Appeal No. 20-17132

IN THE

UNITED STATES COURT OF APPEALS

FOR THE NINTH CIRCUIT

NATIONAL ASSOCIATION OF MANUFACTURERS, et al.,

Appellant,

V.

UNITED STATES DEPARTMENT OF HOMELAND SECURITY, et al.,

Respondent.

On Appeal from the United States District Court for the Northern District of California Hon. Jeffrey S. White Case No. 4:20-cv-4887-JSW

BRIEF FOR AMICUS CURIAE SOCIETY FOR HUMAN RESOURCE MANAGEMENT IN SUPPORT OF PLAINTIFFS-APPELLEES

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SOCIETY FOR HUMAN RESOURCE MANAGEMENT

LIST OF SIGNATORIES

Society for Human Resource Management Alliance for International Exchange

National Ski Area Association Alliance Abroad Group

American Work Experience American Immigration Council

AquaSafe Pool Management, Inc. Carousel Hotel Group

Center for International Career CIEE International Exchange

Development Program

Circus of the Kids Cultural Homestay International

(CHI)

Cultural Vistas Dynamic Global Exchange

Educational Resource Development Trust French-American Chamber of

Commerce-NY

GeoVisions GreatAuPair, LLC

Greenheart International Allison and Michael Burkhart

Host Family

Blake Pfankuch Jessica Galgiani Host Family Host Family

Dale and Maggie Clark Adrienne Walts Host Family Host Family

Joy Wilder Host Family Mareike Held Host Family

Kaitlin Solimine Mike and Jennifer Cretella

Host Family Host Family

Polly Family Robert Baker Host Family Host Family

Stace Reading Host Family William Frank Peacock

Host Family

Jessica Okugic HTP J-1 Visa Programs, Inc.

Host Family

InterExchange, Inc. ICCE. Inc.

International Educational Exchange, Inc. International Exchange of North

America

International Recruitment Exchange International Teacher Exchange

Services. Inc. Services Case: 20-17132, 12/16/2020, ID: 11930805, DktEntry: 54, Page 4 of 39

Koerner Law Firm Main Street Market

Pan Atlantic Exchanges Smaller Earth

Sonnenalp Southwestern Advantage

Spirit Cultural Exchange Teachers Council, Inc.

True Friends United Studies

Windham Mountain Wintergreen Resort

Wise Foundation World Wide Cultural Exchange

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CORPORATE DISCLOSURE STATEMENT [Federal. R. App. P. 26-1]

Society for Human Resource Management is not a corporation.

Respectfully submitted,

DATED: December 16, 2020 SEYFARTH SHAW LLP

By: /s/ James Goodfellow

James C. Goodfellow

COUNSEL FOR AMICUS CURIAE SOCIETY FOR HUMAN RESOURCE

MANAGEMENT

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PARTY CONSENT STATEMENT [FED. R. App. P. 29(a)(2)]

I, James C. Goodfellow, certify that all parties have consented to this filing.

Respectfully submitted,

DATED: December 16, 2020 SEYFARTH SHAW LLP

By: /s/ James Goodfellow

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MANAGEMENT

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INTEREST OF AMICI CURIAE¹

Amici comprise an array of diverse organizations and companies that agree the President's June 22 Proclamation suspending nonimmigrant visa issuance in certain J-1 "Exchange Visitor" categories for the remainder of 2020, with further extensions possible, is extremely damaging to our nation.

The suspended J-1 program categories (for which there remain today significant numbers of interested and qualified American hosts and individual J-1 visa seekers) include the Summer Work Travel, Intern, Trainee, Au Pair, Camp Counselor, and Teacher exchange visitor programs. Amici represent them as J-1 program sponsoring organizations or interested parties.

The exceptions described in the June 22 Proclamation and supplemental July 30 Department of State guidance offer scant solace or relief. They are inapplicable to the Summer Work Travel program, provide a limited exception for Interns and Trainees on U.S. government agency-sponsored programs, and benefit perhaps 9 to 10 percent of Host Families in the Au Pair classification who remain unsure whether they qualify for exceptions in the July 30 guidance.² Whether the limited Au Pair exception will benefit them is unclear because State has offered no

¹ No counsel for a party authored this brief. No party, counsel for party, or any person other than amici and their counsel made a monetary contribution intended to fund the preparation or submission of the brief.

² The guidance also carves out a limited exception in the J-1 Teacher category for "specialized teachers" (those teachers that demonstrate the ability to make a specialized contribution to the education of students in the United States). Though amici signing onto this brief include programs that sponsor J-1 Teachers and Camp Counselors, *see* 22 C.F.R. § 62.24 and 22 C.F.R. § 62.2, this brief examines the impact of the J-1 visa ban on the Summer Work Travel, Intern, Trainee, and Au Pair exchange visitor programs. The continuing availability of the J-1 Teacher and Camp Counselor programs serves important public policy and public diplomacy goals, and the Teacher program satisfies critical educational and economic needs, as schools endeavor to cope with reopening and adapting to online teaching during the COVID-19 pandemic.

guidance on how those exceptions will be administered or announced any process for adjudicating and approving exception requests.

Amici include private-sector firms and non-profit organizations designated by the State Department to run exchange programs in suspended J-1 visa categories. These firms are severely harmed because they have vetted hosts and J-1 participants in the banned J-1 categories who are ready to proceed with their exchange programs; yet, the amici private-sector firms cannot access exceptions to the June 22 nonimmigrant visa ban because they are very narrow and rarely applicable.

Some amici are organizations that study or advocate for the role of public diplomacy. Amici also include associations and groups with members that rely on exchange programs in these banned J-1 visa categories. In addition, amici include U.S. businesses and individuals that host J-1 visa holders during their temporary exchange visit to the United States.

Amici agree with the Plaintiffs-Appellees and request that the Court affirm the District Court's injunction of the June 22 nonimmigrant visa ban because the Proclamation's stated reasons for issuance are divorced from the purpose and structure of J-1 exchange visitor programs. Amici also recognize the importance of the nation's exchange visitor programs. The suspension of J-1 visa issuance has caused substantial harm and will continue to wreak substantial hardship on amici, their employees, the American people, and the U.S. economy. Amici therefore file this brief to urge this Court to affirm the District Court's injunction.

