*Id.* at 8, 12-13.) Further,

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Plaintiff argues that Defendant has not offered evidence of irreparable harm sufficient to trigger a balancing analysis. (*Id.* at 8-11.) If a balancing analysis is reached, Plaintiff argues that the balance tilts in favor of entry of a preliminary injunction. (*Id.* at 11-20.)

Notwithstanding the Court's prior order and the limited scope of the supplemental briefing, Defendant summarily maintains that Plaintiff is unlikely to prevail on the merits at trial. (Defendant's Supplemental Reply Brief, 4, 6.) Defendant more strenuously argues that the balance of harms tilts strongly against the entry of a preliminary injunction because the proposed preliminary injunction will not prevent harm, but will cause harm to Defendant and affected Pros. (See Defendant's Opening Supplemental Brief, 12-16; Defendant's Supplemental Reply Brief, 6-10.)

First, the Court finds no basis to revisit its prior determination that Plaintiff has a strong likelihood of success on the merits. Second, the Court finds that Defendant has shown that adoption of a preliminary injunction would cause it grave or irreparable harm, such that the Court must consider and balance the actual consequences of granting or denying interim relief. Third, having considered and balanced those consequences, taking into consideration Plaintiff's strong likelihood of success on the merits, the Court denies Plaintiff's request for an interim preliminary injunction.

### I. IT Corp.

In *IT Corp.*, a governmental entity sought a preliminary injunction to enjoin an alleged violation of a zoning ordinance that specifically provided for injunctive relief. (*IT Corp. v. County of Imperial* (1983) 35 Cal.3d 63, 66.) There, after finding that IT Corp. was disposing of unauthorized waste at Superstition Hills, the trial court issued a preliminary injunction that prohibited IT Corp. from doing so. (*Id.* at 68-69.)

The California Supreme Court began with the well-settled proposition that the decision to grant a preliminary injunction rests in the sound discretion of the trial court. (*Id.* at 69.) In general, the California Supreme Court has instructed trial courts to consider (1) the likelihood that the plaintiff will prevail on the merits at trial and (2) the interim harm that the plaintiff is likely to sustain if the injunction were denied as compared to the harm that the defendant is likely to sustain if the preliminary injunction were issued. (*Id.* at 69-70.)

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In particular, where a legislative body has provided for injunctive for a violation of a statute or ordinance, the California Supreme Court ruled that "a showing by a governmental entity that it is likely to prevail on the merits should give rise to a presumption of public harm." (Id. at 71-72.) However, that presumption does not constitute an irrebuttable presumption in favor of entering a preliminary injunction. (*Ibid.*) Accordingly, the California Supreme Court provided: "Where a governmental entity seeking to enjoin the alleged violation of an ordinance specifically provides for injunctive relief establishes that it is reasonably probable it will prevail on the merits, a rebuttable presumption arises that the potential harm to the public outweighs the potential harm to the defendant. If the defendant shows that it would suffer grave or irreparable harm from the issuance of the preliminary injunction, the court must then examine the relative actual harms to the parties. ... Once the defendant has made such a showing, an injunction should issue only if-after consideration of both (1) the degree of certainty of outcome on the merits, and (2) the consequences to each of the parties of granting or denying interim relief—the trial court concludes that an injunction is proper. At this stage of the analysis, no hard and fast rule dictates which consideration must be accorded greater weight by the trial court. For example, if it appears fairly clear that the plaintiff will prevail on the merits, the trial court might legitimately decide that an injunction should issue even though the plaintiff is unable to prevail in a balancing of the probable harms. On the other hand, the harm which the defendant might suffer if an injunction were issued may so outweigh that which the plaintiff might suffer in the absence of an injunction that the injunction should be denied even though the plaintiff appears likely to prevail on the merits. ... The ultimate goal of any test to be used in deciding whether a preliminary injunction should issue is to minimize the harm which an erroneous interim decision may cause." (*Id.* at 72-73 [footnote omitted].)

In the case before it, the California Supreme Court held that the public entity was entitled to a presumption that it would suffer greater harm if the injunction were not issued than IT Corp. would if the injunction were issued because it demonstrated that it was reasonably probable that IT Corp. was processing unauthorized waste at Superstition Hills. (*Id.* at 75.) Further, the California Supreme Court held that IT Corp. failed to make a showing of grave or irreparable harm to rebut the presumption even though the injunction would cause IT Corp. substantial economic loss of waste disposal and

transportation revenues because IT Corp. would still be able to process certain authorized types of waste at Superstition Hills. (*Ibid.*)

#### II. Uber

In *Uber*, the People brought an enforcement action against Uber and Lyft seeking to enjoin them from improperly classifying drivers using their ride-hailing platforms as independent contractors rather than employees. (*People v. Uber Technologies, Inc.* (2020) 56 Cal.App.5th 266, 273.) The People alleged that misclassification deprived drivers of a host of benefits to which they were entitled, gave Uber and Lyft an unfair advantage against competitors, and cost the public significant sums in lost tax revenues and increased social-safety-net expenditures. (*Ibid.*) The trial court issued a preliminary injunction that restrained Uber and Lyft from classifying their drivers as independent contractors. (*Ibid.*) Finding no abuse of discretion in granting the preliminary injunction, the Court of Appeal affirmed its issuance. (*Ibid.*)<sup>1</sup>

The *Uber* Court ruled that the *IT Corp*. framework applies whether a proposed injunction is mandatory or prohibitory. (*Id.* at 283-86.) In so doing, the *Uber* Court explained that the burdens of coming into compliance with the injunction are taken into account under the *IT Corp*. framework in determining whether defendants face grave or irreparable harm and, if so, in the weighing of relative harms. (*Id.* at 285.)

