

2025 Northeast

Class Advisor		Monday July 28	Monday July 28	Monday July 28	Tuesday July 29	Tuesday July 29	Tuesday July 29	Wednesday July 30	Wednesday July 30	Thursday July 31
Start Time		8:00 AM		4:15 PM	8:00 AM	10:30 AM	1:30 PM	8:00 AM	12:30 PM	8:00 AM
Break Time		9:30 - 10:00 AM	2:00 - 2:30 PM	No Break	No Break	No Break	3:00 - 3:30 PM	9:30 - 10:00 AM	2:00 - 2:30 PM	9:30 - 10:00 AM
End Time		11:30 AM	4:00 PM	6:15 PM	10:00 AM	12:30 PM	5:00 PM	11:30 AM	4:00 PM	11:30 AM
1 - 1	Danica Williams	C185 Recruit, Engage, and Retain Your Members 3010 Beth Ziesenis	C125 Hiring, Firing, and Everything In Between 3010 Tiffany Malone	E110 Rewing Your Revenue Stream 032 Josh Vanada	E210 Executive Finance 2073 Mike Gellman	E310 Evolving Membership Models 025 Cathi Hight	C180 Guide to Governance 3010 Bob Harris	C110 Financial Fitness 3010 Mike Gellman	C135 Diversity, Equity, and Inclusion 3010 Jim Echols	C150 Communicating With Confidence 3010 Josh Vanada
		C220 Is That Legal? 2074 Andy Dye	C260 Marketing Strategies 2074 Cathi Hight	E120 Executive Law 3001 Andy Dye	E240 Strong Associations for the Future 032 Steve Swafford	E331 CEO Lessons Learned 2073 Josh Vanada	C230 Managers Who Motivate 2074 Tiffany Malone	C240 Foundations 2074 Bob Thomas	C261 Events: Strategy and Operations 2074 Josh Vanada	C270 Effective Government Affairs Programs 2074 Steve Baas
		C360 Culture of Innovation 2073 Bob Thomas	C340 Strategic Planning 2073 Bob Harris	E126 Dealing with Challenging Employees 3010 Tiffany Malone	E241 Strong Chambers for the Future 3010 Bob Thomas	E342 Advanced Strategies of Community & Economic Development 2074 Jim Echols	C330 Everyday Ethics 2073 Josh Vanada	C341 Building Strategic Partnerships 2073 Steve Swafford	C380 Volunteer Development 2073 Cathi Hight	C310 Budgeting and the Bottom Line 2073 Mike Gellman
4 - 1	Nicole Stephenson	C441 Industry Trends 3001 Cathi Hight	C420 Current Legal Issues Facing Your Organization 3001 Andy Dye	E130 E130 501(c)(3) Financials of Foundation Management 025 Mike Gellman	E243 Creating a Future-Ready Workforce 025 Sarah Castro	E343 Building a Brighter Future: Business Leadership in Education 038 Brittany Scott	C460 Integrating Strategic Technology Solutions 3001 Beth Ziesenis	C430 Becoming a Strategic Leader 3001 Josh Vanada	C470 Advocacy and Alliances 3001 Steve Baas	C490 Organization Leadership for the Future Curley Exchange Steve Swafford
				E144 Introduction to Artificial Intelligence (AI) for Nonprofits 2074 Beth Ziesenis	E244 Using Data to Grow and Sustain Your Organization 3001 Beth Ziesenis	E350 The Art of Persuasion and Negotiation 032 Steve Swafford	New Faculty Audited Course			
				E150 Unleash the Leader Within 038 Steve Swafford	E250 PAC's and Political Endorsements 038 Steve Baas	E362 Policy Development and Implementation 3010 Bob Harris				
				E180 Building Better Boards and Committees 2073 Bob Harris		E380 Delivering Value 3001 Raymond Towle				