I. PUBLIC DIPLOMACY PRIORITIES, RATHER THAN ECONOMIC FACTORS, CONTROL THE OPERATION OF J-1 EXCHANGE VISITOR PROGRAMS

Public diplomacy seeks to promote a country's national interests through understanding, informing and influencing foreign public opinion, and broadening dialogue between a country's own citizens, institutions, businesses, and

communities and their counterparts abroad.³ Congress long has recognized the national importance of public diplomacy. In 1948, it established what is now the U.S. Advisory Commission on Public Diplomacy, ⁴ which appraises all U.S. government efforts to understand, inform and influence "foreign publics" – global constituents with whom a country builds relationships through diplomacy efforts. The modern era of American public diplomacy began when President Eisenhower held the People to People Conference in 1956, initiating a Sister Cities program, remarking:

"If we are going to take advantage of the assumption that all people want peace, then the problem is for people to get together and to leap governments ... to work out not one method but thousands of methods by which people can gradually learn a little bit more of each other." 5

Soon after President Eisenhower's remarks (nearly 60 years before President Trump's surprise summer announcement of the ban that included J-1 exchange visitors), Congress adopted public diplomacy as a key element of the nation's immigration laws, enacting the Mutual Educational and Cultural Exchange Act of

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³ About U.S. Public Diplomacy, Public Diplomacy Association of America, https://pdaa.publicdiplomacy.org/?page_id=6 (accessed 12/16/2020); What is Public Diplomacy?, USC Center on Public Diplomacy, https://www.uscpublicdiplomacy.org/page/what-is-pd (accessed 12/16/2020); Book Review of Bridging Disciplinary Perspectives of Country Image: Reputation, Brand, and Identity, The Place Brand Observer (July 27, 2018), https://placebrandobserver.com/bridging-disciplinary-perspectives-country-image-reputation-brand-identity/ (accessed 12/16/2020).

⁴ The U.S. Advisory Commission on Public Diplomacy (ACPD) is currently authorized pursuant to Public Law 114- 113, https://www.state.gov/bureaus-offices/under-secretary-for-public-diplomacy-and-public-affairs/united-states-advisory-commission-on-public-diplomacy/ (accessed 12/16/2020).

⁵ Carol Bellamy & Adam Weinberg, *Educational and Cultural Exchanges to Restore America's Image*, 31 The Washington Quarterly 3, 55, 57 (2008), *available at* https://csis-website-prod.s3.amazonaws.com/s3fs-public/legacy_files/files/publication/twq08summerbellamy.pdf (Bellamy & Weinberg) (accessed <a href="https://csis-website-prod.sa.amazonaws.com/sa.amazonaws.com

1961, Pub. L. No. 87-256. This statute, commonly referred to as the Fulbright-Hays Act,⁶ is a comprehensive, Congressional charter for educational and cultural exchange as a feature of U.S. immigration law. Visitors to the United States are sponsored in part by the U.S. government and in part by private sector programs in a public-private sector partnership. The Fulbright-Hays Act codified that exchange programs utilize the J-1 nonimmigrant visa for admission to the U.S.⁷

During the Cold War era, a related understanding of the term "public diplomacy" was adopted, launching the view that:

"Public diplomacy ... deals with the influence of public attitudes on the formation and execution of foreign policies. It encompasses dimensions of international relations beyond traditional diplomacy; the cultivation by governments of public opinion in other countries; the interaction of private groups and interests in one country with another; the reporting of foreign affairs and its impact on policy; communication between those whose job is communication, as diplomats and foreign correspondents; and the process of intercultural communications productivity."

Thus, public diplomacy encompasses efforts to foster bilateral exchange with other countries beyond the state level. In the wake of the events of September 11, there has been an intensified awareness among government officials and policy makers as to the value to the United States of exchange programs for young people temporarily coming to the United States.⁹ This is because "to the extent that free

⁶ In addition to the inbound J-1 exchange visitor programs, there are also a number of outbound educational programs that continue to operate today under the authority of the Fulbright-Hays Act of 1961, supporting U.S. citizen students and educators as they research and travel abroad.

⁷ 8 U.S.C. § 1101(a)(15)(J); 8 U.S.C. § 1182(e).

⁸ Nicolas J. Cull, *Public Diplomacy Before Guillon*, *in* ROUTLEDGE HANDBOOK OF PUBLIC DIPLOMACY 19, 19 (2008) (quoting a Tufts University Fletcher School of Law and Diplomacy brochure from the mid-1960s).

⁹ For example, in the aftermath of the September 11 attacks, the Department of State initiated a new exchange visitor program, the Youth Exchange and Study (YES) program, aiming to build bridges of understanding between Americans and people in countries with either significant Muslim populations or strategic importance. Geoffrey Cowan & Nicholas J. Cull, *Public Diplomacy in a Changing*

access to the diversity of the U.S. is an inherent part of a particular exchange program the foreign participants will perceive how much we truly value freedom, openness, and our democratic institutions."10

Even more so, borderless, nearly instantaneous flows of information have heightened the value of public diplomacy since "in the information age, it's not just whose army wins but whose story wins." The "exercise of public diplomacy has changed in an environment where technology moves information quickly,"¹² because such democratization of information through new media and communication technology is its own force of storytelling that only in-person observation, experience, and conversation can counter, explore, deepen, validate, or fine-tune.¹³

About 300,000 foreign nationals each year, the vast majority of whom are young people, visit our country temporarily through J-1 visas to satisfy these critical public diplomacy objectives recognized since the adoption of the Fulbright-

World (2008), https://journals.sagepub.com/doi/10.1177/0002716207312143 (accessed 12/16/2020).

¹⁰ Sherry Mueller, *Professional Exchanges*, Citizen Diplomacy, and Credibility, in AMERICA'S DIALOGUE WITH THE WORLD (William P. Kiehl, Public Diplomacy Council ed., 2006).

