## lowa's 1st and Digital Trade

IA-1 Services Exports, 2013-2022


ICT services exports fell from $\$ 20$ million in 2013 to $\$ 11$ million in 2022 (-44\%), but still supported 24 direct and 28 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from $\$ 386$ million to $\$ 485$ million (26\%), supporting 1,206 direct and 807 indirect jobs in 2022.

Exports of other services grew from \$322 million in 2013 to $\$ 397$ million in 2019 (23\%), before falling sharply due to Covid-19. They have not yet fully recovered.
lowa's 1st district's digitally tradeable services exports supported 1,230 direct and 836 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from IA-1, 2022 (\$M)

| Country | ICT |  | Potential |
| :--- | ---: | ---: | ---: |
| Europe | $\$ 5.1$ | $\$ 277$ | Total |
| Asia \& Pacific (ex. China) | $\$ 2.5$ | $\$ 91$ | $\$ 282$ |
| North America | $\$ 1.9$ | $\$ 40$ | $\$ 93$ |
| Central \& South America | $\$ 1.1$ | $\$ 39$ | $\$ 41$ |
| China | $\$ 0.4$ | $\$ 26$ | $\$ 40$ |
| Middle East \& Africa | $\$ 0.2$ | $\$ 12$ | $\$ 26$ |

Europe was lowa's 1st district's top market for digitally tradeable services, followed by Asia \& Pacific (ex. China).

Iowa's 1st district's exports of potentially ICTenabled services to Singapore grew from $\$ 12$ million in 2013 to $\$ 30$ million ( $+148 \%$ ) in 2022.

The "Digital Dozen" accounted for \$166 million out of lowa's 1st district's $\$ 496$ million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from IA-1, 2022 (\$M)

| Type (ICT in bold) | Total |
| :--- | ---: |
| Royalties from Industrial Processes | $\$ 204$ |
| Research and Development and Testing Services | $\$ 70$ |
| Implicit Financial Services | $\$ 44$ |
| Misc. Financial Services | $\$ 38$ |
| Payments for Trademarks | $\$ 36$ |
| Other | $\$ 103$ |

Computer software services are the top ICT services export, growing from $\$ 897,000$ in 2013 to $\$ 4.3$ million in 2022 (383\%).

Royalties from industrial processes are lowa's 1st district's top potentially ICTenabled services export, growing slightly from $\$ 201$ million in 2013 to $\$ 204$ million in 2022 (1\%).

