SUPREME COURT OF THE UNITED STATES

	IN	THE	SUPREME	COURT	OF	THE	UNITED	STATES
							-	
LAMPS	PLUS	S, II	NC., ET A	AL.,)	
			Petition	ners,)	
		V) No. 3	17-988
FRANK	VARE	ELA,)	
			Responde	ent.)	

Pages: 1 through 65

Place: Washington, D.C.

Date: October 29, 2018

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1	IN THE SUPREME COURT OF THE U	UNITED STATES
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3	LAMPS PLUS, INC., ET AL.,)
4	Petitioners,)
5	v.) No. 17-988
6	FRANK VARELA,)
7	Respondent.)
8		
9		
10	Washington, D.(C.
11	Monday, October 29	9, 2018
12		
13	The above-entitled matte	er came on for oral
14	oral argument before the Suprer	me Court of the
15	United States at 11:06 a.m.	
16		
17	APPEARANCES:	
18	ANDREW J. PINCUS, ESQ., Washing	gton, D.C.; on behalf
19	of the Petitioners.	
20	MICHELE M. VERCOSKI, ESQ., Onta	ario, California; on
21	behalf of the Respondent.	
22		
23		
24		
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1	PROCEEDINGS
2	(11:06 a.m.)
3	CHIEF JUSTICE ROBERTS: We'll hear
4	argument next in Case 17-988, Lamps Plus versus
5	Varela.
6	Mr. Pincus.
7	ORAL ARGUMENT OF ANDREW J. PINCUS
8	ON BEHALF OF THE PETITIONERS
9	MR. PINCUS: Thank you, Mr. Chief
10	Justice, and may it please the Court:
11	This Court has repeatedly recognized
12	that the changes brought about by the shift
13	from bilateral arbitration to class action
14	arbitration are fundamental.
15	The question in this case is what
16	standard a court should apply in determining
17	whether an arbitration agreement authorizes
18	class arbitration.
19	As a threshold matter, we think it's
20	clear that federal law imposes a minimum
21	standard that must be satisfied in order to
22	permit class arbitration. The Court made that
23	clear in Stolt-Nielsen, where it said a party
24	may not be compelled under the FAA to submit to
25	class arbitration unless there is a contractual

- 1 basis for concluding that the party agreed to
- 2 do so.
- JUSTICE SOTOMAYOR: But don't you make
- 4 that determination under state law? I didn't
- 5 think the FAA in any way undoes state law,
- 6 unless the basis of the state law is directed
- 7 only at arbitration, which isn't the case here.
- 8 MR. PINCUS: I don't think that's
- 9 correct, Your Honor. The clear and
- 10 unmistakable standard that was being discussed
- in the last case is a -- is a standard that the
- 12 FAA imposes.
- standard that's basically dicta because there
- 15 the parties agree the agreement didn't. So --
- MR. PINCUS: No, but -- but in First
- 17 Options, where the Court adopted that standard,
- 18 the Court said that it was the FAA that imposes
- 19 the clear and unmistakable requirement before
- 20 the -- before an arbitration agreement may be
- 21 construed to delegate gateway issues to the
- 22 arbitrator.
- JUSTICE SOTOMAYOR: I do have one more
- 24 question for me. You claim there's
- 25 jurisdiction for you to appeal this case.

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1
               Let's assume the plaintiff or the
 2
      Petitioner, or I guess it would be the
 3
      Respondent here -- either way, that a party who
 4
      seeks class arbitration is denied class
 5
      arbitration. Can they appeal directly to us?
               MR. PINCUS: If -- if the case is in
 6
 7
      the same posture as this one where the district
      court dismissed the action, then -- then the --
 8
 9
      the provision that we rely on,
      Section 16(a)(3), would provide for an appeal.
10
11
               JUSTICE SOTOMAYOR: So what's good for
12
      the goose is good for the gander?
13
               MR. PINCUS: Absolutely, Your Honor.
14
      And that's --
15
               JUSTICE SOTOMAYOR: All right. So
      we're going to be filled with all of these
16
17
      interim orders denying or granting class
      arbitration, as the case may be, because each
18
      losing party will have the opportunity to come
19
20
      to us and the arbitration won't proceed?
               MR. PINCUS: Well, it's not just class
21
2.2
      arbitration. Today, in the lower courts, when
23
      a lower court dismisses a case and grants
      arbitration -- in favor of an order granting
24
25
      arbitration, those -- those cases are
```

- 1 immediately appealable in courts like the Ninth
- 2 Circuit. And there are many, many appeals
- 3 pending right now in the Ninth Circuit on that
- 4 basis.
- 5 JUSTICE SOTOMAYOR: The courts aren't
- 6 staying those cases?
- 7 MR. PINCUS: Excuse me?
- JUSTICE SOTOMAYOR: They haven't --
- 9 MR. PINCUS: Some courts stay them and
- 10 some courts don't, Your Honor.
- JUSTICE BREYER: Why? I mean,
- 12 throughout -- again, throughout law, there's
- always a fight between making interlocutory
- 14 matters immediately appealable, which, if you
- do, will often save a lot of money, and waiting
- 16 'til the end. And the normal decision here is
- 17 wait 'til the end. And then there are
- 18 exceptions, mandamus and certifying a question.
- 19 When we read the statute, it says what
- 20 the district court shall do if he is satisfied
- 21 that this is arbitrable, shall on application
- of one of the parties stay the trial of the
- 23 action until the arbitration has been had.
- This judge didn't do it, and you
- 25 didn't -- your predecessor didn't ask him to do

- 1 it. So this seems like a fluke. But, if we
- were to say these are appealable, it's not only
- 3 contrary to a very basic principle of -- of how
- 4 to run courts, but it's also, because of that,
- 5 going to have just the effect Justice Sotomayor
- 6 said.
- 7 MR. PINCUS: Well, a couple of
- 8 answers, Your Honor. This case is in the exact
- 9 same posture as Randolph, where the Court made
- the initial decision that 16(a)(3), coupled
- 11 with a dismissal, provides for an immediate
- 12 appeal.
- 13 The Court in Randolph noted that there
- 14 was a question about the question that Your
- 15 Honor raises, whether it's proper for a
- 16 district court to issue a stay or to dismiss
- 17 the case, and said that didn't -- that wasn't
- 18 briefed, it wasn't a question before the court,
- 19 it wasn't going to decide it. This case is in
- 20 -- in the same posture.
- 21 It may be that the Court should take a
- 22 case to decide the question whether district
- courts have the power to dismiss rather than
- 24 stay, but the issue is not presented here and
- 25 hasn't been briefed here.

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1
               JUSTICE KAGAN: May I ask, Mr. Pincus,
 2
      if you could go back to the -- the substantive
 3
      argument?
 4
               So, in -- in a strange kind of way, it
 5
      occurred to me, as Mr. Geyser was speaking,
      your position is very similar to Mr. Geyser's.
 6
 7
      You both have these very broad -- this very
      broad contractual language, right? He had a
 8
 9
      broad delegation clause, and you have
      contractual language that refers to all
10
11
      disputes, claims, or controversies in lieu of
12
      any and all suits or other civil legal
13
      proceedings.
               And -- and what I hear you to be
14
15
      saying is essentially that you want to say
16
      except for class suits. Is that right?
17
               MR. PINCUS: I don't think so, Your
18
      Honor. I -- I think what -- what -- what this
19
      case brings before the Court, as I said, is the
      question that Stolt-Nielsen didn't address.
20
      What Stolt-Nielsen said was silence isn't
21
2.2
      enough --
               JUSTICE KAGAN: Well, I -- I'm just
23
      thinking as a -- as a matter first of -- of
24
25
      just contract law, because he said what we have
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1 here is we can't really believe that the 2 parties agreed to include a certain set of things. And -- and I hear you to be saying the 3 4 same thing. We can't really believe that the 5 parties agreed to be speaking of class claims. MR. PINCUS: I think the contractual 6 7 language here is actually quite clear. The -the language you quote -- that Your Honor 8 9 quoted is language about what can't be done. 10 There's a provision, and it appears on 11 pages 24a to 25a of the petition appendix, 12 that's captioned -- that's headed Claims 13 Covered by the arbitration provision. 14 says, "The company and I mutually consent to 15 the resolution of all claims or controversies, 16 past, present, or future that I may have against the company or against its officers" --17 18 and I'll skip some language, blah, blah, 19 blah -- "or that the company may have against 20 Specifically, the company and I mutually consent to the resolution by arbitration of all 21 2.2 claims that may hereafter arise in connection 23 with my employment or any of the parties' rights or obligations arising under this 24

25

agreement."

1 So we think the agreement is actually 2 quite clear. And this isn't a case where we're 3 asking --4 JUSTICE KAGAN: Well, it seems to 5 me -- I mean, there's -- there's language that's in favor of each side's position. The 6 7 "all disputes, claims, or controversies," "all suits or other legal proceedings" goes against 8 9 you. You would suggest that "I, me, and my" 10 cuts for you. You know, I'm -- I'm -- I'm not quite 11 12 sure that that's the case, but -- you know, 13 because it's an agreement between these two 14 parties about suits, and the question is, what 15 kind of suits is it about? And whether there's 16 a kind of implicit exception for class claims 17 in suits. 18 MR. PINCUS: I don't think it's about 19 an implicit concept -- exception, Your Honor. In Stolt-Nielsen, the Court said we can't 20 presume from a -- an arbitration -- the fact of 21 2.2 an arbitration agreement that the parties have 23 agreed to class arbitration because of the fundamental differences. And --24 25 JUSTICE KAGAN: Yes, but in -- in

- 1 Stolt-Nielsen, there was no contract. There
- was no agreement. And, you know, everybody
- 3 understood there was a stipulation to the
- 4 effect that there was no agreement on this
- 5 issue and -- and -- and instead there was just
- 6 a -- a policy determination.
- 7 But here there is a contract. And the
- 8 question is, what does the contract mean? Does
- 9 it mean all disputes, claims, or controversies?
- 10 Or does it mean all disputes, claims, or
- 11 controversies, except class disputes, claims,
- 12 and controversies because we really think that
- 13 not -- that the party would not -- that the
- 14 party who drafted the contract would not have
- 15 agreed to that?
- MR. PINCUS: Well, I -- I quess I'll
- 17 -- there are a couple of questions embodied in
- 18 your question, I think. I -- I think --
- 19 Stolt-Nielsen, there was an agreement. The
- 20 parties agreed that the agreement didn't speak
- 21 to the question of class arbitration.
- We think this agreement too doesn't
- 23 speak to the question of class arbitration.
- JUSTICE KAGAN: Well, we would never
- 25 say --

1 MR. PINCUS: But -- but --2 JUSTICE KAGAN: -- that in general. general clause usually speaks to the things 3 4 inside it. If I say all furniture, it usually 5 means tables and chairs. If I say all 6 clothing, it usually means pants and shirts. 7 And we don't insist that everybody lay out all the subcategories of things. 8 9 So this question is here you have an overall, you know, term, "disputes, claims, or 10 controversies." Why wouldn't you include class 11 12 disputes, claims, or controversies, unless there's some kind of special contractual 13 14 interpretive rule coming in that we wouldn't 15 apply in other contexts? 16 MR. PINCUS: Well, we think 17 Stolt-Nielsen said that there is a special 18 contractual rule and that there are -- there 19 are two possibilities there. We think the most sensible rule is to 20 apply the clear and unmistakable standard 21 2.2 because of the fundamental change that arises from class arbitration to -- from bilateral 23 arbitration to class arbitration. 24 25 One of the -- one --

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1
               JUSTICE SOTOMAYOR: Now we're creating
 2
      a federal common law --
               MR. PINCUS: Well --
 3
 4
               JUSTICE SOTOMAYOR: -- something we're
 5
      loathe to do in virtually every other context?
 6
               MR. PINCUS: Well, just --
 7
               JUSTICE SOTOMAYOR: I think we were
      very clear that it's a matter of contract and
 8
      state law controls that.
 9
10
               MR. PINCUS: I -- I think the Court
11
      has not been clear, Your Honor. Again, First
12
      Options specifically says that, although
      contractual interpretation is generally a
13
      question of state law, in this context, the
14
15
      court created, based on the FAA, a special
16
      interpretive rule that said --
17
               JUSTICE SOTOMAYOR: That's really
18
      interesting.
19
               MR. PINCUS: -- clear --
20
               JUSTICE SOTOMAYOR: Where does the FAA
      give us that right?
21
2.2
               MR. PINCUS: The Court many years ago
      in Moses Cone said there was another
23
      contractual rule, which says that close
24
25
      questions about arbitrability should go to
```