¹¹ JOSEPH S. NYE, JR., SOFT POWER: THE MEANS TO SUCCESS IN WORLD POLITICS (Public Affairs, 2004).

¹² Bellamy & Weinberg, at p. 56.

¹² Bellamy & Weinberg, at p. 56.

¹³ Fergus Hanson, *Baked In and Wired: eDiplomacy* @ *State* (Brookings Public Diplomacy, Oct. 25, 2012); *Making the Case for U.S. Public Diplomacy*, Advisory Board of the Center on Public Diplomacy at the University of Southern California (Sept. 2017) ("The marketplace of ideas ... [is] infused with rivers of material flowing through new information and communication technologies" which should necessitate an increased focus and funding of U.S. public diplomacy, especially academic, cultural, and scientific exchanges.); *Rethinking Public Diplomacy in the 2020s, in* ROUTLEDGE HANDBOOK OF PUBLIC DIPLOMACY (Nancy Snow and Nicholas J. Cull, eds., 2d edition) (2020); *Can Public Diplomacy Survive the Internet?* (Shawn Powers and Markos Kounalakis eds., U.S. Advisory Commission on Public Diplomacy 2017) https://www.state.gov/wp- on Public Diplomacy, 2017), https://www.state.gov/wp-content/uploads/2019/05/2017-ACPD-Internet.pdf (accessed 12/16/2020).

Hays Act.¹⁴ Educational and cultural exchanges have utilized the J-1 visa continuously for almost 60 years, including some programs that include employment authorization while J-1 visa holders are in the United States, without regard to economic conditions and without any interruption. There have been other times since the 1961 adoption of the Fulbright-Hays Act when, as today, the U.S. economy has suffered high unemployment, and when youth unemployment was particularly high (1980 to 1983 and 2009 to 2013) but there has never been an attempt to exercise presidential authority to restrict issuance of J-1 visas. This is because of no demonstrated correlation between the short-term employment of J-1 visa holders and U.S. youth unemployment.

The Summer Work Travel program illustrates the point. In 2019, there were roughly 300,000 J-1 visa holders admitted to the U.S. with just over 100,000 in the Summer Work Travel program¹⁵ (which comprises one-third of all J-1 visitors from 2003 to present). This Summer Work Travel category represents about two-thirds of the J-1 visas banned by the June 22 Proclamation whose participants would be eligible to enter the U.S. if the Court affirms the district court's injunction. The summer work Travel category represents about two-thirds of the J-1 visas banned by the June 22 Proclamation whose participants would be eligible to enter the U.S. if the Court affirms the district court's

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¹⁴ *J-1 Visa Exchange Visitor Fact Sheet*, U.S. Department of State, Bureau of Educational and Cultural Affairs, https://jlvisa.state.gov/basics/facts-and-figures/gacessed12/16/2020) (noting 86% of the approximately 300,000 annual J-1 exchange visitors are under age 30).

¹⁵ The United States Department of State Exchange Visitor Program, U.S. Department of State, Bureau of Educational and Cultural Affairs, https://jlvisa.state.gov/wp-content/uploads/2019/02/Exchange-Visitor-Program-Fact-Sheet.pdf (accessed 12/16/2020); Summer Work Travel Category, U.S. Department of State, Bureau of Educational and Cultural Affairs, https://jlvisa.state.gov/wp-content/uploads/2020/02/Summer-Work-Travel-Flyer-2019.pdf (accessed 12/16/2020).

¹⁶ Mutual Benefits: The Exchange Visitor Program, National Immigration Forum (Aug. 2018), https://immigrationforum.org/article/mutual-benefits-the-exchange-visitor-program-j-1-visa/ (accessed 12/16/2020).

The suspended Summer Work Travel program accounts for about 100,000 annual J-1 nonimmigrant admissions. The Au Pair program includes about 21,000 annual participants; Interns about 27,000, and Trainees about 10,500. Additionally,

A 2018 study showed that the higher the youth unemployment rate in a state, the *fewer* J-1 visa Summer Work Travel participants that state attracts. ¹⁸ As a general matter it is difficult to connect any risk to youth employment from the Summer Work Travel exchange program because the number of Summer Work Travel participants is likely too small to exert a meaningful impact on youth employment opportunities. For every 1,000 individuals aged 15 to 24 in a given state, there are only two Summer Work Travel students working in that state. 19 The approximately 100,000 J-1 visitors each year amount to less than one-half of one percent (under .005) of the total youth labor force in the United States.²⁰ Critically, the diffuse distribution of J-1 visa holders in the Summer Work Travel category accentuates the unlikelihood that the program either creates or exacerbates unemployment pressures for U.S. youth. In 2016, of the 388 metropolitan areas in the U.S., 242 had J-1 Summer Work Travel students working.²¹ Half of these areas had fewer than 22 J-1 Summer Work Travel participants and only nine had more than 1,000.²² Thus, there is no persuasive evidence that J-1 exchange visitors displace Americans.²³

The paucity of evidence connecting J-1 visitors to U.S. unemployment is a direct result of State Department regulation of the programs at issue here. In the Summer Work Travel, Intern, and Trainee programs, the program sponsors are required to take steps to ensure host companies *do not displace full- or part-time or*

the suspended Teacher and Camp Counselor programs admit about 3,400 and 26,000, respectively, J-1 exchange visitors annually. These six J-1 program categories are not helped by the announced exemptions to date but would be viable should the June 22 Proclamation remain enjoined. *See also*, https://jlvisa.state.gov/basics/ (accessed 12/16/2020).

¹⁸ National Immigration Forum, *supra*.

¹⁹ *Id*.

 $^{^{20}}$ *Id*.

²¹ *Id*.

²² *Id*.

 $^{^{23}}$ *Id*.

