## Maine's 1st and Digital Trade

ME-1 Services Exports, 2013-2022


ICT services exports grew from $\$ 5.5$ million in 2013 to $\$ 40$ million in 2022 (621\%), supporting 123 direct and 88 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from $\$ 295$ million to $\$ 632$ million (115\%), supporting 1,932 direct and 1,208 indirect jobs in 2022.

Exports of other services declined from \$641 million in 2013 to $\$ 628$ million in 2019 (-2\%), and then fell sharply due to Covid-19. They have not yet fully recovered.

Maine's 1st district's digitally tradeable services exports supported 2,056 direct and 1,297 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from ME-1, 2022 (\$M)

| Country | ICT | Potential | Total |
| :--- | :---: | :---: | :---: |
| Europe | $\$ 16$ | $\$ 311$ | $\$ 328$ |
| Asia \& Pacific (ex. China) | $\$ 10$ | $\$ 130$ | $\$ 141$ |
| North America | $\$ 7.0$ | $\$ 72$ | $\$ 79$ |
| Central \& South America | $\$ 3.6$ | $\$ 69$ | $\$ 73$ |
| China | $\$ 1.8$ | $\$ 25$ | $\$ 27$ |
| Middle East \& Africa | $\$ 0.8$ | $\$ 23$ | $\$ 24$ |

Top Digitally Tradeable Services Exports from ME-1, 2022 (\$M)

| Type (ICT in bold) | Total |
| :--- | ---: |
| Insurance Services | $\$ 92$ |
| Misc. Financial Services | $\$ 84$ |
| Business Management and Consulting Services | $\$ 83$ |
| Research and Development and Testing Services | $\$ 70$ |
| Royalties from Industrial Processes | $\$ 62$ |
| Other | $\$ 279$ |

Europe was Maine's 1st district's top market for digitally tradeable services, followed by Asia \& Pacific (ex. China).

Maine's 1st district's exports of potentially ICT-enabled services to United Kingdom grew from $\$ 30$ million in 2013 to $\$ 76$ million (+157\%) in 2022.

The "Digital Dozen" accounted for $\$ 285$ million out of Maine's 1st district's $\$ 671$ million in exports of digitally tradeable services in 2022.

Computer software services are the top ICT services export, growing from $\$ 4.3$ million in 2013 to $\$ 36$ million in 2022 ( $731 \%$ ).

Insurance services are Maine's 1st district's top potentially ICT-enabled services export, growing from $\$ 66$ million in 2013 to $\$ 92$ million in 2022 (39\%).