- 1 arbitrability because of the policy embodied in
- 2 the FAA.
- JUSTICE BREYER: Look, I want you to
- 4 finish that. Are you finished?
- 5 MR. PINCUS: Well, I was just going to
- 6 respond to Justice Sotomayor's question about
- 7 where the -- where that comes from in the FAA.
- 8 And I think it comes from Section 4 of
- 9 the FAA. What the Court has said and what the
- 10 Court said both in First Options and in
- 11 Stolt-Nielsen where the Court made this exact
- 12 same point about the general rule being federal
- 13 -- being state law, but there being an FAA
- overlay, is that it comes from the requirement
- in Section 4 that the parties be directed to
- 16 proceed to arbitration in accordance with the
- 17 terms of the agreement.
- 18 And I think in both contexts what the
- 19 Court has said is that this is to find -- to be
- sure that it is the terms of the agreement in
- 21 this special case.
- 22 In the -- in the case addressed by
- 23 First Options, the gateway issues, the concern
- is this is a delegation of very broad power to
- 25 the arbitrator, and, therefore, there should be

- 1 certainty that the parties are delegating that
- 2 power to the arbitrator.
- 3 Here, again, delegation of
- 4 extraordinarily broad power to the arbitrator,
- 5 as this Court has discussed in a number of
- 6 opinions about class arbitration, therefore, we
- 7 think the same test should apply.
- JUSTICE BREYER: All right.
- 9 JUSTICE SOTOMAYOR: So is your -- I'm
- 10 sorry.
- JUSTICE BREYER: No, you go ahead.
- 12 JUSTICE SOTOMAYOR: Is your position
- 13 that the decision below was right on state law?
- 14 Basically, you're not quarrelling that this
- 15 contract was ambiguous, that it was susceptible
- 16 to the meaning Petitioner -- that Respondent
- 17 gave it, and that under California law, that
- would encompass this claim because they weren't
- 19 the drafters?
- Is your position now that federal
- 21 common law is superseding state law --
- 22 MR. PINCUS: Well, I -- I think our
- 23 position --
- JUSTICE SOTOMAYOR: -- on how to
- 25 interpret a contract?

- 1 MR. PINCUS: -- I think our position
- 2 has consistently been that our principal
- 3 argument is that there is a federal rule that
- 4 Stolt-Nielsen identified --
- 5 JUSTICE SOTOMAYOR: I -- I asked you a
- 6 different question.
- 7 MR. PINCUS: And our position on -- on
- 8 California law is we think that the lower court
- 9 did wrongly apply California law and applied it
- in a way to reach a result, and -- and we point
- 11 to the two California court of appeals -- court
- 12 of appeal decisions.
- 13 JUSTICE KAGAN: Okay. But if I got
- 14 you right, your said your principal position is
- 15 that there's a federal rule that would come in
- 16 even if the California courts got California
- 17 law right, and that in many cases analogous to
- 18 this, you would have read this contract to
- 19 include both class claims and individual
- 20 claims.
- 21 MR. PINCUS: Well --
- JUSTICE KAGAN: It's really a federal
- 23 rule that you're asking for.
- MR. PINCUS: We -- we are advocating a
- 25 federal rule. I -- I would say that if the

- 1 Court looks at the cases cited in our petition,
- 2 there's no court applying -- looking at the
- issue de novo rather than an arbitrator's
- 4 decision that has construed language like this
- 5 to encompass class arbitration.
- 6 JUSTICE KAGAN: Right. You know, I
- 7 guess I gave you a bunch of reasons why in
- 8 looking at a normal contract, under normal
- 9 contractual principles, you might think that
- 10 all this extremely general language included
- 11 everything inside it. But you're saying, no,
- 12 even if you think that, there's a federal law
- 13 that comes into play.
- MR. PINCUS: Just -- just, Your Honor,
- as in the case of the question of whether a
- 16 contract delegates arbitrability to the
- 17 arbitrator. If the state -- relevant state law
- 18 would construe the clause to delegate -- would
- 19 construe the contract to make that delegation,
- 20 what First Options says is, no, that's not
- enough.
- 22 JUSTICE KAGAN: Right. I'm not --
- MR. PINCUS: We have to have clear and
- 24 unmistakable language.
- 25 JUSTICE KAGAN: I'm just trying to get