At the first step of the *IT Corp*. analysis, the Court of Appeal found that the People had shown "more than a reasonable probability" of prevailing on the merits. (*Id.* at 286-302.)

At the second step of the *IT Corp*. analysis, the Court of Appeal noted that Uber and Lyft had submitted extensive evidence of the harm they claimed they would suffer by the issuance of an erroneous preliminary injunction. (*Id.* at 302-03.) The Court of Appeal expressed some doubt as to whether Uber and Lyft had shown grave or irreparable harm – noting that a prohibition from violating the law does not constitute grave or irreparable harm and that the financial burdens identified did not rise to the level of

Although the Court of Appeal affirmed the issuance of the preliminary injunction, the Court of Appeal substantially delayed its effective date. (See *Uber*, 56 Cal.App.5th at 282, 282 n.15, 317.) One effect of doing so was that Proposition 22, a ballot initiative that was pending when *Uber* was decided, was enacted before the preliminary injunction went into effect. After remittitur, this Court entered an order granting a joint request to dissolve the preliminary injunction in that action, made on the basis of the defendants' contention that they complied with Proposition 22.

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irreparable harm. (*Id.* at 306.) However, the Court of Appeal did not enter a holding on the second step, instead observing that there was "evidence of disruption to defendants' businesses" and the legal principle that courts must "consider the potential harm caused by an *erroneous* interim decision[,]" the Court of Appeal "assume[d] that if the injunction were ultimately determined to have been wrongly entered, the harm to defendants could fairly be considered grave or irreparable." (*Id.* at 307 [emphasis in original].)

At the third step of the IT Corp. analysis, the Court of Appeal held that the trial court acted within its discretion in balancing the harms identified by the parties. (*Ibid.*) The Court of Appeal explained that even if the plaintiff was unable to prevail on the balancing of the harms, the trial court could still have properly entered the preliminary injunction because it found it fairly clear that the People would prevail on the merits. (Id. at 307.) As the reviewing court, the Court of Appeal explained that it must defer to the trial court's exercise of discretion so long as the trial court properly understood its discretion as a legal matter and made a choice that was within the permissible range of legal options before it. (Id. at 307.) Faced with "compelling policy arguments favoring both sides of the choice the court faced[,]" "the trial court had a reserve of discretionary power under IT Corp. to choose between the contending positions, with inevitable trade-offs entailed either way." (Id. at 307-08.) The Court of Appeal explained that the trial court's duty, sitting in equity, was to arrive at a just solution taking into account the public interest. (Id. at 308.) The Court of Appeal ruled that the trial court did so, applying the balancing test at the final step of the IT Corp. analysis on the basis of record evidence and the likelihood of success on the merits. (Id. at 307-13.) The Court of Appeal explained that the trial court did not err in issuing a preliminary injunction because the "trial court found that rectifying the various forms of irreparable harm shown by the People more strongly serves the public interest than protecting Uber, Lyft, their shareholders, and all of those who have come to rely on the advantages of online ride-sharing delivered by a business model that does not provide employment benefits to drivers" based on a proper consideration of the harms shown in the record and an "overwhelming likelihood" that the People would prevail at trial. (Id. at 312-13.)

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#### III. Step One - Likelihood of Success on the Merits

The Court addressed the likelihood of prevailing on the merits in its September 23, 2021 Order and did not permit supplemental briefing on the issue. (See Sept. 23, 2021 Order, 7-22.) Defendant's unauthorized supplemental arguments do not persuade the Court to modify its ruling.

In Defendant's opening supplemental brief, Defendant argued that Defendant is making product changes to address the reasons the Court provided in its September 23, 2021 Order for finding that Plaintiff is likely to prevail on the merits. (See Defendant's Opening Supplemental Brief, 5-6.) To that end, Defendant discussed why it contends that various product changes it intends to complete by March 2022 will bring it into compliance with the law. (*Id.* at 6-12.) In Defendant's reply brief, Defendant goes one step further. There, Defendant asserts, without citation, that because it will change its business practices to bring itself into compliance before trial, Plaintiff is not likely to succeed at trial. (Defendant's Supplemental Reply Brief, 4, 6.)

First, the Court does not interpret this line of argument as a request to reconsider the Court's ultimate ruling on the likelihood of success on the merits. Second, to the extent this line of argument could be construed as a request for reconsideration, the only clear argument Defendant has offered for a different result is premised on the assertion that certain changes to its business model will be completed by March 2022. The evidentiary support for that assertion is a declaration providing a "best estimate" of March 2022 as a completion date for some of the relevant changes. (See Supp. DeGracia Decl. ¶ 10-11.) The Court is not persuaded by Defendant's cursory assertion that the Court should evaluate Plaintiff's likelihood of success on the merits considering generally described changes to Defendant's business model that Defendant estimates will be completed in advance of trial. Accordingly, the Court does not reconsider this aspect of its September 23, 2021 Order.

