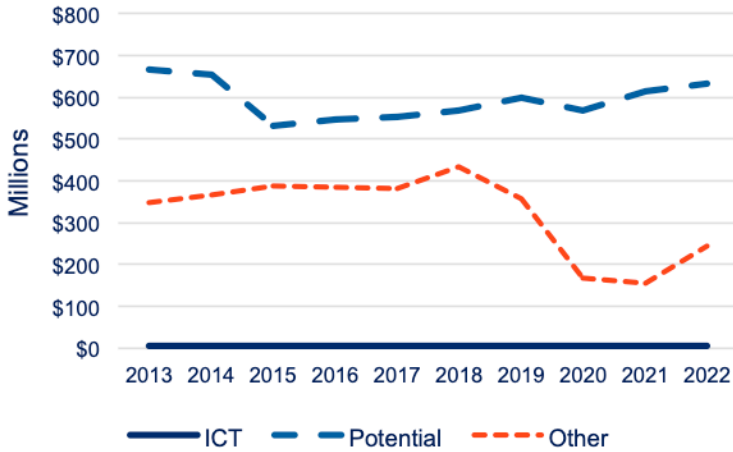




Indiana's 8th and Digital Trade

IN-8 Services Exports, 2013-2022



ICT services exports grew from \$5.1 million in 2013 to \$6.1 million in 2022 (20%), supporting 17 direct and 12 indirect jobs in 2022.

Potentially ICT-enabled services exports fell from \$667 million to \$632 million (-5%), but still supported 1,598 direct and 1,090 indirect jobs in 2022.

Exports of other services grew from \$349 million in 2013 to \$358 million in 2019 (3%), before falling sharply due to Covid-19. They have not yet fully recovered.

Indiana's 8th district's digitally tradeable services exports supported 1,615 direct and 1,102 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from IN-8, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$2.2	\$389	\$391
Asia & Pacific (ex. China)	\$1.4	\$130	\$132
North America	\$1.0	\$38	\$39
China	\$0.2	\$33	\$34
Central & South America	\$1.1	\$26	\$27
Middle East & Africa	\$0.1	\$14	\$15

Europe was Indiana's 8th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Indiana's 8th district's exports of potentially ICT-enabled services to Singapore grew from \$22 million in 2013 to \$56 million (+155%) in 2022.

The "Digital Dozen" accounted for \$189 million out of Indiana's 8th district's \$638 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from IN-8, 2022 (\$M)

Type (ICT in bold)	Total
Royalties from Industrial Processes	\$302
Research and Development and Testing Services	\$187
Payments for Trademarks	\$38
Misc. Business, Professional, and Technical Services	\$23
Misc. Personal, Cultural, and Recreational Services	\$18
Other	\$70

Computer software services are the top ICT services export, growing from \$2.5 million in 2013 to \$4.6 million in 2022 (87%).

Royalties from industrial processes are Indiana's 8th district's top potentially ICT-enabled services export, but fell from \$385 million in 2013 to \$302 million in 2022 (-22%).