Work Travel participants are authorized to engage <u>solely</u> in short-term seasonal employment (and not permanent jobs). Likewise, the Trainee and Intern sponsors are required to ensure that the positions filled exist primarily to assist trainees and interns in achieving the objectives of their participation in training and internship programs.²⁴ With regard to au pairs, no credible evidence exists that Americans are ready, willing, and available to provide live-in childcare, especially during a pandemic where social distancing must prevail; thus, despite the matching ages of participating J-1 au pairs and out-of-work American youth, there is no data showing that J-1 au pairs are displacing U.S. workers.²⁵

The U.S. labor market protections stated in the June 22 visa ban reflect no discernible connection to J-1 exchange visitor programs and do not, cannot, and should not, standing alone, vitiate the important public policy and public diplomacy mandates from Congress underlying the J-1 exchange programs, which remain vital linkages between America's national self-interest and the international common good.²⁶

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²⁴ 22 C.F.R. §§ 62.22(f)(2)(v) (Interns and Trainees), 62.32(n)(3)(ii) (Summer Work Travel).

²⁵ The June 22 Proclamation states the particularly high current rates of unemployment for 16-19 year olds and 20-24 year olds and then concludes that the entry of additional workers through certain J nonimmigrant visa programs "therefore presents a significant threat to employment opportunities for Americans affected by the extraordinary economic disruption caused by the COVID-19 outbreak."

²⁶ Jian (Jay) Wang, *Public Diplomacy in the Age of Pandemics* (Mar. 18, 2020); *Public Diplomacy Critical at a Perilous Time* (June 1, 2020), https://www.publicdiplomacycouncil.org/2020/06/08/scholar-deems-public-diplomacy-critical-at-a-perilous-time/ (accessed 12/16/2020).

J-1 EXCHANGE VISITOR PROGRAMS ARE SUCCESSFUL BY II. ALMOST ANY MEASURE, INCLUDING ECONOMIC CONTRIBUTION TO THE NATION

Joseph Nye's (the iconic political scientist and former dean of the Harvard Kennedy School of Government) term "soft power" refers to the ability of a country to persuade others to do what it wants without force or coercion. Nye advocated that successful states need both hard and soft power, the capability to coerce others but also the capacity and commitment to shape others' long-term attitudes and preferences.²⁷ Soft power is the subject of an annual, data-driven report, The Soft Power 30, that identifies and collects data on 75 characteristics among 61 countries (the representative sample of every geo-political region), publishing details on the top 30 countries.²⁸

The United States, by a large margin, held the top spot in three of the six soft power sub-indices (Digital, Education, and Culture) from 2015 to 2019.²⁹ In addition to the unparalleled excellence of American institutions of higher education, the exchange visitor programs drive the top ranking of the United States

²⁷ In 2004, Nye reintroduced the soft power idea in a book and argued for its continued relevance. See NyE, JR., supra. To wit: "In an era of asymmetric warfare and non-state actors, muscle alone is not enough to advance the national interest, and so we have seen the rising importance of 'soft power'." International Exchanges: A Soft Power Tool, in A REVIEW AND ANALYSIS OF CURRENT PUBLIC DIPLOMACY IN THE NEWS (Center on Public Diplomacy, University of Southern California, (Sept. 2010); Hady Amr & Steven W. Barnes, How to Advance U.S. Public Diplomacy (Sept. 3, 2007), https://www.brookings.edu/opinions/how-toadvance-u-s-public-diplomacy/ (accessed 12/16/2020) ("For the U.S. to succeed in the global war of ideas, citizens who make up its fabric of diverse civil society of professional, non-profit, and volunteer groups ... need to engage directly with foreign counterparts when feasible.").

²⁸ The Soft Power 30: A Global Ranking of Soft Power 2019, https://softpower30.com/ (accessed 12/16/2020). The sub-indices are digital, enterprise, education, culture, engagement, government, and polling, of which the U.S. finished first in digital, education, and culture.

²⁹ *Id.* at Methodology of the Index, Section 2, and Results and Analysis, Section 3.

in Education soft power. *The Soft Power 30* report explains that the ability of a country to facilitate exchanges is a powerful tool of public diplomacy that delivers returns well into the long-term, even where nations have a history of animosity, as due to the positive effect on perceptions and ties when people return home.³⁰ Because international exchange programs can reach actors at all levels of civil society, they are essential for a nation wanting to wield soft power. "Recognizing their power, the U.S. government has been funding and facilitating international exchange programs for decades."³¹ The U.S.'s top ranking in the Education sphere is solidified by the fact that more than 300 current and former heads of state have participated in J-1 exchange programs, in addition to tens of thousands of individuals who participated in a J-1 program and become leaders in civil society.³²

Indeed, educational and cultural exchanges "tend to be grossly underestimated in terms of the scalability of their impact." But with increased data, the typical "assessments" were simply anecdotes. Now, there is overwhelming evidence that exchange programs are valuable to participants and also foreshadow a discernible and virtuous local community impact in the U.S. where the banned J-1 exchange visitors would otherwise live, work, and study.

A. The June 22 Proclamation Disregards the Positive Economic and Social Benefits to the U.S. of the Suspended J-1 Visa Programs

While the goal of most exchange programs is "mutual understanding," primary emphasis is placed on the international participant's perception and attitude toward the U.S., and the value of imparting this upon returning to family,

³⁰ *Id.* at p. 27.

³¹ *Id.* at p. 106.

³² *Id.* at p. 107. *Cf. id.* at p. 71 (the Chinese efforts at exercising soft power have focused on infrastructure development projects instead of educational and cultural exchange and its so-called "Belt and Road Initiative" (BRI) has been associated with debt, waste, inefficiency, and cronyism and has done little to soften China's harsh international image.)

³³ Bellamy & Weinberg, *supra*, at p. 56.

friends, colleagues, and others in the participant's home country. Overlooked, is the impact in the U.S. on the local host community itself. The June 22 Proclamation epitomizes this oversight.

Local communities benefit from J-1 exchanges in innumerable ways. The Pew Research Center reported that "the most export-dependent counties in the U.S. tend to be smaller, less economically diversified, and in the South and Midwest," rather than on the coasts.³⁴ For exporters in these areas, overcoming deficits in their understanding of the destination countries serves to reinforce and strengthen the bonds that facilitate the growth for U.S. exports. A study from USC's Center on Public Diplomacy³⁵ found that host communities benefit through: (1) enhancing and improving quality of life while the host community learns more about the international visitor's country and culture, and gains a more nuanced and deeper understanding of U.S. foreign policy; (2) an expanded global outlook and enhanced cultural competencies; (3) the forming of enhanced social connections that provide opportunities for travel and business collaboration; (4) the fostering of civic engagement and volunteerism in supporting these exchange programs; and (5) the enabling and development of business connections that enhance the local workforce's professional qualifications (the ability to pursue international opportunities, interact with foreign clientele, and function locally in a multicultural environment).