## IV. Step Two - Grave or Irreparable Harm to Defendant

Because this case involves public entities that have demonstrated a likelihood of success on the merits in connection with a statute that provides for injunctive relief, a rebuttable presumption of public harm has arisen. (See *IT Corp.*, 35 Cal.3d at , 71-72, 75; *Uber*, 56 Cal.App.5th at 283-84.) If Defendant has not demonstrated that the issuance of an injunction will result in grave or irreparable harm to it, then

an injunction must issue. (See *IT Corp.*, 35 Cal.3d at 72-73, 75.) If Defendant has demonstrated that the issuance of an injunction will result in grave or irreparable harm to it, then the Court must decide whether it is proper to issue an injunction after consideration of both (1) the degree of certainty of outcome on the merits, and (2) the consequences to each of the parties of granting or denying interim relief. (See *id.* at 72-73; *Uber*, 56 Cal.App.5th at 283-84.) As set forth below, Defendant has demonstrated that the issuance of an injunction would cause it grave or irreparable harm. Accordingly, the Court must proceed to step three of the *IT Corp.* analysis.

Defendant argues that it will suffer grave or irreparable harm if the Court enters the requested preliminary injunction because (1) Defendant would be required to temporarily shut down its business until it could modify its operations to comply with Labor Code § 2777; (2) Defendant would be required to invest resources in modifying its business operations; (3) Defendant would be put at a competitive disadvantage vis-à-vis its competitors to the extent it modifies its business practices to comply with the preliminary injunction. (Defendant's Opening Supplemental Brief, 13-16; Defendant's Supplemental Reply Brief, 6-8.) Plaintiff contends that (1) the Court may not consider any costs of complying with the law as grave or irreparable harm; and (2) Defendant's evidence does not support a finding of grave or irreparable harm. (Plaintiff's Opening Supplemental Brief, 8-11; Plaintiff's Supplemental Reply Brief, 5, 13-16.)

First, the Court credits Defendant's evidence that issuance of the preliminary injunction will require at least a temporary suspension of the line of business implicated by this action throughout the state of California. (DeGracia Decl. ¶¶ 29-31 [if Defendant were required to reclassify Pros as employees, Defendant would need to temporarily shut down its California business and incur millions of dollars in redevelopment costs and lost business]; Supp. DeGracia Decl. ¶¶ 3-12 [outlining changes Defendant is making to business in attempt to comply with the law as it understands it pursuant to the September 23, 2021 Order without reclassifying its workers as employees and stating that if it is required to make the payments required by the October 15, 2021 Proposed Order in the interim, it would have no choice but to shut down the affected services]; Oct. 15, 2021 Proposed Order ¶¶ 1-2, 4-5.) The Court is not persuaded that the testimony provided by Defendant lacks credibility, even read in the context of the

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2021 Proposed Order ¶¶ 4-5.)

exhibits Plaintiff identifies. (See Plaintiff's Opening Supplemental Brief, 8-11; Plaintiff's Supplemental Reply Brief, 13-16.)<sup>2</sup>

Second, the Court notes that Plaintiff has expressly refused to take a position as to whether any of Defendant's competitors, as identified in the record, properly classify their workers as independent contractors. (See Plaintiff's Supplemental Reply Brief, 16 n.7; Oct. 29, 2021 Chau Decl. ¶¶ 3-10; Defendant's Opening Supplemental Brief, 9-10, 15-16; Reply, 8 n.6; Oct. 15, 2021 Singla Decl., Exs. A-H.) This lends credence to the proposition that Defendant will be put at a competitive disadvantage if it is preliminarily enjoined from operating its business while its competitors continue in the same business unabated, particularly if Defendant is forced to shut down an entire line of business in California. Indeed, Plaintiff posits that if Defendant is forced to shut down a line of business, one theoretical result would be to redirect business to other companies — Amazon, TaskRabbit, and Thumbtack — as to whose

<sup>&</sup>lt;sup>2</sup> In short, Plaintiff argues that Defendant has a demonstrated ability to tailor compensation and monitor Pros. such that the Court should discredit testimony from Defendant's declarant to the effect that Defendant would have to shut down its California business if a preliminary injunction is entered because it cannot, as a practical matter, secure a stay of that injunction. (See Supp. DeGracia Decl. ¶ 12; Oct. 15, 2021 Proposed Order ¶¶ 4-5; Plaintiff's Supplemental Reply Brief, 13-16.) The Court is not persuaded that the facts highlighted by Plaintiff render the bottom-line representation in the declaration incredible. First, there is no conflict between the present declaration and the public-policy-oriented press release identified by Plaintiff. (Compare Supp. DeGracia Decl. ¶ 12; with Oct. 15, 2021 Supp. Stillman Decl., Ex. 7; Plaintiff's Supplemental Reply Brief, 13-14.) Second, if proven, the existence of payment systems in certain states that allow Defendant to ensure a minimum wage of \$15 per hour and a contribution of \$1.25 per hour to a benefit contributions fund does not demonstrate that Defendant has systems in place to make all payments that would be required by the proposed preliminary injunction, although it does tend to support the proposition that Defendant has experience with implementing such systems that would lend credence to their time estimates. (Compare Supp. DeGracia Decl. ¶ 12; with Oct. 15, 2021 Proposed Order ¶ 5; Oct. 15, 2021 Supp. Stillman Decl., Ex. 9; Plaintiff's Supplemental Reply Brief, 14.) Notably, however, this line of argument depends on the Court (1) considering inadmissible hearsay - an out-ofcourt statement from Gig Worker Advocates – for the truth of the matter asserted and (2) assuming that a negotiated agreement to pay Pros "\$15 for every hour they work on the platform" is tantamount to a negotiated agreement to pay a minimum wage of \$15 per hour worked under California law. Third, Plaintiff argues that Defendant does have "systems to" "know what happens on any job" because Defendant has Pros fill out progress reports on the Handy App and collects customer feedback, including in resolving customer complaints and issuing fines. (See Plaintiff's Supplemental Reply Brief, 15; Supp. DeGracia Decl. ¶ 12.) Whether the methods by which Defendant may collect information reported by Pros or customers constitute "systems to" "know what happens on any job" is a matter that may be subject to reasonable debate – the declarant's testimony on the issue does not render his core testimony incredible. Fourth, and similarly, Plaintiff argues that Defendant does have "systems to" track travel time and distance because it can use location tracking. (See Plaintiff's Supplemental Reply Brief, 14-15; Supp. DeGracia Decl. ¶ 12.) While the Court finds the testimony on this point less clear, the Court does not find that this testimony detracts from the testimony to the effect that if Defendant were required to make the payments required by paragraph 5 of the proposed preliminary injunction in the near term, Defendant would have no choice but to shut down the affected services. (See Supp. DeGracia Decl. ¶ 12: Oct. 15.