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1
      a handle on what you're saying.
 2
               MR. PINCUS: Yes.
 3
               JUSTICE KAGAN: So -- so you're saying
 4
      it's a federal rule. So I guess my question
 5
      is, where does the federal rule come from?
               MR. PINCUS: I think it comes from
 6
 7
      exactly the same place as the First Options
      rule and -- and from the discussion of this
 8
      very issue in Stolt-Nielsen. It's -- it's
 9
      constructive to look at Stolt-Nielsen.
10
               I -- I understand, Your Honor, that --
11
12
      that -- that Stolt-Nielsen didn't decide the
      content of the standard, but Stolt-Nielsen
13
14
      talked about the fact that interpretation of an
15
      arbitration agreement is generally a matter of
16
      state law, and went on to talk about the fact
17
      that the critical question of the FAA is that
      contracts be interpreted according to their
18
19
      terms, pointing to the language in Section 4,
      and it concluded, it said, from these
20
      principles it follows that a party may not be
21
2.2
      compelled under the FAA to submit to class
      arbitration unless there is a contractual basis
23
24
      for concluding the party agreed to do so.
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25

didn't --

1	JUSTICE KAGAN: Quite right. So
2	Stolt-Nielsen said but Stolt-Nielsen was a
3	case where there clearly where the Court
4	specifically said there was no intent of the
5	parties, there was no agreement as to the
6	particular issue in front of it.
7	So, in my hypothetical where the
8	the the court is saying: Well, under state
9	law, we would interpret this to understand that
LO	there was an intent of the parties and that
L1	there was an agreement as to this question,
L2	you're saying, notwithstanding that
L3	Stolt-Nielsen said that we didn't decide that
L4	question, that a federal rule comes into play.
L5	And I guess I'm going to ask the same
L6	question because I don't think it comes from
L7	Stolt-Nielsen where there was no agreement at
L8	all. So where does the federal rule come from?
L9	MR. PINCUS: I think it comes from the
20	same place that the Moses Cone presumption
21	comes from and the First Options presumption,
22	the rule of clear and unmistakability comes
23	from, and the Howsam rule of clear and
24	unmistakable requirement comes from, which is
2.5	Section 4.

1 What the Court has said is, with 2 respect to some critical questions, it wants -there is a federal rule decision that comes 3 4 from Section 4 to make certain that the 5 authority delegated to the arbitrator has, in 6 fact, been delegated. 7 JUSTICE KAVANAUGH: You're --JUSTICE KAGAN: See, I thought -- go 8 9 ahead. 10 JUSTICE KAVANAUGH: Go ahead. 11 JUSTICE KAGAN: Please. 12 JUSTICE KAVANAUGH: You're saying if -- even if it's a questionable interpretation 13 14 of that statutory language, again, similar to 15 the last case with Justice Kagan's question, 16 the precedent, the ship has sailed? MR. PINCUS: Well, I think the ship 17 18 has certainly sailed. 19 JUSTICE KAVANAUGH: In Stolt-Nielsen -- in Stolt-Nielsen, at least you're saying the 20 ship's a long way -- a long way off --21 2.2 MR. PINCUS: I think -- I think --23 JUSTICE KAVANAUGH: -- because -because the Stolt-Nielsen said that you needed 24 25 something on the order of express language or

- 1 indicated or hinted at least is what you're
- 2 saying here?
- 3 MR. PINCUS: I think it's impossible
- 4 to read the discussion on Stolt-Nielsen on
- 5 pages 681 to 685 and conclude anything other
- 6 than the fact that the court concluded there
- 7 that there was a federal rule of interpretation
- 8 that it didn't have to flesh -- it said at
- 9 Footnote 10, in fact, we don't have to decide
- 10 what that standard is because --
- 11 JUSTICE KAGAN: Because the only
- 12 federal rule was that it needed to be based on
- an agreement of the parties, because it said
- 14 arbitration is a matter of consent, and that's
- 15 all over the Arbitration Act.
- 16 But the question of how to understand
- whether parties have consented, that's usually
- 18 a question of state law.
- 19 MR. PINCUS: Except --
- JUSTICE KAGAN: And you are saying a
- 21 federal rule should come in and say,
- 22 notwithstanding state law saying that these two
- 23 parties have agreed to something, the federal
- 24 rule under the Arbitration Act says no.
- 25 MR. PINCUS: Well --

1	JUSTICE KAGAN: And usually what the
2	Federal Arbitration Act does is it it surely
3	does come into play when you're afraid that the
4	state law is discriminating against arbitration
5	agreements.
6	But where there is no such concern,
7	and I don't think that there is such a concern
8	if the state if the state courts just say
9	we're going to treat general language as
10	including everything inside it, then I don't
11	see where the federal law comes into play to
12	create a different contract interpretive rule.
13	MR. PINCUS: Well, First Options and
14	Howsam were not concerned with discrimination.
15	They were concerned with being certain that
16	when significant power is being assigned to the
17	arbitrator, that the that there be clear and
18	unmistakable indication that that was the
19	parties' intent.
20	JUSTICE GINSBURG: How can that how
21	can there be clear and unmistakable here?
22	Let's take Concepcion, where the concern was
23	that these arbitration agreements supposedly
24	based on consent were adhesion contracts, and
25	Concepcion said the court the court said

- 1 that the states remain free to take steps
- 2 addressing concerns attending adhesion
- 3 contracts. One such step would be to require
- 4 that the class action waiver provision in
- 5 adhesion agreements be highlighted. But here
- 6 we don't even have a waiver provision.
- 7 So Concepcion suggests waiver should
- 8 be highlighted so the party subjected to it
- 9 will understand that. And here you're asking
- 10 us to declare clear -- clear and certain, a
- 11 provision that doesn't say class action -- we
- 12 waive class actions.
- MR. PINCUS: Well, this -- this might
- 14 be a different case if the question were
- 15 whether class actions are excluded from the
- 16 agreement. And my friends haven't argued that.
- 17 This -- the -- the question here is whether
- 18 this extraordinary procedure called class
- 19 arbitration is going to be authorized.
- 20 And -- and so I think there the
- 21 question where we're talking about whether to
- delegate that power to the arbitrator does
- raise exactly the same concerns that motivated
- 24 the Court in these -- in these other contexts.
- 25 JUSTICE BREYER: Can -- can I go back

2.4

- for a second to the procedural problem? You --
- 2 you're plaintiff and you bring a case, and you
- 3 say, Judge, I want you to send this to
- 4 arbitration, right? And the other side says,
- 5 no, Judge, we want you to decide the issue.
- 6 That's a normal case. And many, many
- 7 cases like that will have difficult issues,
- 8 like the one before us.
- 9 And so Section 3 of the arbitration
- 10 agreement seems to say what the judge is
- 11 supposed to do. Judge, if you think -- stay
- the trial, send it to arbitration, if you think
- 13 that's the result. By the way, Judge, if you
- think there's a tough issue in this case, you
- 15 can always certify it. And if one of the
- 16 parties thinks there's a tough issue and you
- 17 won't certify it, they can always ask for
- 18 mandamus. That's like a million cases. And
- 19 this is one of them.
- So, if the judge makes a mistake and
- 21 writes the word "dismissal" or if one of the
- 22 parties would really like to appeal even though
- 23 the judge has no reason for it, they can say,
- Judge, write "dismiss"; and then he writes
- 25 "dismiss" and then suddenly it becomes

- 1 appealable? I mean, you say, well, that's
- 2 never been decided. I'd say, all right, but
- 3 that's a threshold issue; maybe then we should
- 4 DIG the case.
- 5 MR. PINCUS: Well, the -- the Court
- 6 did decide the issue in Randolph. And -- and
- 7 Randolph was in the same posture here, where
- 8 there was an order --
- 9 JUSTICE BREYER: Well, maybe we got it
- wrong.
- 11 MR. PINCUS: -- on arbitration.
- 12 JUSTICE BREYER: Maybe it wasn't fully
- 13 argued and --
- MR. PINCUS: Well, I think --
- 15 JUSTICE BREYER: -- and then I just
- 16 don't see why we should treat this area of the
- 17 law when here, unlike the other areas, there is
- 18 Section 3.
- 19 MR. PINCUS: Your Honor --
- JUSTICE BREYER: Why should we treat
- 21 it differently and suddenly reach a tough issue
- when the statute seems to say don't?
- MR. PINCUS: Well, a couple of -- a
- 24 couple of answers. I -- I think it's important
- 25 for the Court to reach the issue here because