The soft power impact from J-1 exchange programs yields a long-term beneficial impact that may not manifest for years – one that the June 22

³⁴ Drew Silver, As trade disputes intensify, U.S. counties that rely most on exports tend to be small and in South, Midwest, Pew Research Center (June 19, 2019), https://www.pewresearch.org/fact-tank/2019/06/19/us-counties-that-rely-most-on-

exports-tend-to-be-small-in-south-midwest/ (accessed 12/16/2020).

35 Jian (Jay) Wang & Erik Nisbet, *Reimagining Exchange: The Local Impact of Cultural Exchanges*, Center on Public Diplomacy at the University of Southern California (June 25, 2018), https://www.uscpublicdiplomacy.org/blog/reimagining-exchange-local-impact-cultural-exchanges (accessed 12/16/2020).

Proclamation and J-1 ban disregard. Participation in an exchange program plants a seed of fondness for a host community that pays dividends decades down the road.

The biographies of world leaders are replete with examples of formative experiences in the U.S., rural and urban alike, which in turn blossomed into decisions about how to conduct diplomacy. Former head of the International Monetary Fund, Christine Lagarde, stated: "During that year, at Holton-Arms, with my host family and interning in Washington, I learned more, and it mattered more to me, probably, than any year of my life." Chinese President Xi Jinping famously holds dear the state of Iowa, where he stayed with a local family in Muscatine "in a room complete with football-themed wallpaper and 'Star Trek' action figures."37 Decades later in 2012 he chose to visit his "old friends" in Muscatine, including former Iowa Governor Terry Branstad, on his official state visit. In 2017, Brandstad was became U.S. Ambassador to China due to his longstanding personal relationship with President Xi.³⁸ Other prominent J-1 exchange visitors who returned home and enacted policies favorable to U.S.

https://www.npr.org/sections/parallels/2018/02/18/586371119/how-the-u-sambassador-to-china-may-have-xi-jinpings-ear (accessed 12/16/2020).

³⁶ Ian Shapira, For IMF's Christine Lagarde and old friends, fond memories of year time at Holton-Arms School, WASHINGTON POST, June 29, 2011, https://www.washingtonpost.com/local/christine-lagarde-stirs-wistful-memoriesfor-friends-in-holton-arms-class-of-74/2011/07/25/gIQAR8ldhI_story.html (accessed 12/16/2020) (emphasis added).

³⁷ Christina Sterbenz, Why China's president loves Iowa, (May 5, 2015) https://www.businessinsider.com/a-rural-town-in-iowa-helped-chinas-president-xijinping-rise-to-power-2015-4 (accessed 12/16/2020).

³⁸ Moni Basu, China's Xi Jinping keeps Iowa close to his heart, CNN.com (Dec. 7, 2016) https://www.cnn.com/2016/12/07/asia/china-iowa-xi-jinping-branstadtrump/index.html (accessed 12/16/2020); Brandstad reports, "I've been given access to more Chinese leaders in key positions, I think, than anybody...and I'm hopeful that by directly and frankly conveying the concerns of our country, that will have some impact." Anthony Kuhn, How The U.S. Ambassador to China May Have Xi Jinping's Ear, NPR.org (Feb. 18, 2018),

interests include: F.W. de Klerk who, prompted by what he saw of race relations in America, ended apartheid in South Africa; Nobel Peace Prize winner Anwar Sadat who, as President of Egypt, made peace with Israel; and the "Iron Lady" Margaret Thatcher who stood as America's staunchest ally during the end of the Cold War.³⁹

J-1 programs thus help distinguish the American people from the U.S. government and promote feelings of warmth and connection that come about through sharing everyday lives with each other. From these feelings of warmth have and will someday emerge policies that benefit U.S. communities that have hosted foreign exchange visitors.

The June 22 ban is bereft of any awareness or acknowledgement that these beneficial outcomes flow from the statutorily-created J-1 exchange programs.

B. A Large Body of Data Demonstrates No Harm to U.S. Workers Supposedly Caused by J-1 Visa Programs

Abundant data highlight the benefits of the Summer Work Travel, Intern, Trainee, and Au Pair J-1 programs on local communities. These exchange programs promote public diplomacy and enhance local communities in many ways. According to the Department of State's Bureau of Educational and Cultural Affairs and Alliance for International Exchange, notable exchange alumni include 583 current or former heads of foreign governments, 84 Nobel Prize winners, 64 representatives to the United Nations, 31 heads of international organizations, and 97 current or former members of the U.S. Congress.⁴⁰

³⁹ Ilya Lozovsky, *Rolling Up the Welcome Mat*, ForeignPolicy.com (Mar. 10, 2015), https://foreignpolicy.com/2015/03/10/rolling-up-the-welcome-mat-soft-power-public-diplomacy-democracy/ (accessed 12/16/2020); David Blair, https://www.telegraph.co.uk/news/politics/margaret-thatcher/9979977/Margaret-Thatcher-The-Iron-Ladys-pivotal-role-in-ending-the-cold-War.html (accessed 12/16/2020).