legal compliance Plaintiff refrains from opining. (See Plaintiff's Supplemental Reply Brief, 16, 16 n.7; DeGracia Decl. ¶ 30 [Defendant will lose business if it is forced to temporarily suspend its operations].)

Third, the Court underscores that it is evaluating whether Defendant will suffer grave or irreparable harm if the Court erroneously issues a preliminary injunction. (See *Uber*, 56 Cal.App.5th at 283, 302, 307; *IT Corp.*, 35 Cal.3d at 73.) Accordingly, the Court is not persuaded that it may disregard harms raised by Defendant that can be described as costs of complying with the law, as the Court has interpreted it. (Compare Plaintiff's Supplemental Opening Brief, 8-9, 9 n.2.)<sup>3</sup> The Court may discount those harms based on the likelihood of success at the third step of the *IT Corp.* analysis, but it may not deny Defendant the benefit of the third step of the *IT Corp.* analysis by disregarding them entirely at step two. (See, generally, *Uber*, 56 Cal.App.5th at 307 [if it is fairly clear that the plaintiff will prevail on the merits, a trial court might legitimately decide that an injunction should issue even though the plaintiff is unable to prevail on the balancing of probable harms].)<sup>4</sup>

Fourth, the Court finds that the harms identified by Defendant include harms that can properly be described as grave or irreparable.

The Court is not persuaded that financial injuries identified by Defendant, such as the costs that would be incurred to operate a business in compliance with a preliminary injunction and/or the lost sales during a temporary shutdown, are categorically excluded from constituting grave or irreparable harm. (Compare DeGracia Decl. ¶¶ 29-31; Supp. DeGracia Decl. ¶¶ 3-12; with Plaintiff's Opening

<sup>&</sup>lt;sup>3</sup> Plaintiff cites *People ex rel. Reisig v. Acuna* (2010) 182 Cal.App.4th 866, 882 for the proposition that the costs of coming into compliance with the law do not constitute grave or irreparable harm in the context of a preliminary injunction. (Plaintiff's Opening Supplemental Brief, 8-9, 9 n.2.) There, the Court of Appeal summarily stated that defendants could not "claim harm from any restriction in the activities that constitute the public nuisance." (*Reisig*, 182 Cal.App.4th at 882.) But, in the specific context of step two of the *IT Corp.* analysis, the *Uber* Court recently acknowledged *Reisig* before confirming that the harm to a defendant that the trial court properly considers is the harm caused by erroneously issuing a preliminary injunction. (*Uber*, 56 Cal.App.5th at 306-07.) This Court follows *Uber*. Accordingly, this Court must consider the potential harm caused by an erroneous interim decision – by issuing a preliminary injunction that is not warranted by the law – at the second step of the *IT Corp.* analysis. (*Id.* at 307.)

<sup>&</sup>lt;sup>4</sup> Plaintiff argues that if Defendant has suffered irreparable harm here, then governmental entities would never be able to get a preliminary injunction because defendants would always be able to show irreparable harm. (Plaintiff's Supplemental Reply Brief, 17 n.8.) First, this misstates the law. A defendant does not defeat a motion for preliminary injunction by a governmental entity merely by showing that it will suffer irreparable harm if the preliminary injunction is erroneously granted. Second, the Court is not persuaded that the irreparable harms claimed here are claimed in every case.

Supplemental Brief, 8-9.)

One ground for the Court of Appeal's holding in *Uber* was that substantial evidence supported the trial court's finding that drivers were suffering ongoing irreparable harm. (See *Uber*, 56 Cal.App.5th at 309, 312.) In support of that finding, the Court of Appeal explained that the damages defendants caused by misclassifying drivers as independent contractors were immeasurable in the absence of the employment records that defendants failed to maintain, such that injunctive relief was appropriate to put an end to the irreparable financial harm that was ongoing. (See *id.* at 311-12.) In so doing, the Court of Appeal cited *Friedman v. Friedman* (1993) 20 Cal.App.4th 876, 890 for the proposition that monetary loss does not constitute irreparable harm unless the amounts are unrecoverable. (*Id.* at 311.)

