



## **President & Chief Executive Officer Winter Park Chamber of Commerce**

### **The Opportunity**

**Position:** President & Chief Executive Officer

**Location:** Winter Park, FL

**Reporting Relationship:** Board of Directors

**Website:** <https://winterpark.org/>

### **Purpose of the Position**

The President & Chief Executive Officer (CEO) of the Winter Park Chamber of Commerce is the community's chief convener and the organization's senior executive, responsible for uniting business, civic, educational, and nonprofit partners around a clear agenda that strengthens Winter Park's economy and quality of place. Reporting to the Board of Directors, the CEO sets the Chamber's strategic direction, aligns people and resources to deliver measurable outcomes, and represents the collective voice of members with credibility, diplomacy, and influence. The charge is both outward-facing, building trust with city leadership, advancing a thoughtful advocacy posture, and elevating the Chamber's regional profile, and inward-facing, preserving a distinctive, high-performance staff culture built on trust, flexibility, autonomy, and purpose. This is a uniquely visible leadership role that shapes the tone of civic dialogue, models collaborative problem-solving, and serves as a catalyst for the community's long-term prosperity.

### **The Candidate**

The next President & Chief Executive Officer of the Winter Park Chamber of Commerce will be a relationship-driven leader who understands that credibility in this role begins with building trust across a close-knit community. Winter Park requires a CEO who can quickly establish rapport with City Hall, civic partners, business owners, and residents, someone who approaches the role with diplomacy, emotional intelligence, and a willingness to understand for the traditions and expectations that shape the city's identity.

At the same time, the Chamber seeks an executive who can steward a uniquely high-performing internal culture. The staff is mission-motivated, highly capable, and accustomed to autonomy, flexibility, and a shared sense of purpose. The ideal candidate will have experience leading talented teams in environments where influence, coaching, and clear expectations matter more than hierarchy or rigid structure. The ability to preserve – and thoughtfully evolve – this culture is essential.

Strategically, the Chamber needs a leader who has operated in settings where community engagement, public-facing leadership, and multi-stakeholder alignment are central to success. Candidates may come from chambers of commerce, business associations, economic development organizations, higher education, nonprofits, or public-sector entities. What matters most is demonstrated experience shaping strategy, leading through complexity, and delivering outcomes in organizations that depend on collaboration and relationship capital.

### **Education**

- Bachelor's degree required; MBA, advanced degree, or equivalent executive leadership experience strongly preferred.

### **Compensation & Benefits**

- The Winter Park Chamber of Commerce offers a **competitive and comprehensive compensation package** commensurate with experience and aligned with organizations of similar size and scope. The package includes an expected base salary of \$200,000 - \$225,000, performance-based incentives, and

a robust benefits program. Benefits include health coverage, retirement contributions, paid time off, and participation in professional development opportunities.

### **Application & Nominations**

- Applicants should direct a resume/CV to:
  - [WinterParkChamberofCommerceCEO@kornferry.com](mailto:WinterParkChamberofCommerceCEO@kornferry.com)

The Winter Park Chamber of Commerce is an equal opportunity employer committed to fostering a culture of inclusion, collaboration, and respect. We welcome and encourage candidates of all backgrounds and experiences and do not discriminate on the basis of any characteristic protected by applicable law.