- 1 the reality is, if a case is sent to class
- 2 arbitration, it almost certainly is going to
- 3 settle.
- 4 The Court has talked a lot about the
- 5 coercive -- the -- the --
- 6 JUSTICE BREYER: True.
- 7 MR. PINCUS: -- inexorable pressure to
- 8 settle in courts in class litigation. Class
- 9 litigation in arbitration is 100 times worse
- 10 because of the very limited standard of review
- 11 at the other end.
- 12 So the reality is, if all cases were
- 13 stayed and the case could never be appealed at
- this stage, the question of what the standard
- 15 is for deciding whether a contract authorizing
- 16 class arbitrations would never be decided.
- 17 There is a conflict right now in the
- 18 courts of appeals about whether dismissal is a
- 19 permissible -- is a permissible step after a
- 20 court has ordered arbitration or whether a stay
- 21 is only permissible.
- The Court could certainly grant one of
- 23 those petitions and decide it. The -- the
- 24 irony --
- 25 JUSTICE GINSBURG: But if that -- if

- 1 that were -- were the case, that the district
- 2 court has no authority to dismiss, must simply
- 3 stay the case in court, would you agree that
- 4 that is not a final judgment, there's no
- 5 appeal?
- 6 MR. PINCUS: Well, the Court addressed
- 7 this question in Randolph, which, as I say, was
- 8 in this posture, and said that the fact that --
- 9 the -- the question whether the district court
- 10 had the power to dismiss, A, was not before it
- and did not preclude it from hearing the case.
- 12 I think if the -- if this Court were
- 13 to hold that a stay was -- was the only
- 14 permissible option, then, obviously, there
- 15 wouldn't be an appeal. But, as I say, there
- 16 are many, many cases in which dismissals are
- ordered and which there are appeals. And the
- irony of this case, frankly, is the shoes are
- 19 on the other foot.
- 20 Typically, what happens is arbitration
- is ordered, especially in the Ninth Circuit.
- 22 Plaintiffs seek dismissal so they can
- 23 immediately appeal the arbitration order. And
- in the Ninth Circuit, that's permissible. And,
- 25 typically, defendants resist that.

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1
               So that's just a -- an issue that
 2
      is --
 3
               JUSTICE SOTOMAYOR: In how many of
 4
      those cases -- in how many of those cases is --
 5
      in this case, the Respondents did not ask for a
 6
      stay, correct?
 7
               MR. PINCUS: True.
               JUSTICE SOTOMAYOR: And so the statute
 8
 9
      seems permissive. It says if a party asks for
10
      a stay. But there wasn't a request for one,
11
      correct?
12
               MR. PINCUS: I believe that's right.
13
               JUSTICE SOTOMAYOR: And in those Ninth
14
      Circuit cases, even if there's a request for a
15
      stay --
16
               MR. PINCUS: Yes.
               JUSTICE SOTOMAYOR: -- they hold --
17
18
               MR. PINCUS: The Ninth Circuit takes
19
      the position that the district court has the
20
      option of whether or not to dismiss or stay.
21
               JUSTICE SOTOMAYOR: So it then gives
22
      the district court the power to decide what's
23
      appealable or not?
24
               MR. PINCUS: Yes.
25
               JUSTICE KAVANAUGH: If you just had --
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- 1 if you just had the statute and not
- 2 Stolt-Nielsen or the other precedents you've
- 3 cited, in response to Justice Kagan's question,
- 4 how would you answer where does it come from?
- 5 MR. PINCUS: I -- I would still say
- 6 that it -- it comes from the language of the
- 7 statute, which says --
- 8 JUSTICE KAVANAUGH: Which -- which
- 9 language?
- 10 MR. PINCUS: -- in accordance -- shall
- 11 make an order directing the parties to proceed
- 12 to arbitration, in accordance with the terms of
- 13 the agreement, and that some issues confer some
- 14 -- some decisions confer such power on the
- 15 arbitrator that federal law -- before federal
- law confers that power on the arbitrator,
- 17 federal law wants to be very sure that -- that
- 18 the parties have intended that result.
- 19 JUSTICE GORSUCH: Well, Mr. Pincus,
- 20 could one read that same language as suggesting
- 21 not that the district court gets the
- 22 opportunity to decide the nature of the
- arbitration but merely whether there's an
- 24 agreement to arbitrate and that procedures like
- 25 class or individualized proceedings are not

- 1 within the scope of what Section 4 contemplates
- 2 and that the error here is really that the
- 3 district court shouldn't have gotten in the
- 4 business of specifying the procedures that
- 5 would be followed in arbitration?
- 6 MR. PINCUS: Well, many -- many
- 7 arbitration agreements expressly allocate the
- 8 authority to decide this question to the -- to
- 9 the arbitrator because it is such -- to the
- 10 court, rather, because it's such an important
- 11 question.
- 12 JUSTICE GORSUCH: Well, I understand
- 13 that --
- MR. PINCUS: This -- this case --
- 15 JUSTICE GORSUCH: -- but that would
- 16 then come within the context of the -- of the
- 17 statutory language, is there an agreement to
- 18 arbitrate. But that's not the language we have
- 19 here.
- 20 MR. PINCUS: No. But the parties
- 21 submitted the question to the district court.
- 22 I think they essentially agreed that -- that it
- 23 was appropriate for the district court to
- 24 decide it.
- 25 JUSTICE KAGAN: One quick one,

- 1 Mr. Pincus. You say in your brief that you do
- 2 not necessarily argue for a clear statement
- 3 rule. You agree that you didn't make that
- 4 argument below.
- 5 So what language, short of a clear
- 6 statement, would lead you to conclude that this
- 7 agreement was intended to authorize class
- 8 arbitration?
- 9 MR. PINCUS: That it was not intended
- 10 to authorize class --
- 11 JUSTICE KAGAN: No, I mean what would
- 12 be enough for you to switch your position,
- 13 essentially? Like if this -- if this -- if --
- 14 you say a clear statement rule isn't required,
- but, you know, what -- what kind of language
- 16 would say, ah, I can see that the parties
- 17 agreed to class arbitration there?
- 18 MR. PINCUS: If there wasn't the
- 19 provision that I read and the -- the agreement
- 20 simply said we agree that we can bring any
- 21 lawsuits that we could bring against one
- 22 another in court. But that's very different
- language than there is here, which talks about
- 24 claims, which talks about my claims, and the
- 25 only place that lawsuits is talked about is the

- 1 "in lieu" section, which is basically saying
- 2 what you can't do.
- 3 I'd like to reserve the balance of my
- 4 time.
- 5 CHIEF JUSTICE ROBERTS: Thank you,
- 6 counsel.
- 7 Ms. Vercoski.
- 8 ORAL ARGUMENT OF MICHELE M. VERCOSKI
- 9 ON BEHALF OF THE RESPONDENT
- 10 MS. VERCOSKI: Yes, Mr. Chief Justice,
- 11 and may it please the Court:
- 12 In this case, were the court within
- 13 the appellate jurisdiction and thus properly
- 14 before this Court, this Court should rule that
- 15 the FAA does not preempt the application of
- 16 neutral state contract principles to determine
- whether an arbitration agreement permits
- 18 arbitration here.
- 19 CHIEF JUSTICE ROBERTS: Well, the
- 20 question really is whether they're neutral
- 21 principles. As I understand it, the -- the
- 22 argument is that applying these principles has
- 23 a peculiar impact on arbitration agreements
- since it authorizes a type of arbitration that
- 25 is -- is like a poison pill that basically said