Accordingly, *Uber* stands for the proposition that certain types of monetary harm can support a finding of irreparable harm in preliminary injunction proceedings.<sup>5</sup>

The Court is persuaded that, consistent with the reasoning in *Uber*,<sup>6</sup> the economic harms claimed by Defendant in this case are grave or irreparable. Plaintiff has not identified any mechanism whereby Defendant could be reimbursed for the development costs incurred complying with an erroneous preliminary approval order or for the loss of business occasioned by the entry of a preliminary injunction with which Defendant could not comply without shutting down a line of its business in California. Moreover, Plaintiff has not identified any mechanism available to remedy the loss of goodwill or market

<sup>&</sup>lt;sup>5</sup> In *Uber*, the Court of Appeal acknowledged federal authority finding irreparable harm in incurring large costs in restricting business and losing customer goodwill. (See *Uber*, 56 Cal.App.5th at 305-06 [citing *American Trucking Ass'ns v. City of Los Angeles* (9th Cir. 2009) 559 F.3d 1046, 1058].) At the same time, the Court of Appeal cited *IT Corp*. for the proposition that the financial burdens claimed by Uber and Lyft did not rise to the level of irreparable harm. (*Id.* at 306 [citing *IT Corp.*, 35 Cal.3d at 75].) However, the Court's observations about irreparable harm to Uber and Lyft were dicta insofar as the Court of Appeal held that the trial court's entry of a preliminary injunction was correct assuming that Uber and Lyft would suffer grave or irreparable harm as a result of an erroneous interim decision. (*Id.* at

<sup>307.)</sup> Moreover, the California Supreme Court in *IT Corp*. did not say that economic loss is categorically excluded from constituting grave or irreparable harm, but that IT Corp. failed to establish that there would be "harm sufficient" to constitute grave or irreparable injury where it would still be able to use the waste site to process authorized waste. (*IT Corp.*, 35 Cal.3d at 75.)

To be sure, as explained above, the *Uber* Court held that irreparable harm to employees was ongoing without reaching a holding, one way or the other, as to irreparable harm to Uber and Lyft. While one important focus of the rationale set forth in *Uber* is the harm suffered by the employees and the harm suffered by the employers would focus on the substantial importance of the timely payment of wages and benefits to employees, the rationale also relies on difficulty measuring losses in monetary terms and, more generally, the unavailability of relief through a claim for damages. (See *Uber*, 56 Cal.App.5th at 311-12.) These latter rationales apply equally here, such that the Court is unable to reach a different result pursuant to the rationales set forth in *Uber*.

share that would flow from erroneously shutting down Defendant's business while its competitors remain in operation. Accordingly, the Court is persuaded that Defendant has identified grave or irreparable harms that would flow from an erroneous interim decision.

Fifth, the Court is not persuaded that striking paragraph 5 from the proposed preliminary injunction, as Plaintiff proposed at the hearing, prevents grave or irreparable harm to Defendant from an erroneous decision.

If adopted without paragraph 5, the preliminary injunction would permit Defendant to effectively stay the application of the preliminary injunction to preclude it from classifying Covered Pros as independent contractors for an additional 90 days<sup>7</sup> from the date the preliminary injunction is entered while it attempts to comply with Labor Code § 2777 as this Court has interpreted it. (See Oct. 15, 2021 Proposed Order ¶¶ 1-2, 4.) During that period, the parties may present, and the Court will resolve, any disputes concerning whether Defendant's modifications are sufficient to bring Defendant into compliance with Labor Code § 2777. (See *id.* at ¶ 4.)

If Defendant persuades the Court that its proposed modifications are sufficient and successfully implements them before the provision in the preliminary injunction prohibiting Defendant from classifying Covered Pros as independent contractors takes effect, then the Court will monitor Defendant's ongoing compliance pursuant to the preliminary injunction, but do nothing more. (See *ibid*.) If Defendant fails to persuade the Court that the changes are sufficient to comply with Labor Code § 2777 or fails to implement the changes before the 120 calendar days have passed from the date the preliminary injunction has entered, Defendant will be enjoined from classifying Covered Pros as independent contractors 120 calendar days after the preliminary injunction was entered. (See *id*. at ¶¶ 1-2, 4.)

If Defendant is enjoined from classifying Covered Pros as independent contractors 120 calendar days after the preliminary injunction is entered, Defendant will suffer grave or irreparable harm because it will be forced to shut down a line of its business. (See Supp. DeGracia ¶ 12.)<sup>8</sup> That is, if paragraph 1

<sup>&</sup>lt;sup>7</sup> The provision of the proposed preliminary injunction enjoining Defendant from classifying Covered Pros as independent contractors would go into effect 30 calendar days after it is entered. (See Oct. 15, 2021 Proposed Order ¶ 1.)

<sup>8</sup> To the extent that the DeGracia declarations do not close the door to Defendant being able to operate in

of the preliminary injunction goes into effect 120 calendar days from this order, Defendant will suffer grave or irreparable harm if the Court's decisions, including its initial analysis of the merits and future rulings concerning the adequacy of Defendant's modifications and the implementation of the same, are erroneous. Put another way, if the preliminary injunction actually enjoins Defendant from any real-world conduct related to the classification of Covered Pros as independent contractors, then erroneous preliminary decisions will cause grave or irreparable harm to Defendant.

Removing paragraph 5 from the proposed preliminary injunction reduces the risk of grave or irreparable harm to Defendant only insofar as it reduces the chance that the operative term of the proposed preliminary injunction will ever go into effect. But the Court will consider the potential harm from the proposed preliminary injunction if its operative term does go into effect.

## V. Step Three - The Consequences to Each of the Parties of Granting or Denying Interim Relief

The foundational premise of Plaintiff's argument is that, where there is at least a reasonable likelihood of success on the merits, the harm to workers, law-abiding competitors, and the public, in terms of at least reduced tax revenues, flowing from an employer's decision to misclassify its workers outweighs the harm to the employer flowing from the interim imposition of the preliminary injunction. (See Plaintiff's Opening Supplemental Brief, 11-12; Plaintiff's Supplemental Reply Brief, 8-9, 9 n.1; *Uber*, 56 Cal.App.5th at 309-13.) The Court generally agrees with this foundational premise. Moreover, the Court agrees that Pros are suffering ongoing harm, including significant irreparable harm, because they are being classified as independent contractors when they should be classified as employees. (See *Uber*, 56 Cal.App.5th at 312.)