⁴⁰ The Impact of International Exchange Programs, https://www.alliance-exchange.org/wp-content/uploads/2020/03/Alliance_DataSheet_2020.pdf

Ten percent of female Nobel Prize winners since 1940 were exchange program participants as well as 105 Pulitzer Prize recipients. ⁴¹ Participants in the Intern and Trainee programs experienced a significant impact on perceptions of the U.S., with nearly all (95.7%) describing their experience as "very good" or "good" and three quarters (75.6%) developing a "much more positive" or "more positive" opinion of the American people. ⁴² Further, exchange programs fostered the completion of over 1.6 million hours of community service ⁴³

Economic data for urban and rural states in the South, Northeast, Midwest, and Western United States demonstrates that the economic impact of exchange programs on local communities. ⁴⁴ For example, according to EurekaFacts, in Alabama the economic impact of SWT participants was \$4 million and of Intern and Trainee participants was \$4.5 million. ⁴⁵ In Georgia the corresponding numbers were \$2 million and \$16.3 million. ⁴⁶ In the Northeast, Maine enjoyed a \$16.4 million economic impact through the SWT program and \$1.8 million through Intern and Trainee program, whereas nearby Massachusetts reaped a \$34.9 million

(accessed 12/16/2020); ECA Facts and Infographics,

https://eca.state.gov/impact/facts-and-figures (accessed 12/16/2020).

⁴¹ECA Facts and Infographics, https://eca.state.gov/impact/facts-and-figures (accessed 12/16/2020).

⁴² <u>Study of Intern and Trainee Exchange Program Indicates Significant Benefits for Participants and U.S. Economy, https://www.eurekafacts.com/2018/10/30/study-of-intern-and-trainee-exchange-program-indicates-significant-benefits-for-participants-and-u-s-economy/ (accessed 12/16/2020).</u>

⁴³The Impact of International Exchange Programs, https://www.alliance-exchange.org/wp-content/uploads/2020/03/Alliance_DataSheet_2020.pdf (accessed 12/16/2020).

⁴⁴ State Fact Sheets on the economic impact of J-1s, *available at* https://www.alliance-exchange.org/3414-2/ (accessed 12/16/2020).

⁴⁵ Alabama State Fact Sheet, https://www.alliance-exchange.org/wp-content/uploads/2019/06/AlabamaEVP_FactSheet.pdf (accessed 12/16/2020).

⁴⁶ Georgia State Fact Sheet, https://www.alliance-exchange.org/wp-content/uploads/2019/06/GeorgiaEVP_FactSheet.pdf (accessed 12/16/2020).

economic gain from the former, and \$19.8 million reward from the latter.⁴⁷ Wisconsin realized a \$33.4 million benefit from the former, and \$7.5 million from the latter;⁴⁸ Illinois' numbers were \$7 million and \$16.4 million, respectively.⁴⁹ Utah saw a \$16 million and \$6.7 million⁵⁰ impact in these categories, while Washington's numbers were \$3.3 million and \$19.7 million,⁵¹ respectively. These states represent but a small sampling of the overall economic effect not considered in the June 22 Proclamation. They illustrate that the economic benefit is evenly spread among small and large states, and derives from the full array of the banned J-1 exchange programs.

No other category is more personal than in the Au Pair program, where J-1 exchange visitors join a family in the U.S. to help nurture our country's most precious resource, our children. Parents reap the immense reward of this exchange, receiving reliable and responsible childcare support from individuals who become part of the family. Au pairs care for over 50,000 children across 50 states and the District of Columbia.⁵² A report from EurekaFacts confirms that affinities for the American people grow during the program.⁵³

While Au Pair program participants typically already hold favorable views of Americans when entering the program (83%), the report showed that 66% of

⁴⁷ *Massachusetts State Fact Sheet*, https://www.alliance-exchange.org/wp-content/uploads/2019/06/MassachusettsEVP_FactSheet.pdf (accessed 12/16/2020).

⁴⁸ Wisconsin State Fact Sheet, https://www.alliance-exchange.org/wp-content/uploads/2019/06/WisconsinEVP_FactSheet.pdf (accessed 12/16/2020).

⁴⁹ *Illinois State Fact Sheet*, https://www.alliance-exchange.org/wp-content/uploads/2019/06/IllinoisEVP_FactSheet.pdf (accessed 12/16/2020).

⁵⁰ *Utah State Fact Sheet*, https://www.alliance-exchange.org/wp-content/uploads/2019/06/UtahEVP_FactSheet.pdf (accessed 12/16/2020).

⁵¹ Washington State Fact Sheet, https://www.alliance-exchange.org/wp-content/uploads/2019/06/WashingtonEVP_FactSheet.pdf (accessed 12/16/2020).

⁵² EurekaFacts Studies Au Pairs and Host Families, https://www.eurekafacts.com/2020/07/15/au-pair-study/ (accessed 12/16/2020).

⁵³ Id.

participants came away with a "more" or "much more" positive view of Americans. The host families in turn overwhelmingly report enjoying a great benefit to receiving the help of live-in childcare. 90% of host families feel they benefit from the additional help in caring for their children, 55% say they would suffer "a great deal" if the program were not available, 67% say they would likely not be able to find suitable care for their children, 84% say they would spend more money for childcare, and 38% say they may not be able to continue their careers without the program. Indeed, the money saved on childcare can be spent elsewhere and the J-1 au pair's help with childcare paves the way for increased participation in the labor force, all redounding to the benefit of the local and national economy. Moreover, the spending of the participants themselves benefits the local economy; au pairs spend in the aggregate approximately \$257 million annually, with each individual participant spending approximately \$5,336 annually.

The SWT program is another exchange program that confers proven public policy and economic benefits. A EurekaFacts survey revealed that SWT participants depart the U.S. with a higher regard and understanding of our nation and the American people, while making lasting friends and also facilitating the operational needs of small businesses.⁵⁶ The SWT is the largest public diplomacy program in the U.S., bringing more than 100,000 participants for up to a fourmonth stay during the J-1 visitor's university summer break.⁵⁷ 74.1% of

⁵⁴ *Id*.

⁵⁵ *Id*.

⁵⁶ Does the Summer Work Travel International Exchange Program Work?, https://www.eurekafacts.com/2017/08/28/summer-work-travel-program-works/ (accessed 12/16/2020).