- 1 in prior cases is fundamentally inconsistent
- 2 with arbitration.
- 3 MS. VERCOSKI: Right. But they have
- 4 said in -- in -- in espousing the -- the policy
- 5 rule that the default might be bilateral
- 6 arbitration. But what gives precedence to that
- 7 is, first and foremost, we have to construe the
- 8 contract and give intent to the parties. And
- 9 that is consistent with the FAA.
- 10 And a class arbitration, as to whether
- or not that applies in a class arbitration
- 12 agreement, is not the same as the issue of
- arbitrability and doesn't rise to a special
- 14 standard. So what's left is just the
- application of contract principles to determine
- 16 the parties' intent as to what they applied
- 17 with class arbitration.
- 18 JUSTICE GINSBURG: Nowadays, many
- 19 arbitration contracts, many adhesion contracts,
- 20 do put in explicit class action waivers. So if
- 21 -- let's say you're right, we're not doing very
- 22 much, are we, because contracts will
- 23 specifically say that class action is waived?
- 24 MS. VERCOSKI: If that is the case,
- 25 Your Honor, and it is clear and explicit that

- 1 there is a class action waiver, then, yes, the
- 2 parties' intent has to rule out under contract
- 3 rules.
- 4 JUSTICE GINSBURG: So if -- if as I
- 5 suggested before, if we say that, then all the
- 6 parties who want to arbitrate bilaterally will
- 7 simply put in their contract a class action is
- 8 waived and the party to that adhesion contract
- 9 can't do anything about that.
- 10 MS. VERCOSKI: They can't do anything
- about that if that's clear and unmistakable,
- and so we have to give intent to the parties.
- 13 And at the same token, if the parties did agree
- 14 to proceed with class arbitration, that too
- under the FAA would be required to enforce the
- 16 parties' intent.
- 17 JUSTICE GINSBURG: So, here, where the
- 18 concern is lawyers that are less than the best
- 19 and didn't put in a class action waiver,
- 20 those -- those contracts, in those cases, class
- 21 arbitration will be permitted?
- MS. VERCOSKI: Well, it depends on the
- 23 language of the -- of the actual agreement.
- 24 And to the extent that the terms speak to class
- 25 arbitration, even if it's not explicit, we have

- 1 to determine the difference between whether
- 2 it's silent and whether there's something there
- 3 that supports a class arbitration, whether or
- 4 not it's explicit with the words class
- 5 arbitration.
- And in order to do that, the norm
- 7 under the FAA is that we employ neutral
- 8 contract interpretation principles, like we
- 9 would to all contracts to determine what the
- 10 parties' intent was with respect to class
- 11 arbitration.
- 12 CHIEF JUSTICE ROBERTS: Well, but, I
- mean, it's, I guess, Justice Jackson's phrase,
- I mean, the FAA is not a suicide pact. So, if
- 15 the FAA says enforce the contracts according to
- its terms, but one of the terms, as our prior
- 17 precedents say, is fundamentally inconsistent
- with arbitration itself, then, presumably, the
- 19 FAA would preclude that term.
- MS. VERCOSKI: Yes, that would be an
- 21 exception to the normal rule because that is
- 22 elevated and -- and the FAA had determined
- 23 that, first and foremost, that the policy
- overrides that we want to enforce arbitration
- agreements, to the extent they're ambiguous,

- 1 unlike the normal rule, when interpreting
- 2 ancillary issues with respect to that
- 3 agreement, when it comes to arbitration, issues
- 4 of arbitrability, the default rule is they are
- 5 construed in -- in favor of arbitration. And
- 6 that's consistent with the FAA's doctrine.
- 7 JUSTICE BREYER: The FAA has rules
- 8 that govern class arbitration, don't they?
- 9 MS. VERCOSKI: They do, but it's not
- 10 federal common rule that supplants --
- JUSTICE BREYER: No, no, I'm just
- 12 saying this is an arbitration association and
- the arbitration association has rules governing
- 14 class arbitration, so they must not see class
- arbitration as a poison pill. They must think
- 16 that class arbitration has a place at least in
- 17 some cases.
- MS. VERCOSKI: Correct, to the extent
- 19 that the parties did agree to do -- do so. And
- 20 that agreement has to --
- 21 CHIEF JUSTICE ROBERTS: Well, I
- 22 thought the --
- MR. VERCOSKI: -- be enforced.
- 24 CHIEF JUSTICE ROBERTS: I thought
- 25 those same rules specify that the rules

- 1 themselves do not provide a basis for assuming
- 2 there's class arbitration.
- 3 MS. VERCOSKI: There's no assumption
- 4 one way or the other. What happens is that the
- 5 courts have to construe based on state contract
- 6 law principles that determine what the
- 7 objective intent was of the parties at the time
- 8 of enforcing the agreement. And the plain
- 9 terms are given -- the terms of the contract
- 10 are given their plain and ordinary meaning.
- 11 And that -- that is the first step.
- 12 JUSTICE GORSUCH: Counsel, if -- if
- this is enough, this contract under ordinary
- and plain state law principles where it's often
- in the text speaks of my claims and me and I --
- MS. VERCOSKI: Right.
- 17 JUSTICE GORSUCH: -- if -- if that's
- 18 enough, what do we do with the due process
- 19 problem that Justice Alito pointed out in
- 20 Oxford Health where you would have potentially
- 21 class members purportedly bound by an
- 22 arbitration, this is in a court of law, where
- we can adjudicate absent class members rights
- 24 consistent with the Fourteenth Amendment
- 25 because of the procedural protections

- 1 associated with court proceedings.
- What do we do about those absent class
- 3 members in opt-out classes permitted by
- 4 whatever arbitrable forums, rules prevail?
- 5 MS. VERCOSKI: Well, first of all, the
- 6 -- the policy issues with respect to due
- 7 process are outside of the question presented.
- 8 But even if this Court were to consider those,
- 9 this is an antecedent question.
- 10 JUSTICE GORSUCH: Should we -- should
- 11 we ignore them in considering the impact here
- of the Arbitration Act and normal contract
- 13 principles and whether normal contract
- 14 principles would abide due process, for
- 15 example?
- 16 MS. VERCOSKI: The -- to the extent
- 17 that due process concerns come into play,
- that's at a much later stage of the game. What
- is at issue here is we simply have a --
- JUSTICE GINSBURG: Well, what happens
- 21 in the -- in the arbitration? So suppose it's
- 22 a class. If it were in court, there would be
- 23 notice to all the class members.
- Would that have to be done in the
- 25 arbitration, notice -- give notice to everyone

1 who was within the class? 2 MS. VERCOSKI: Right. So, at first, 3 with our agreement here, the court, the 4 district court just found that the agreement 5 provides for a class arbitration and -- and goes to the arbitrator to determine whether or 6 7 not that will ultimately be certified. So the antecedent question of the 8 9 court finding that the agreement here provides 10 language that encompasses and anticipates and 11 allows the parties to go forward with 12 arbitration, which will now go to the arbitrator to decide, and they are subject to 13 14 the same exact rules as a court of law when 15 determining whether or not they're going to 16 certify that class. And --17 JUSTICE ALITO: But do you think that absent class members who didn't agree to 18 arbitration could be bound by the decision of 19 20 the arbitrator? 21 MS. VERCOSKI: Yes, they can. 2.2 JUSTICE ALITO: How? 23 MS. VERCOSKI: Because down -- if they 24 do decide to certify the class, they could 25 employ the same due process protections, such

- 1 as opt-out procedures. And at that point, an
- 2 absent class member will have the opportunity
- 3 to opt out, or they can limit it to an opt-in
- 4 proceeding. And at the end of the day, the --
- 5 when the arbitrator does make that decision,
- 6 there is a review process.
- 7 JUSTICE ALITO: Well, if they have a
- 8 legal claim, how can they be deprived of their
- 9 legal claim pursuant to an arbitration award if
- 10 they never agreed to arbitration? I thought
- 11 arbitration was a matter of contract.
- MS. VERCOSKI: Well, in the first
- instance, it's a matter of contract right as to
- 14 whether or not the contract actually will
- 15 permit the proceedings.
- Now the -- the arbitrator might get
- 17 that issue and decide it doesn't meet the
- 18 threshold. There is no way to certify the
- 19 class. So then we're back to individual
- 20 arbitration.
- 21 So that's why this is a very premature
- 22 question. And due process concerns are not
- 23 related to the antecedent question as to
- 24 whether or not construing this particular
- arbitration agreement by the court, all she's