Nevertheless, in *IT Corp*. the California Supreme Court directed trial courts to issue a preliminary injunction that will visit grave or irreparable harm on a defendant only if, after considering both the degree of certainty of the outcome on the merits and the "consequences to each of the parties of granting or denying interim relief" the trial court "concludes that an injunction is proper." (*IT Corp.*, 35 Cal.3d at 72; see also *Uber*, 56 Cal.App.5th at 283-84.) As detailed below, having considered the relevant factors

some capacity under an employment model, they also persuasively support the inference that efforts to switch to an employment model will not be completed within 120 days as Defendant is attempting to switch to a Labor Code § 2777 independent contractor model. (DeGracia Decl. ¶¶ 29-31; Supp. DeGracia Decl. ¶ 12.)

in the context of the record presented, the Court does not conclude that a preliminary injunction is proper here.

First, the Court finds two points clear. One, if the Court denies the requested preliminary injunction, Defendant will continue operating its business in a way that treats covered Pros as if they are independent contractors even though Defendant should be treating covered Pros as employees for at least a period of several months. Thus, covered Pros will suffer ongoing irreparable injury for at least a period of several months. (See Supp. DeGracia Decl. ¶¶ 3-11; Sept. 23, 2021 Order, 26; *Uber*, 56 Cal.App.5th at 309, 311-12.) Two, Defendant will suffer direct and substantial irreparable harm if the preliminary injunction is erroneously entered. (See Supp. DeGracia Decl. ¶¶ 3-12; DeGracia Decl. ¶¶ 29-31; Sept. 23, 2021 Order, 26.)

Second, the Court finds it appropriate, under *IT Corp*., to consider the effect granting or denying interim relief may have on preventing or causing harm. (See *IT Corp*., 35 Cal.3d at 72 [court's considerations should include "consequences to each of the parties of granting or denying interim relief"]; see also *Uber*, 56 Cal.App.5th at 308 [courts must take into account the public interest when assessing the propriety of injunctive relief].)

As it relates to Defendant, the analysis is straightforward. If the Court does nothing, Defendant will not be harmed. If the Court enters a preliminary injunction, Defendant will be harmed as outlined above. However, the strong probability that Plaintiff will prevail on the merits mitigates that harm, for the purposes of the step three balancing analysis. (See *IT Corp.*, 35 Cal.3d at 72-73 [if it appears fairly clear that the public entity plaintiff will prevail on the merits, a trial court "might legitimately" decide that an injunction should issue even though the plaintiff is unable to prevail in a balancing of the probably harms]; *Uber*, 56 Cal.App.5th at 307.)

As it relates to Pros, Defendant's competitors, and the general public, the analysis is not so straightforward.

As noted above, the Court begins with the proposition that if it does not enter a preliminary

<sup>&</sup>lt;sup>9</sup> Defendant estimates that it will have completed sufficient changes to its operations that it may lawfully treat covered Pros as independent contractors in March 2022. (See Supp. DeGracia Decl. ¶¶ 3-11; Defendant's Opening Supplemental Brief, 6-12.) Whether this turns out to be true turns on a legal analysis of the impact of future events. The Court does not reach that analysis here.

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presented.

<sup>10</sup> Plaintiff argues that the Legislature has already determined that injunctive relief is in the public interest,

market. But the preventable interim harm here must be measured on the unique facts the parties have developed in this case. The Court is unable to infer that such conditions hold here on the record

so the Court need not take up the issue. (See Plaintiff's Opening Supplemental Brief, 12-13.) The Court is not in full agreement. The three-step IT Corp. analysis requires the Court to consider the impact granting or denying interim relief will have in the time period before trial if the defendant will suffer grave or irreparable harm as a result of the requested injunctive relief. (See IT Corp., 35 Cal.3d at 72-73.) This necessarily entails a consideration of the impact that entering the requested injunctive relief on a preliminary basis will have in an individual case. The Legislature has clearly expressed an intent to end misclassification by authorizing public prosecutors to enjoin the practice. (See Lab. Code, § 2786.) After a trial on the merits, there would be no reason for a trial court to concern itself with the short-term effects of such an injunction, including if the injunction is erroneously entered. But at the preliminary injunction stage, the Court must do so. Moreover, the statute is of broad application. The Court agrees that there would be a significant interim benefit to enjoining misclassification prior to trial in a market where work opportunities are available on an employment basis or where the enjoined defendant has the wherewithal to switch to an employment model. For example, if a market participant misclassifies its employees to offer services at a lower price than other market participants who use an employment model, there would be support for the inferences that workers would have better opportunities and law-abiding competitors would be protected from interim harm if the violator is forced to adopt an employment model or exit the

Plaintiff argues that there is no evidence that Pros will actually be in a worse position, because there is no evidence that Pros will be unable to make up lost income opportunities. (Plaintiff's Supplemental Reply Brief, 16.) The Court agrees with this argument and is unpersuaded by Defendant's contentions that entering the requested injunctive relief will necessarily harm Pros through Defendant's market exit. (Compare Defendant's Opening Supplemental Brief, 14-15.) But the record also lacks evidence adequate to infer that Pros will actually be in a better position during the pendency of this litigation. Speculating that Pros will be able to make up lost income opportunities without evidence provides cold comfort. (Compare Plaintiff's Supplemental Reply Brief, 16.) This is particularly true where Plaintiff expressly disclaims the position that the obvious alternative sources of work opportunities would treat Pros any better, or even as well as, Defendant does. (See *id.* at 16 n.7.)

