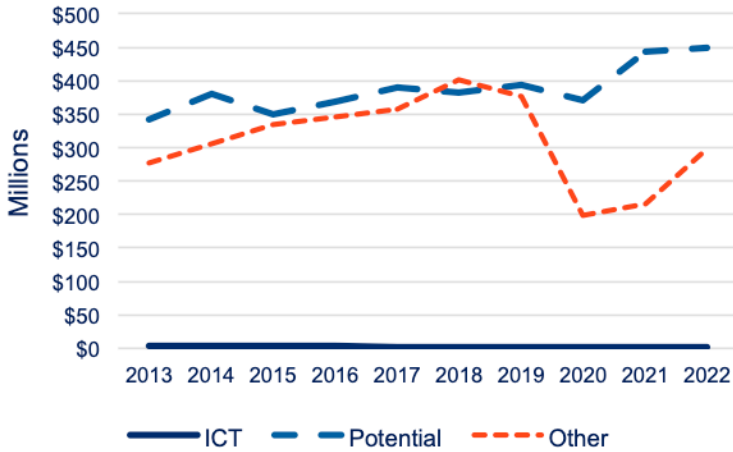




# Indiana's 2nd and Digital Trade

IN-2 Services Exports, 2013-2022



ICT services exports fell from \$3.3 million in 2013 to \$2.5 million in 2022 (-23%), but still supported 5 direct and 4 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$342 million to \$449 million (32%), supporting 1,150 direct and 815 indirect jobs in 2022.

Exports of other services grew from \$277 million in 2013 to \$376 million in 2019 (35%), before falling sharply due to Covid-19. They have not yet fully recovered.

## Indiana's 2nd district's digitally tradeable services exports supported 1,155 direct and 819 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from IN-2, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$0.9	\$272	\$273
Asia & Pacific (ex. China)	\$0.4	\$82	\$82
North America	\$0.4	\$33	\$34
China	\$0.1	\$30	\$30
Central & South America	\$0.6	\$22	\$23
Middle East & Africa	\$0.1	\$10	\$10

Europe was Indiana's 2nd district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Indiana's 2nd district's exports of potentially ICT-enabled services to Switzerland grew from \$45 million in 2013 to \$87 million (+91%) in 2022.

The "Digital Dozen" accounted for \$130 million out of Indiana's 2nd district's \$452 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from IN-2, 2022 (\$M)

Type (ICT in bold)	Total
Royalties from Industrial Processes	\$270
Payments for Trademarks	\$44
Research and Development and Testing Services	\$38
Misc. Business, Professional, and Technical Services	\$24
Insurance Services	\$17
Other	\$59

Telecommunications services are the top ICT services export, but fell from \$1.7 million in 2013 to \$1.2 million in 2022 (-33%).

Royalties from industrial processes are Indiana's 2nd district's top potentially ICT-enabled services export, growing from \$240 million in 2013 to \$270 million in 2022 (13%).