

2026 Northeast											
Class Advisors		Monday, July 27	Monday, July 27	Monday, July 27	Tuesday, July 28	Tuesday, July 28	Tuesday, July 28	Wednesday, July 29	Wednesday, July 29	Thursday , July 30	
Start Time		8:00 AM		12:30 PM	4:15 PM	8:00 AM	10:30 AM	1:30 PM	8:00 AM	12:30 PM	8:00 AM
Break Time		9:30 - 10:00 AM		2:00 - 2:30 PM	No Break	No Break	No Break	3:00 - 3:30 PM	9:30 - 10:00 AM	2:00 - 2:30 PM	9:30 - 10:00 AM
End Time		11:30 AM		4:00 PM	6:15 PM	10:00 AM	12:30 PM	5:00 PM	11:30 AM	4:00 PM	11:30 AM
1 - 1	Beth Rhingold	C125	C185	E110	E210	E330	C110	C140	C150	C180	
		Hiring, Firing, and Everything In Between	Recruit, Engage, and Retain Your Members	Revvng Your Revenue Stream	Executive Finance	Keys to Delegation and Empowerment	Financial Fitness	Technology & Artficial Intelligence for Nonprofits	Communicating With Confidence	Guide to Governance	
		2001	2001	2046	035	032	2001	2001	2001	2001	
		Pam Green	Matt Harrington	Colin Diaz	Mike Gellman	Matt Harrington	Mike Gellman	Juanita McDowell	Justin Patton	Lisa Weitzel	
2 - 1	Coreto Bean	C260	C220	E120	E211	E331	C261	C230	C240	C270	
		Marketing Strategies	Is That Legal?	Executive Law	Sponsorship Solicitation	CEO Lessons Learned	Events: Strategy and Operations	Managers Who Motivate	Foundations	Effective Government Affairs Programs	
		2073	2073	2073	2073	2073	2073	2073	2073	2073	
		Juanita McDowell	Andy Dye	Andy Dye	Nicole Stephenson	Lisa Weitzel	Nicole Stephenson	Justin Patton	Megan Lucas	Mary Jane Cobb	
3 - 1	Wendy Dinwiddle	C310	C340	E126	E230	E342	C341	C330	C360	C380	
		Budgeting and the Bottom Line	Strategic Planning	Dealing with Challenging Employees	Managing Upward	Advanced Strategies of Community & Economic Development	Building Strategic Partnerships	Everyday Ethics	Culture of Innovation	Volunteer Development	
		2046	2046	032	2046	2072	2046	2046	2046	2046	
		Mike Gellman	Bob Harris	Pam Green	Justin Patton	Colin Diaz	Mary Jane Cobb	Lisa Weitzel	Matt Harrington	Megan Lucas	
4 - 1	Wendy Zalazny	C420	C441	E130	E235	E343	C460	C430	C470	C490	
		Current Legal Issues Facing Your Organization	Industry Trends	501(c)(3) Financials of Foundation Management	Organization Alignment	Building a Brighter Future: Business Leadership in Education	Integrating Strategic Technology Solutions	Becoming a Strategic Leader	Advocacy and Alliances	Organization Leadership for the Future	
		2072	2072	028	2001	035	2072	2072	2072	Curley Exchange	
		Andy Dye	Megan Lucas	Mike Gellman	Pam Green	Caitlyn Aversman	Juanita McDowell	Pam Green	Mary Jane Cobb	Justin Patton	
				E140	E240	E350	New Faculty Audited Course Regent Faculty Staff Kickoff Speaker				
				Building Organizational Excellence	Strong Associations for the Future	The Art of Persuasion and Negotiation					
				2001	028	2001					
				Lisa Weitzel	Bob Harris	Pam Green					
				E142	E241	E362					
Fundamentals of Community and Economic Development	Strong Chambers for the Future	Policy Development and Implementation									
2072	032	028									
Megan Lucas	Matt Harrington	Bob Harris									
E144	E244	E380									
Artificial Intelligence (AI) for Nonprofits	Using Data to Grow and Sustain Your Organization	Delivering Value									
035	2072	2046									
Juanita McDowell	Colin Diaz	Megan Lucas									