based business model, that such work is likely to confer the benefits of employee status or otherwise place Pros in a better position than they are currently in. (See Plaintiff's Supplemental Reply Brief, 16 n.7.)<sup>12</sup> To the extent Defendant satisfies the preliminary injunction by lawfully treating covered Pros as Labor Code § 2777 independent contractors rather than employees, there is no evidence that covered Pros will be in a better position than they are without the preliminary injunction.<sup>13</sup> To the extent Defendant is unsuccessful in its attempts to do so, it is unclear whether at some point in the future Defendant may operate a business in California that treats all, or some subset of, the covered Pros as employees.<sup>14</sup>

During the hearing, Plaintiff argued that the foregoing discussion is speculative because it is not supported by evidence. The Court finds this argument unpersuasive for several reasons. First, the Court is satisfied that the immediate ramifications that entering interim injunctive relief will have on Pros, including their likely ability to secure work and the compensation they will receive therefor, are not so attenuated as to be disregarded in assessing whether a preliminary injunction should issue given the bases on which the preliminary injunction is sought. (See *Uber*, 56 Cal.App.5th at 307-08 [trial court has a reserve of discretion at the third step of the *IT Corp.* analysis to weigh compelling policy arguments favoring both sides of the choice the trial court faces to fulfill its duty to arrive at a just solution].)

Second, Court's fundamental conclusion is that there is an absence of evidence in the record from which

<sup>14</sup> The purpose of this observation is simply to underscore that the downstream effects of an interim injunction are, in the present case, too speculative to assess.

<sup>12</sup> Plaintiff argues that the Court should not withhold preliminary injunctive relief because Defendant's competitors may also violate the law because "two wrongs do not make a right." (Plaintiff's Supplemental Reply Brief, 16 n.7.) To be clear, the Court does not find that Defendant's conduct is "right." However, the Court does evaluate the likely interim consequences of entering a preliminary injunction. It is not proper to preliminarily enjoin every wrong: a fact-specific analysis is required. The Court finds it appropriate to consider basic information about the market that a preliminary injunction would be modifying in evaluating the interim consequences of that injunction. Ultimately, Plaintiff points to no evidence in the record that supports this Court finding that entering preliminary injunctive relief would have any interim effect, as to Pros, other than plucking them from the frying pan and casting them into the fire.

13 Plaintiff argues that focusing on Labor Code § 2777 is improper because (1) complying with Labor

Code § 2777 merely changes the test used to evaluate proper classification; and (2) there is no way to know if workers would be properly classified under a different test. (Plaintiff's Supplemental Brief, 9.) Again, the Court agrees with the points as stated. But Plaintiff had an opportunity to argue that it was likely to prevail under the alternative test and did not avail itself of it. (See Sept. 23, 2021 Order, 22.) The Court is left with the possibility that the changes Defendant makes to come into compliance will be of no material benefit to Pros, such that any benefit they receive from an interim order may be constrained to the benefits that inure to them during the suspension of Defendant's relevant service.

to infer, in the context of the limited record presented, that entering the proposed preliminary injunction will mitigate the interim harm to workers during the interim period in which it will be in effect. Third, the Court identified this evidentiary deficiency in its September 23, 2021 Order and authorized Plaintiff to submit a supplemental filing to address the issue. (See Sept. 23, 2021 Order, 26:8-12, 27:2-6, 28:7-10, 29:2-4.) Although the supplemental filings included evidentiary submissions, they did not address this issue. The Court is constrained to work with the record that the parties have generated, and draws the inferences that are supported by the evidence. If the Court is unable to find evidence to support the inference that the interim benefit sought will be obtained if the Court grants the relief requested, then, in failing to adopt that inference, the Court is not speculating without evidence but refusing to do so.

As alluded to above, the Court is also unable to find that the proposed preliminary injunction will protect the interests of Defendant's law-abiding competitors because Plaintiff has not identified any participants in the relevant market that comply with the law, either by treating workers as employees or lawfully classifying them as independent contractors. (See Plaintiff's Supplemental Reply Brief, 16 n.7.) Of course, in the abstract it may be presumed that suspending the operation of a business that violates the law will provide space for law-abiding business to expand in the market or enter the market in the first instance. (See, generally, *Uber*, 56 Cal.App.5th at 278, 312.) But there is no evidence in the record that this presumption is justified in context, given the existence of market competitors and Plaintiff's ambivalence as to the lawfulness of their enterprises. (See Plaintiff's Supplemental Reply Brief, 16 n.7.)

For similar reasons, the Court is not persuaded that the proposed preliminary injunction will provide a meaningful public benefit, including by increasing payroll or workers' compensation tax collections, during the interim period prior to trial. Simply, the Court lacks sufficient information about the relevant market dynamics to make such a finding.<sup>15</sup>

Accordingly, although covered Pros are suffering ongoing irreparable harm, the Court is unable to find that the interim order requested will improve their circumstances during the period prior to trial in

<sup>&</sup>lt;sup>15</sup> The Court does not mean to suggest that a great deal of information would be necessary. Indeed, if a single significant competitor or prospective market entrant operated on an employment-based model, that would substantially alter the foregoing considerations.