⁵⁷ Summer Work Travel (SWT) Program Review, https://www.eurekafacts.com/wp-content/uploads/2018/10/SWT-Impact-Evaluation-Final-Report.pdf, at 1 (accessed 12/16/2020).

participants reported a positive change in how they view the American people based on their experience in the program, with 94.3% reporting making friends with Americans. Further, SWT participants help fill temporary and seasonal labor shortages and while not displacing local workers. The EurekaFacts summary notes that summer work participation among American students has been declining since 1990, reflecting a trend in shifting priorities for American youth toward education and other summer activities. As a result, 97% of employers report labor shortages during the summer months that the SWT participants fill. SWT participants effectively prop up and sustain local businesses with 50% of participating employers stating the absence of SWT participants would negatively impact revenues, and 25% reporting they would likely not be able to stay open during the summer season without the SWT participants' labor.

J-1 Intern and Trainee exchange visitors participate in educational or occupational training with host organizations, while experiencing American culture, and then depart with enhanced experiences that offer lasting benefits to the United States.⁶¹ Interns and Trainees reported enhanced positive opinions regarding the U.S., its people, and the American way of doing business.⁶² Notably, 75.6% of participants developed a "much more positive" or "more positive"

⁵⁸ *Id.* at 5.

⁵⁹ EurekaFacts Study: Impact of SWT Program, https://www.alliance-exchange.org/wp-content/uploads/2018/01/Final_SWT_FactSheet_20170623.pdf (accessed 12/16/2020.

⁶⁰ *Id*.

⁶¹ Study of Intern and Trainee Exchange Program Indicates Significant Benefits for Participants and U.S. Economy, https://www.eurekafacts.com/2018/10/30/study-of-intern-and-trainee-exchange-program-indicates-significant-benefits-for-participants-and-u-s-economy/ (accessed 12/16/2020).

⁶² Internal and Trainee Program 2018 Review Report, https://www.alliance-exchange.org/wp-content/uploads/2018/09/IT_Report_FINAL.pdf, at 1 (accessed 12/16/2020).

opinion of the American people.⁶³ In terms of economic impact, during their stay Interns and Trainees contribute an estimated \$662.6 million to the U.S. economy and individually spend approximately \$2,000 in their local communities.⁶⁴ Further, 85% of host organizations consider the programs important to their business.⁶⁵ The host organizations also provided detail on the typical recruitment methods for American interns and trainees, with university career centers (55.0%), word-of-mouth referral (50.4%), job sites such as Indeed or Monster (50.0%), job fairs (31.9%), and internal recruitment (35.4%) receiving the most mention.⁶⁶ Thus, Intern and Trainee participants supplement the existing American workforce rather than compete with American workers for existing jobs.⁶⁷

C. Amici's Direct Experiences Provide Compelling Evidence to Refute the Purported Economic Basis for the June 22 J-1 Suspension, and Instead Show Its Direct Harm to American Business, Resulting in a Loss of American Jobs and a Slower Economic Recovery.

Narratives from the stakeholders for the J-1 programs who are harmed by the Proclamation attest to the devastating impact the loss of J-1 visitors has already had in undermining public diplomacy objectives and wreaking economic harm on hosts, businesses, and program sponsors, their employees, and local economies.⁶⁸

⁶³ *Id*.

⁶⁴ EurekaFacts Study: Impact of Intern and Trainee Programs, https://www.alliance-exchange.org/wp-content/uploads/2018/08/IT_FactSheet.pdf (accessed 12/16/2020).

⁶⁵ *Id*.

⁶⁶ Intern and Trainee Program 2018 Review Report, https://www.alliance-exchange.org/wp-content/uploads/2018/09/IT_Report_FINAL.pdf, at 71 (accessed 12/16/2020).

⁶⁷ Study of Intern and Trainee Exchange Program Indicates Significant Benefits for Participants and U.S. Economy, https://www.eurekafacts.com/2018/10/30/study-of-intern-and-trainee-exchange-program-indicates-significant-benefits-for-participants-and-u-s-economy/ (accessed 12/16/2020).

⁶⁸ These narratives are answers to a recent online survey of amici, the results of which are on file with amici's counsel.

Mr. Tom Areton, Executive Director at Cultural Homestay International, presents a particularly compelling narrative. ⁶⁹ He observes that the Congressapproved "J" programs have always had a "work component," but emphatically rejects the notion that they are "labor programs." He notes that his organization offered the same internships to young Americans but there were "no takers." Further, he addresses the economic impact of J-visa holders travelling around the U.S. spending close to \$1.3 billion "supporting American businesses, such as restaurants, stores, hotels, and transportation companies." In addition, he points out J-visa holders do not cost the U.S. taxpayer "a single cent," but instead pay taxes, and through fees support U.S. Department of State salaries, and do not undercut U.S. workers' wages, all while enriching the lives of their newfound American friends. On that point he notes, "The J-visa programs keep on giving for many years after the participants have returned home, as they share their admiration for the United States with their families and friends, their schoolmates and on their social networks. They will be the next Presidents and legislators in their own countries." He poses the question, "Don't we want them on our side as friends?"

Then, speaking of his organization, founded with his wife in 1983, he proudly notes that it has helped more than 300,000 students from 121 countries and about 2 million Americans enjoy cultural exchange visitor experiences; however, with anguish, he also notes:

I am sitting in my office, having just laid off 33 wonderful, hardworking employees – two couples, a few fathers, some single mothers with children, a handful of Millennials, Gen Z's just starting out, as well as two elderly and one lesser able person. Some wept and gave me a hug, some shook my hand, steeling themselves against their emotions. They are a cross-section of America – Republicans, Democrats, Libertarians – and some who do not care about politics at all. They all have one thing in common: their jobs ended when on

⁶⁹ Open Letter from Tom Areton, Director of CHI, to President Donald J. Trump Re June 22 Executive Order Stopping Non-Immigrant J Visas until December 31 (June 30, 2020).

June 22 you signed an Executive Order, stopping, until December 31, all non-immigrant working visas to protect American workers.⁷⁰

Echoing Mr. Areton, American hosts and program sponsors from among all of the categories – Au Pair, Intern and Trainee, Summer Work Travel, Teacher, and Camp Counselor – universally lament the negative effects of banning these programs.

Au Pair

The Au Pair narratives highlight how some of our most valorous citizens – military service members – rely on Au Pair programs and face dire consequences if they cannot host au pairs.