- 1 saying is not ultimately that it is
- 2 certifiable. She's just saying that it is --
- 3 the contract does support that the issue of
- 4 whether or not the class can be certified goes
- 5 to the arbitrator for ultimate decision.
- 6 So the due process concerns are not
- 7 involved in the first instance in just a strict
- 8 contract interpretation. There are no
- 9 decisions made on absent class members or who
- 10 they will be. That's --
- JUSTICE ALITO: Suppose -- I'm sorry.
- MS. VERCOSKI: No, that's okay.
- 13 That's just an issue that's resolved later on
- down the road. And it's the same issues that
- apply in a court of law that would apply in an
- 16 arbitration, the same exact protections.
- 17 And then they have the built-in review
- 18 process where there's a partial final decision
- made by the arbitrator that can be appealable
- 20 by either side depending on the outcome.
- 21 CHIEF JUSTICE ROBERTS: Well, under an
- 22 extraordinarily deferential standard of review.
- MS. VERCOSKI: For the arbitrator,
- 24 yes, for -- for their decision on class
- 25 arbitration. But like in this case, the order

- 1 in the first instance by the district court
- 2 finding that the actual agreement did
- 3 contemplate class proceedings to be given to an
- 4 arbitrator -- an arbitrator to decide whether
- 5 or not class -- class certification is
- 6 appropriate, those two orders would be combined
- 7 and the deferential standard --
- 8 JUSTICE SOTOMAYOR: So why did you let
- 9 --
- 10 MS. VERCOSKI: -- would apply.
- JUSTICE SOTOMAYOR: So why did you let
- 12 the court decide that issue?
- MS. VERCOSKI: We wanted the court to
- decide the issue because, in the beginning, we
- 15 were also questioning the issue of
- 16 arbitrability as to whether or not the data
- 17 breach claims that we were alleging even fell
- 18 within the -- in the scope of the arbitration
- 19 agreement. And the issue of arbitrability was
- 20 decided below.
- JUSTICE SOTOMAYOR: Well, it seems to
- 22 me -- I'm not quite sure why you did what you
- 23 did, but it seems to me that that would have
- 24 been clearly for the arbitrators under the
- 25 terms of this contract because it's related to

- 1 -- it --2 MS. VERCOSKI: The arbitrator -- yes, 3 the agreement at issue definitely did have a 4 delegation clause that gave the ability for the 5 arbitrator to decide these decisions. When it was filed in district court on behalf of Frank 6 7 Varela, the issues of -- it wasn't just the 8 class --9 JUSTICE SOTOMAYOR: You know --MS. VERCOSKI: -- issue involved. 10 11 JUSTICE SOTOMAYOR: -- class action is 12 a procedural process. 13 MS. VERCOSKI: Correct. 14 JUSTICE SOTOMAYOR: And, in my mind, 15 that quintessentially is always an arbitrator's 16 question, what -- when you hold the hearings, 17 how you hold them, where. All of those things 18 are typically arbitrator decisions. So it 19 seems to me that under normal circumstances you 20 wouldn't have a court decide that, so I think Justice Gorsuch earlier's point, but here 21 2.2 instead you chose the court to make that
- MS. VERCOSKI: Right. Both parties
- 25 did. Nobody objected.

decision.

1	JUSTICE GORSUCH: And what is the
2	context of that then? So the court says that I
3	order class arbitration. Is the arbitrator
4	bound by that? If the arbitrator finds that
5	the rules are are not met in under the
6	FAA rules that are required for class actions,
7	can is he is he forbidden from proceeding
8	with individualized proceedings nonetheless?
9	Does he is he forbidden from
10	engaging in the normal kind of inquiry as to
11	whether a class would be superior or preferable
12	in some way than I assume the FAA rules have
13	some some analogue to?
14	MS. VERCOSKI: They do. So the rules
15	incorporated within
16	JUSTICE GORSUCH: So so is is
17	the arbitrator forbidden from making those
18	inquiries by this ruling?
19	MS. VERCOSKI: It the way that the
20	JAMS and the AAA class arbitration issues are
21	drafted, they say that whether a court decided
22	the threshold issue as to whether the contract
23	provided a basis to permit the class to
24	to permit the parties to go on a class
25	arbitration basis, that doesn't stop the

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1
      inquiry.
 2
               So it -- it appears from the rules
      that the arbitrator has to give deference to
 3
 4
      that initial threshold ruling, but that doesn't
 5
      mean that they have to ultimately certify the
 6
      class.
 7
               JUSTICE GORSUCH: So -- so why are we
 8
      bothering --
 9
               MS. VERCOSKI: It doesn't mean the --
10
               JUSTICE GORSUCH: -- with it then? I
11
      mean, if at the end of the day we're going to
12
      have this large dispute in district court over
      whether the contract permits this or that
13
14
      procedure, I mean, are we going to have
15
      disputes over whether it permits discovery?
16
      And that's a contract issue that the parties
17
      negotiated? Other kinds of procedures that
18
      might be allowed or disallowed in a -- in an
19
      arbitration proceeding? It seems like a lot of
```

seems kind of a little inconsistent with the idea of getting to arbitration quickly and that

collateral expense and -- and difficulty that

- 23 the district court proceedings are supposed to
- 24 be summary. Help me out with that.

20

25 MS. VERCOSKI: Right, if you're

- 1 expanding it to issues beyond class arbitration
- 2 and including them --
- JUSTICE GORSUCH: Well, you expand it
- 4 beyond the question of -- up -- thumbs up or
- 5 down on arbitration.
- 6 MS. VERCOSKI: Right, and what --
- 7 JUSTICE GORSUCH: To -- to what kind
- 8 of procedures that arbitration might address.
- 9 MS. VERCOSKI: Right. That -- that
- 10 can go to a court, if the -- if the parties
- 11 submit it to that. And I don't think it's a
- long, extensive proceeding. It's it's done
- 13 on a --
- JUSTICE GORSUCH: Well, here we are.
- 15 (Laughter.)
- MS. VERCOSKI: I know. Well, we --
- 17 because we shouldn't have been here, there
- 18 should have been no appeal. There was
- 19 absolutely no right to appeal. It should have
- 20 went right to the arbitrator.
- JUSTICE SOTOMAYOR: Well, wait a
- 22 minute. Why did you not ask for a stay?
- MS. VERCOSKI: We did not ask for a
- 24 stay at the time because we were ready to go
- 25 and for expediency and --

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1
               JUSTICE SOTOMAYOR: Yeah, so you --
 2
      you --
               MS. VERCOSKI: -- to get the benefits.
 3
 4
      So -- so we were fine proceeding on a class
 5
      basis and were ready to go to arbitration.
 6
      Lamps Plus fought that and issued a stay
 7
      because they didn't agree with the way -- they
 8
      didn't get the -- what they wanted in asking
      for the order to compel -- compel arbitration.
 9
10
               JUSTICE GINSBURG: Suppose that you --
11
               MS. VERCOSKI: They got their order
12
      compelling it, but they -- they didn't like
13
      that it wasn't limited to an individual basis.
14
               JUSTICE GINSBURG:
                                  Suppose you --
15
      suppose the district court dismissed your court
16
      claims and then ordered bilateral arbitration,
17
      would you have an appeal?
18
               MS. VERCOSKI: I would not. It would
19
      be interlocutory, and it would be barred by FAA
20
      Section 16.
21
                                  Where you would be
               JUSTICE GINSBURG:
2.2
      stuck with what -- whatever -- the -- if the
23
      court said bilateral, you have no appeal; if it
      says class action, the other side, you say also
24
25
      has no appeal?
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1
               MS. VERCOSKI: On that particular
 2
      issue alone in that order, isolated, looking at
 3
      the order to compel arbitration, yes. I
 4
      wouldn't have a basis. But if it was ordered
 5
      in conjunction with an order dismissing my
      claims on a -- with -- on prejudice or without
 6
 7
      prejudice, then that would be a final ruling
      against me that would be an aggrievance to my
 8
      -- to my client.
 9
10
               JUSTICE GINSBURG: But --
11
               CHIEF JUSTICE ROBERTS: Under -- under
12
      Randolph?
13
               MS. VERCOSKI: But you would have a
14
      final -- under Randolph. That would -- I would
15
      fit with -- with under Randolph and I would
16
      have a basis because that motion to dismiss
17
      would be final and allow me to appeal under
18
      16(a)(3) under the FAA, and the basis for that
19
      would be the incorrect ruling on the -- the
      district court ordering me into -- to compel
20
      arbitration. So I would have a basis for that.
21
2.2
               Unlike Lamps Plus, they could not turn
23
      a non-appealable issue all the way into an
24
      appealable issue because they're the ones who
25
      asked the court to order the -- the dismissal
```