<sup>&</sup>lt;sup>16</sup> The alternative request for a preliminary injunction that omits paragraph 5 of the proposed injunction does not change the Court's ultimate balancing. Removal of paragraph 5 would, in effect, result in a preliminary injunction permitting Defendant to continue classifying Covered Pros as independent

this litigation. At the same time, if this Court's ultimate<sup>17</sup> evaluation of the merits is incorrect, a premise that this Court views as very unlikely, then Defendant will be exposed to substantial irreparable harm prior to trial. Discounting the harm to Defendant in light of the strong likelihood that Plaintiff will prevail on the merits, the Court finds that a consideration of the consequences of entering a preliminary injunction tilts slightly against entry of such an order.

Nothing herein should be misconstrued as "bless[ing]" Defendant's business practices. (Compare Plaintiff's Supplemental Reply Brief, 12.) Should Plaintiff ultimately prevail on the merits, Plaintiff will be entitled to final injunctive relief. (Lab. Code, § 2786.) Moreover, if the Court is correct that Defendant is misclassifying its workers, then, although aspects of the harm are irreparable, mechanisms exist to provide workers with a substantial portion of their interim damages as well as civil penalties. (Compare *Uber*, 56 Cal.App.5th at 312 [noting that minimum wages, overtime wages, and meal and rest break premiums cannot be accurately calculated if records are not retained]; with *Donohue v. AMN Services, LLC* (2021) 11 Cal.5th 58, 74-77; *Anderson v. Mt. Clements Pottery Co.* (1946) 328 U.S. 680, 686-88; *Ghazaryan v. Diva Limousine, Ltd.* (2008) 169 Cal.App.4th 1524, 1536 n.11 [disapproved on other grounds by *Noel v. Thrifty Payless, Inc.* (2019) 7 Cal.5th 955]; *Cicairos v. Summit Logistics, Inc.* (2005) 133 Cal.App.4th 949, 961; *Hernandez v. Mendoza* (1988) 199 Cal.App.3d 721, 727; see also, e.g., Lab. Code, §§ 226.8, 2699.) To the extent interim injunctive relief is requested to provide a backstop to

<sup>17</sup> The Court's ultimate merits determination is predicated on a consideration of several discrete and novel factors. While the Court is satisfied that there is a strong probability that its preliminary injunction analysis is correct as to the ultimate result, there is an increased risk that the Court's evaluation of specific factors may be incorrect. To the extent Defendant labors to comply with the Court's evaluation of each discrete factor to lift the preliminary injunction, there is an increased risk that Defendant will suffer some measure of harm attributable to an error in the Court's analysis.

contractors for 120 days from entry of the proposed order, after which Defendant would satisfy the Court that it has restructured its business to meet the requirements of Labor Code § 2777 or Defendant would be required to shutter its relevant line of business until it meets those requirements or classifies Covered Pros as independent contractors. The alternative request reduces the weight on both sides of the balance – any benefit that may inure to workers or the public from the proposed injunction will be delayed but any detriment to Defendant will also be delayed, thus reducing the total time period that any interim injunctive relief will be in effect. Ultimately, the alternative request will either (1) have no discernible practical effect that is different from denying relief if Defendant comes into compliance; or (2) result in a temporary shutdown of Defendant's operation that is indistinguishable from the one that would occur presently, except that it will not be of as lengthy a duration because, at minimum, there will be less time between 120 days from now and trial than there is between today and trial. The result is that, should the alternative injunction have any impact at all, the relative weight on each side of the scale is the same as for the primary request for relief.

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ensure Defendant complies with the law, the backstop already exists by virtue of the pendency of this action.<sup>18</sup>

#### **CONCLUSION AND ORDER**

The motion is denied.

The parties should be prepared to set an early summer 2022 trial date on at least Plaintiff's claim for injunctive relief at the November 30, 2021 Case Management Conference.

IT IS SO ORDERED.

Dated: November 17, 2021

Anne-Christine Massullo Judge of the Superior Court

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<sup>&</sup>lt;sup>18</sup> First, Plaintiff argues that the alternative request for injunctive relief is appropriate because it provides a backstop to ensure that Defendant comes into compliance. However, the Court need not enter a preliminary injunction to set a backstop – as in all cases involving a request for temporary injunctive relief pending trial, the trial date is the backstop. Moreover, potential exposure to civil penalties throughout the pendency of this litigation will incentivize prompt efforts to come into compliance with the law. Erecting an edifice whereby the Court offers preliminary advisory opinions regarding the steps Defendant is taking to come into compliance before Defendant has even implemented those measures substantially increases the likelihood that the Court may enter an erroneous preliminary ruling that causes grave or irreparable harm to Defendant. For example, if the Court preliminarily misapplies any discrete factor of the Labor Code § 2777 analysis and Defendant structures its business on the basis of that application, as alluded to above, Defendant may find itself out of compliance with the law because it relied on the Court's preliminary analysis. Plaintiff has noted that it is not a business consultant – neither is the Court. Second, to the extent Plaintiff may contend that a simpler injunction that merely required Defendant to classify Covered Pros as independent contractors in compliance with Labor Code § 2777 or reclassify its independent contractors as employees, for all the reasons stated above the Court is not persuaded that such a preliminary injunction would achieve a benefit for the workers or the public in the interim period prior to trial.

# +CERTIFICATE OF ELECTRONIC SERVICE

(CCP 1010.6(6) & CRC 2.251)

I, Ericka Larnauti, a Deputy Clerk of the Superior Court of the County of San Francisco, certify that I am not a party to the within action.

On November 18, 2021, I electronically served the attached document via File & ServeXpress on the recipients designated on the Transaction Receipt located on the File & ServeXpress website.

Dated: November 18, 2021

T. Michael Yuen, Clerk

Bv:

Ericka Larnauti, Deputy Clerk