Michael Krulc, on behalf of the military-member Krulc family, reports the negative impact the lack of availability of an au pair will have, stating succinctly:⁷¹

My wife is an Army engineer officer and is stationed away from our home. I work as well and without an au pair I will be challenged to continue working, especially if our son cannot attend school in person this fall due to COVID restrictions. An au pair is vital to providing the flexible childcare that we need. Please support military families!

Would-be au pair host Jeremy Minarik writes:

My wife and I are both working from home due to COVID-19. Beginning in March of this year, as a family of 3, 1 infant and 2 school age children, we were caught out of sorts, when schools went

⁷⁰ *Id*.

⁷¹ These narratives align with economic data from Goldman Sachs confirming that many parents may need to leave their jobs entirely if schools do not reopen and they are not able to obtain childcare. See, Anneken Tappe, Many parents may have to stop working entirely if schools don't reopen, Goldman Sachs say, CNN Business (Aug. 4, 2020), https://www.cnn.com/2020/08/04/economy/schoolsreopening-economy-jobs/index.html (accessed 12/16/2020) (finding the most vulnerable groups are single parents, parents with young children, and parents who cannot work from home and that since May approximately 7 million people per week have not worked because they lacked access to childcare, while further noting that childcare policies have historically had a disparate gender impact, with women more affected by men, and that though the U.S. workforce was roughly evenly split 50:50 between men and women prior to the pandemic, "COVID could tilt the scales back in favor of men").

remote. We made it through to the end of the school year and found a baby sitter that agreed to quarantine over the summer. We were in search for an Au pair in April for the summer when the travel bans were expanded. Finally...we had matched with our Aur pair of choice and expected her to arrive in early August. Her visa interview was scheduled for late July when she was informed from the State department that it was cancelled without a follow on interview scheduled. It was only a day later that we learned that the administration had suspended the J1 Visa program through Dec 31st, 2020. We were at a loss.... with no back up plan.

Military-member and Medical Doctor CPT Philip Van Arsdale of Texas writes:⁷²

I am a physician in the United States Army. The delayed arrival of our au pair has forced us to enroll our children in daycare exposing them and us to increased risk of contracting COVID. This negatively impacts my ability as a physician to mitigate risk and ensure that I am able to continue going to work. If I contract COVID because I had to have my children in daycare I will miss 2-3 weeks of work and increase strain on an already burdened healthcare system.

Intern and Trainee

The personal testimony of Program Sponsors and their representatives in the Intern and Trainee categories speaks to the numerous deleterious effects of suspending these J-1 categories, from public diplomacy negative ripple effects, to the highly concrete reduction of available workers. Spencer Jones, President of Pan Atlantic Exchanges, writes:

The majority of the host organizations that we work with around the country are understaffed, and as a result are not working at full capacity. They have tried to find US-based workers to fill the open positions, but have not found enough workers. Many US based workers are unwilling to move to new locations where the jobs are available. Many J-1 Interns and Trainees are willing to make the move. In addition, we have had to furlough 80% of the Pan Atlantic Exchanges staff that work on the Intern and Trainee programs. These are good paying jobs with benefits that Maine residents have lost.

Kelley Burris, President of Ire Services writes:

I started my small business in 2005, and have been recruiting and placing International [J-1] candidates throughout the USA. I

⁷² The Van Arsdale family may qualify for an exemption to the Au Pair visa ban based on their role provisioning medical care to individuals who have contracted COVID-19. The procedure to apply for this exemption requires clarification, and delay in placement may result from the Proclamation.

employed 5 workers, and have had to let them go due to no business during this time. This has negatively impacted my business, my family, and the families of those I employed.

Richard Baader, CEO of Spirit Cultural Exchange, writes:

As a J-1 sponsor we have seen a year of work destroyed by the June 22nd Presidential Proclamation which was implemented at the last minute, just before the busy summer season. We were forced to disappoint hundreds of employers in resort communities who were expecting thousands of international participants to help fill their seasonal staffing needs. We had to refund over \$3 million to international participants who had paid us for what was a year of preparation. This has resulted in the layoff of 80% of our staff and dramatic reductions in other spending.

Haldis Toppen, Communications Director at Green Heart, writes:

Prior to the pandemic and the resulting proclamation suspending issuance of several J-1 visa categories, Greenheart welcomed nearly 9,000 J-1 Exchange Visitors on various programs to the United States each year. However, with the suspension of several J-1 visa categories through the remainder of the 2020 calendar year, we anticipate a loss of revenue of 90-95% of our typical annual revenue for the impacted programs in 2020.

Summer Work Travel

Finally, many business owners that have relied on the SWT program to meet their seasonal needs speak of the complete collapse of their businesses through the termination of the SWT J-1 program. Ali Cohane, owner of the Persephone Bakery in Jackson, Wyoming, writes:

All of my visas were cancelled this year due to Covid so I was able to feel the effects of having no [J-1] workers. We are completely unable to staff our 3 locations in Jackson, WY, where labor is extremely limited and travel tourism continues to increase. Typically 30% of my seasonal staff comes from [J-1] visas so we are very much struggling.

Daku Bujar, a business owner and restauranteur in New Jersey, writes:

I own multiple restaurants, six in total, at the New Jersey shore between Strathmere and Avalon... We have utilized every outlet to try and staff our locations but unfortunately we were unsuccessful. We have spent countless man hours interviewing, completing paperwork for sponsorships and completing any/all necessary requirements from the sponsorship organizations only to be told at the last minute that our efforts were for nothing.

CONCLUSION

More than 40 former Ambassadors appointed since 1980 confirm "[the] power and reach of international exchange programs is widely recognized. As such, exchange programs should be exempt from the proclamation given their role in supporting our diplomatic and national security efforts, in addition to their economic benefits."⁷³ Amici respectfully request that the District Court's issuance of an injunction be affirmed.

⁷³ Letter from 44 former U.S. Ambassadors to Pres. D. Trump (7/20/2020), https://www.alliance-exchange.org/wp-content/uploads/2020/07/AmbassadorLetter_20200720.pdf (accessed 8/10/2020).

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