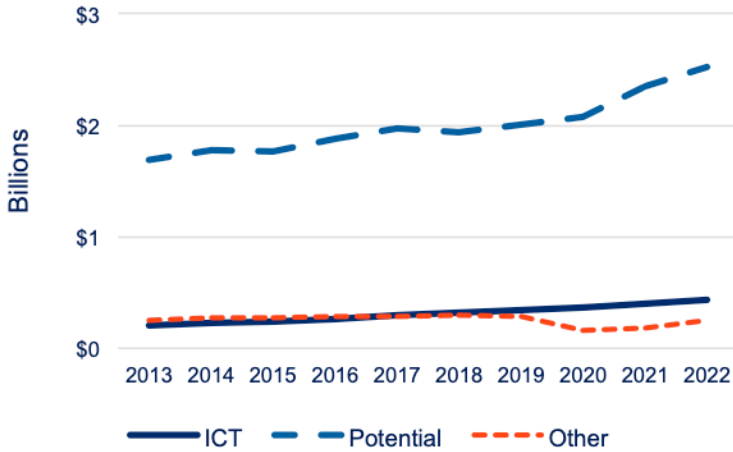




New Jersey's 12th and Digital Trade

NJ-12 Services Exports, 2013-2022



ICT services exports grew from \$203 million in 2013 to \$436 million in 2022 (115%), supporting 1,192 direct and 1,012 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$1.7 billion to \$2.5 billion (49%), supporting 7,256 direct and 5,319 indirect jobs in 2022.

Exports of other services grew from \$255 million in 2013 to \$287 million in 2019 (13%), before falling due to Covid-19. They have not yet fully recovered.

New Jersey's 12th district's digitally tradeable services exports supported 8,448 direct and 6,331 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from NJ-12, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$186	\$1,471	\$1,658
Asia & Pacific (ex. China)	\$111	\$515	\$626
North America	\$69	\$207	\$276
Central & South America	\$39	\$182	\$221
China	\$19	\$76	\$95
Middle East & Africa	\$11	\$66	\$77

Europe was New Jersey's 12th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

New Jersey's 12th district's exports of potentially ICT-enabled services to Singapore grew from \$49 million in 2013 to \$238 million (+390%) in 2022.

The "Digital Dozen" accounted for \$1.1 billion out of New Jersey's 12th district's \$3.0 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from NJ-12, 2022 (\$M)

Type (ICT in bold)	Total
Research and Development and Testing Services	\$715
Business Management and Consulting Services	\$586
Royalties from Industrial Processes	\$496
Computer Software Services	\$303
Misc. Business, Professional, and Technical Services	\$121
Other	\$731

Computer software services are the top ICT services export, growing from \$111 million in 2013 to \$303 million in 2022 (173%).

Research and development and testing services are New Jersey's 12th district's top potentially ICT-enabled services export, growing from \$370 million in 2013 to \$715 million in 2022 (93%).