- 1 of my client's claims.
- 2 Initially, they did it with prejudice
- 3 below, and they got it without prejudice. And
- 4 if that were a stay instead like, arguably, the
- 5 FAA requires under Section 3, that if you are
- 6 ordering the claims to proceed to -- to
- 7 arbitration, it should -- actually, the
- 8 language says it "shall" issue a stay instead
- 9 of a dismissal without prejudice.
- 10 But if we have the stay, it wouldn't
- 11 be a final order. But if -- if it were
- 12 reversed and I had -- I was challenging the
- order compelling arbitration in -- in
- 14 conjunction with a final order dismissing my
- 15 claims, I would be aggrieved because now I'm --
- 16 I'm out of those claims.
- 17 JUSTICE ALITO: So, counsel, if
- there's a contract between two businesses, and
- 19 business A drafts the contract; business B
- 20 accepts the contract, there's nothing in the
- 21 contract about arbitration, but a state court
- 22 -- but it turns out that A, which -- the party
- that drafted the contract, doesn't want
- 24 arbitration. B, the party that did not draft
- 25 the contract, does want arbitration. There's

- no -- no arbitration clause in the contract. 1 2 But the state court says contra proferentem, 3 this goes to arbitration; that's state law. 4 Would that be permitted? 5 MS. VERCOSKI: That the -- that it would err on the side of not finding for 6 7 arbitration because it would be construed against the drafter who was --8 9 JUSTICE ALITO: It would err on the side of --10 MS. VERCOSKI: -- doing the proposing? 11 12 JUSTICE ALITO: -- finding arbitration because the -- the -- it was -- it was drafted 13 14 by the party that objects to arbitration. 15 MS. VERCOSKI: So, in that case, there 16 is a special rule under the FAA that, instead
- 18 trumps that situation where you have to
- 19 construe it in favor of arbitrability.
- JUSTICE BREYER: This is --
- 21 JUSTICE ALITO: This is -- this would

of construing it against a drafter, the FAA

- 22 be a decision in favor of arbitrability.
- MS. VERCOSKI: Right.

- JUSTICE ALITO: So what's the
- 25 difference between that situation and the

1 situation here? 2 MS. VERCOSKI: Well, the -- there was 3 a decision issuing a --4 JUSTICE ALITO: In other words, if 5 state law -- if state law governs, that's the decision under state law in this hypothetical, 6 7 there must be arbitration even in the absence of any arbitration clause whatsoever. That's 8 state law. 9 So that would be -- would that be 10 consistent with the -- allowed under the FAA? 11 12 MS. VERCOSKI: It would be --JUSTICE ALITO: And if not, doesn't 13 14 that show that the FAA imposes some rules that 15 super -- that supersede state law? 16 MS. VERCOSKI: Right. Well, if it's consistent with the way the state law came out 17 and found in favor of arbitration, then it 18 19 wouldn't be in conflict with the FAA. 20 JUSTICE BREYER: Here is the problem like that I'm having: All that you have 21 2.2 in the California law, all we have here is the 23 contract says in lieu of any and all lawsuits 24 we're going to have arbitration. Okay? 25 And then it says claims will be

- 1 arbitrated if there are claims that would have
- 2 been available as a matter of law. Nothing
- 3 other than that. And --
- 4 MS. VERCOSKI: In the contract at
- 5 issue?
- 6 JUSTICE BREYER: In the contract at
- 7 issue, I gather. And -- and then, on the basis
- 8 of that, California, unlike most places, which
- 9 insist on more than that to create ambiguity,
- 10 say that's enough to create ambiguity and,
- 11 therefore, we have class arbitration.
- Now what is my problem? I dissented
- in Stolt-Nielsen. I think I did.
- 14 (Laughter.)
- JUSTICE BREYER: I'm not sure. But I
- 16 lost. If I did, I lost. And what the majority
- 17 said was you cannot infer class authorization
- solely from the fact of the parties' agreement
- 19 to arbitrate.
- 20 So, on the merits, what they're saying
- is, hey, that's all you have here. And
- 22 California says that's -- they have a special
- rule, unlike any other place, that's enough to
- 24 create ambiguity and ambiguity against the
- 25 drafter.

1 Well, if that's enough to create 2 ambiguity and ambiguity against the drafter, then we have what Stolt-Nielsen says you 3 4 shouldn't have. Now I could say we should 5 overrule Stolt-Nielsen. I think I won't get 6 too far. 7 (Laughter.) MS. VERCOSKI: Uh-huh. 8 JUSTICE BREYER: And so we have the 9 case right there with the language. We have 10 the California language in the contract. 11 12 MS. VERCOSKI: Right. 13 JUSTICE BREYER: And we have a special 14 rule, which is their right, I guess, that we 15 find ambiguity there, though the textbooks say 16 don't, okay? 17 So that's the main point on the merits 18 as I see it. And I'm asking the question 19 because I want to know your response. MS. VERCOSKI: Well, first of all, in 20 Stolt-Nielsen, they did not interpret the 21 2.2 agreement's language at all. They said that 23 there was an agreement, a side agreement between the parties that expressly stated that 24

we have no agreement on class arbitration.

1 So we're not even going to look at the 2 contract. They gave it to the arbitrators and the arbitrators found that class arbitration 3 4 applied simply on policy basis. 5 This is not the contract here. There 6 absolutely are provisions that support -- they 7 are very broad and they -- they encompass class 8 proceedings. 9 JUSTICE SOTOMAYOR: The problem I have is the following, because it -- it's following 10 up on Justice Alito's question, okay? 11 12 There are at least two or three California lower courts, and at least one court 13 14 of appeals who have seen contracts almost 15 identical to this --16 MS. VERCOSKI: Yes. 17 JUSTICE SOTOMAYOR: -- and said, contrary to the lower court, to the lower court 18 19 here, to the Ninth Circuit, that that language is not enough to have a foothold in the 20 contract under California law, because the 21 words "the waiver of all lawsuits or other 2.2 23 civil legal proceedings," you have to submit everything to arbitration, don't say anything 24 25 about the nature, the procedural nature, of

- 1 that arbitration. That's been their reasoning.
- 2 And they look at all of the I's and my
- 3 claims of this contract and say that shows just
- 4 a bilateral intent.
- 5 MS. VERCOSKI: Yes, it --
- 6 JUSTICE SOTOMAYOR: And so those
- 7 courts, unlike the court here, is basically
- 8 saying that the court below misapplied state
- 9 law.
- Now, are we supposed to give deference
- 11 to the state court on its interpretation of
- 12 state law or are we supposed to check to make
- 13 sure that they are, in fact, following state
- 14 law?
- MS. VERCOSKI: Well, that's not even
- 16 an issue here because --
- 17 JUSTICE SOTOMAYOR: Well, it is an
- 18 issue --
- MS. VERCOSKI: Well, it's an issue --
- 20 JUSTICE SOTOMAYOR: -- because if this
- 21 contract doesn't speak at all, there's no
- 22 foothold.
- MS. VERCOSKI: Our contract absolutely
- 24 does. The contracts that the -- that Lamps
- 25 Plus cited is from two appellate courts and the

- 1 state court. And their language was very
- 2 limited and not even nearly as broad as our
- 3 provisions. And we have --
- 4 JUSTICE BREYER: So what's the best
- 5 statement in the contract that supports you?
- 6 MS. VERCOSKI: In our contract, the
- 7 very best one is arbitration shall be in lieu
- 8 of any and all lawsuits or civil, legal
- 9 proceedings relating to my employment. That
- 10 arbitration will be in lieu of a set of actions
- 11 that includes class actions and allows for
- 12 class actions.
- 13 And the language, when contrasted with
- 14 the language of the state appellate courts,
- 15 they were limited specifically to the --
- 16 JUSTICE SOTOMAYOR: My problem with
- that is arbitration isn't law proceedings by
- 18 definition. You did have some discovery rules
- 19 here, but by nature the discovery rules in
- 20 arbitration, a procedural issue, are different
- 21 than a lawsuit, so are notice requirements and
- 22 interrogatories. Everything's different
- 23 procedurally.
- 24 Why are you thinking that class action
- 25 proceedings are -- are a special proceeding

- 1 that you're entitled to bring somewhere else?
- 2 MS. VERCOSKI: Well, I'm not thinking
- 3 that it's special. I'm thinking that to the
- 4 extent that the parties have it in their
- 5 contract, we have to give their intent, first
- 6 and foremost, the -- the equal -- we have to
- 7 enforce it under the FAA.
- 8 That's their overarching principle, is
- 9 that we look at the intent and we enforce the
- 10 contracts according to their intent.
- 11 So those two lower state contract
- interpretations, they didn't find ambiguity at
- 13 all. The language there was much more limiting
- 14 into the individual claims that were able to be
- brought by that individual only with respect to
- 16 his employment against his employer and vice
- 17 versa.
- 18 Our phrases are far more sweeping
- 19 where Mr. Varela assented to "waiver of any
- 20 right I may have to file" a legal -- "a lawsuit
- 21 or civil legal proceeding relating to my
- 22 employment with the company." Relating to my
- 23 employment, the data breach, but for his
- employment, the data breach wouldn't have
- 25 occurred.

