## Missouri's 4th and Digital Trade

MO-4 Services Exports, 2013-2022


ICT services exports fell from $\$ 48$ million in 2013 to $\$ 39$ million in 2022 (-19\%), but still supported 101 direct and 93 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from $\$ 244$ million to $\$ 548$ million (124\%), supporting 1,396 direct and 853 indirect jobs in 2022.

Exports of other services grew from \$324 million in 2013 to $\$ 379$ million in 2019 (17\%), before falling sharply due to Covid-19. They have not yet fully recovered.

Missouri's 4th district's digitally tradeable services exports supported 1,497 direct and 946 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from MO-4, 2022 (\$M)

| Country | ICT |  | Potential |
| :--- | :---: | ---: | ---: |
| Europe | $\$ 17$ | $\$ 228$ | Total |
| Asia \& Pacific (ex. China) | $\$ 9.5$ | $\$ 112$ | $\$ 244$ |
| Central \& South America | $\$ 3.7$ | $\$ 85$ | $\$ 121$ |
| North America | $\$ 6.2$ | $\$ 61$ | $\$ 89$ |
| Middle East \& Africa | $\$ 1.0$ | $\$ 37$ | $\$ 67$ |
| China | $\$ 1.6$ | $\$ 24$ | $\$ 38$ |
|  |  |  | $\$ 26$ |

Top Digitally Tradeable Services Exports from MO-4, 2022 (\$M)

| Type (ICT in bold) | Total |
| :--- | ---: |
| Credit-Related Services | $\$ 211$ |
| Misc. Financial Services | $\$ 68$ |
| Implicit Financial Services | $\$ 64$ |
| Royalties from Industrial Processes | $\$ 29$ |
| Computer Software Services | $\$ 24$ |
| Other | $\$ 190$ |

Europe was Missouri's 4th district's top market for digitally tradeable services, followed by Asia \& Pacific (ex. China).

Missouri's 4th district's exports of potentially ICT-enabled services to United Kingdom grew from $\$ 30$ million in 2013 to $\$ 65$ million (+120\%) in 2022.

The "Digital Dozen" accounted for $\$ 245$ million out of Missouri's 4th district's \$587 million in exports of digitally tradeable services in 2022.

Computer software services are the top ICT services export, growing from $\$ 8.8$ million in 2013 to $\$ 24$ million in 2022 (178\%).

Credit-related services are Missouri's 4th district's top potentially ICT-enabled services export, growing from $\$ 23$ million in 2013 to $\$ 211$ million in 2022 (801\%).

