## Illinois' 4th and Digital Trade

IL-4 Services Exports, 2013-2022


ICT services exports grew from $\$ 40$ million in 2013 to $\$ 61$ million in 2022 (52\%),
supporting 135 direct and 149 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from $\$ 632$ million to $\$ 1.1$ billion ( $67 \%$ ), supporting 3,102 direct and 2,394 indirect jobs in 2022.

Exports of other services grew from $\$ 467$ million in 2013 to $\$ 483$ million in 2019 (4\%), before falling sharply due to Covid-19. They have not yet fully recovered.

Illinois' 4th district's digitally tradeable services exports supported 3,237 direct and 2,544 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from IL-4, 2022 (\$M)

| Country | ICT |  | Potential |
| :--- | :---: | ---: | ---: |

Europe was Illinois' 4th district's top market for digitally tradeable services, followed by Asia \& Pacific (ex. China).

Illinois' 4th district's exports of potentially ICT-enabled services to Singapore grew from $\$ 15$ million in 2013 to $\$ 50$ million (+234\%) in 2022.

The "Digital Dozen" accounted for $\$ 449$ million out of Illinois' 4th district's $\$ 1.1$ billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from IL-4, 2022 (\$M)

| Type (ICT in bold) | Total |
| :--- | ---: |
| Business Management and Consulting Services | $\$ 243$ |
| Financial Management and Advisory Services | $\$ 124$ |
| Insurance Services | $\$ 107$ |
| Advertising | $\$ 92$ |
| Misc. Financial Services | $\$ 90$ |
| Other | $\$ 462$ |

Computer software services are the top ICT services export, growing from $\$ 14$ million in 2013 to $\$ 26$ million in 2022 (94\%).

Business management and consulting services are Illinois' 4th district's top potentially ICT-enabled services export, growing from $\$ 92$ million in 2013 to $\$ 243$ million in 2022 (163\%).