1 And to the extent he has claims out of 2 the data breach, that encompasses claims of --3 of other workers that were subject to the same 4 set of circumstances. 5 JUSTICE SOTOMAYOR: No, it doesn't. 6 No, he is granted that right as a procedural 7 right in the lawsuit. The operative question 8 here is: Is he entitled to that in an arbitration? 9 10 MS. VERCOSKI: He absolutely is. 11 JUSTICE SOTOMAYOR: That's a separate 12 MS. VERCOSKI: Because the word 13 14 "proceeding" is extremely broad and it includes 15 legal actions or procedures. A civil 16 arbitration or a class action is absolutely a 17 proceeding. 18 And not only that, controversies, 19 disputes, a class action is a controversy or 20 dispute. And anything that was supposed to be brought in a court of law that could have been 21 2.2 brought now has to be brought in arbitration. 23 And it doesn't say that those claims cannot be or that they are waived from -- from being 24

brought in arbitration.

And the fact that it's, you know, the 1 2 Lamps Plus argues that there is bilateral 3 language that I, me, my employment, that 4 doesn't -- it doesn't modify the term "my 5 individual employment" or my "individual 6 claims." 7 "My employment" encompasses all kinds of different claims that arise out of this 8 9 employment, including the data breach. 10 And because whatever Mr. Varela could bring in a court of law individually, he is 11 12 entitled to also bring those claims on a class-wide basis in arbitration because "in 13 lieu of means a set of actions that could have 14 15 been brought in a court of law, now have to be 16 brought into arbitration. 17 And that does not limit his right to 18 bringing the proceedings on an aggregate basis. 19 That doesn't change the nature of the claims or the parties' rights. The only thing it changes 20 is the way that the proceedings are processed 21 2.2 in arbitration. 23 And it doesn't stop there. 24 language goes even broader to encompass all 25 remedies that could have been issued in a court

- 1 of law.
- 2 JUSTICE SOTOMAYOR: Class action is
- 3 not a remedy.
- 4 MS. VERCOSKI: No, class action's not
- 5 a remedy but remedies can be awarded and are
- 6 awarded through class actions.
- JUSTICE SOTOMAYOR: To other people,
- 8 not him.
- 9 MS. VERCOSKI: To other people, but
- 10 there's nothing that prohibits him from
- 11 bringing an arbitration, only his individual
- 12 claims. When they said arising out of his
- employment, it doesn't say his employment and
- that includes, and only includes, his
- individual claims relating to his employment.
- 16 JUSTICE KAVANAUGH: Counsel, in the
- 17 dissenting judge below said that the Ninth
- 18 Circuit's decision was a palpable evasion of
- 19 Stolt-Nielsen. And picking up on Justice
- 20 Breyer's question, who asked you how you would
- 21 distinguish Stolt-Nielsen, you said, one, the
- 22 court there did not interpret the agreements
- language at all.
- Is there anything else you'd like to
- 25 add to how you would distinguish Stolt-Nielsen?

1 MS. VERCOSKI: Absolutely. We are on 2 all fours with Stolt-Nielsen because what Stolt-Nielsen said expressly was what we need 3 4 is a contractual basis in order to find that 5 the parties intended to proceed on the class arbitration basis. 6 7 And it doesn't say that it needs to say the class arbitration expressly, so we have 8 -- we have a situation versus silent and 9 expressly. And what we're trying to look for, 10 11 what supplies that contractual basis is the 12 daylight in between that. 13 And if we look at Oxford Health, the 14 -- the arbitrator there was permitted to 15 construe the -- to construe the arbitration 16 agreement just by looking at the contract 17 language. 18 And although on review they had to 19 give him deference, they -- they stated that they might not have agreed with his 20 interpretation, but if we were going to go with 21 2.2 a clear and unmistakable new policy that Lamps 23 Plus wants this Court to adopt, then Stolt-Nielsen -- sorry, Oxford Health would 24 25 have been completely erroneous.

1 CHIEF JUSTICE ROBERTS: Thank you. 2 MS. VERCOSKI: And that should have 3 been overruled. 4 CHIEF JUSTICE ROBERTS: Thank you, 5 counsel. 6 MS. VERCOSKI: Thank you. 7 CHIEF JUSTICE ROBERTS: Four minutes, Mr. Pincus. 8 REBUTTAL ARGUMENT OF ANDREW J. PINCUS 9 ON BEHALF OF THE PETITIONERS 10 MR. PINCUS: Thank you, Mr. Chief 11 12 Justice. 13 Just a couple of points: Justice Breyer mentioned that the --14 15 the AAA rules on class arbitration. There are 16 a number of decisions, hundreds of decisions 17 reported on the AAA web site. There are only 18 eight that are decisions that go to the merits. 19 Five approved settlements. One is a dismissal. One is in favor of the defendant. 20 And there's one for the plaintiff. So they 21 22 really, for all the years that class 23 arbitrations have been in process, they really haven't produced a lot at the end of the line. 24 25 Justice Gorsuch raised the due process

- issue and I think that's another reason why the
- 2 clear and unmistakable standard makes sense.
- 3 There's a serious risk that if the standard
- 4 applied below were allowed to -- to prevail,
- 5 then the class arbitration would proceed.
- 6 Let's say the defendant won. Then
- 7 every class member would then argue in the
- 8 future, when the defendant sought to enforce
- 9 that judgment, I didn't agree to class
- 10 arbitration, so I'm not bound by that judgment.
- 11 A clear and unmistakable -- and certainly --
- 12 JUSTICE GINSBURG: Wouldn't they be
- bound if they got notice and an opportunity to
- 14 opt out?
- 15 MR. PINCUS: I think there are serious
- 16 questions that were pointed out by Justice
- 17 Alito in -- in his Oxford Health dissent about
- 18 whether an arbitration to which they didn't
- 19 consent could bind them, especially if they
- 20 could prevail on an argument that the
- 21 arbitration agreement did not provide for class
- 22 arbitration.
- 23 That would be their argument. And
- 24 ironically the defendant would then be arguing
- 25 for class arbitration. The -- the class -- a

- 1 putative class member would say no, and the
- 2 putative class member would say you should
- 3 construe the ambiguous agreement against me by
- 4 saying there's no -- there's no arbitration.
- 5 So that's another reason why we think
- 6 the clear and unmistakable standard makes
- 7 sense.
- 8 Justice Gorsuch, you asked about
- 9 whether the arbitrator would be bound by the
- 10 district court's decision. The arbitrator is
- 11 bound under Rule 1(c) of the AAA rules by the
- 12 decision that the arbitration agreement
- 13 authorizes class arbitration.
- 14 Obviously the arbitrator then would
- 15 have to go through the process to see whether
- the rules for certifying a class were met, but
- 17 he couldn't or she couldn't contradict the
- 18 court's determination that class arbitration
- 19 was authorized.
- 20 And -- and then just -- my friend
- 21 relies, places a lot of reliance on the "in
- lieu of sentence in the agreement, but what
- 23 that says is what arbitration is instead of.
- It doesn't say what can be arbitrated.
- 25 And what can be arbitrated is covered

	by the trains tovered by the arbitration
2	provision. And that's the provision that has
3	the I's and the my's.
4	Unless the Court has any further
5	questions.
6	CHIEF JUSTICE ROBERTS: Thank you,
7	counsel. The case is submitted.
8	(Whereupon, at 12:09 p.m., the case
9	adjourned.)
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