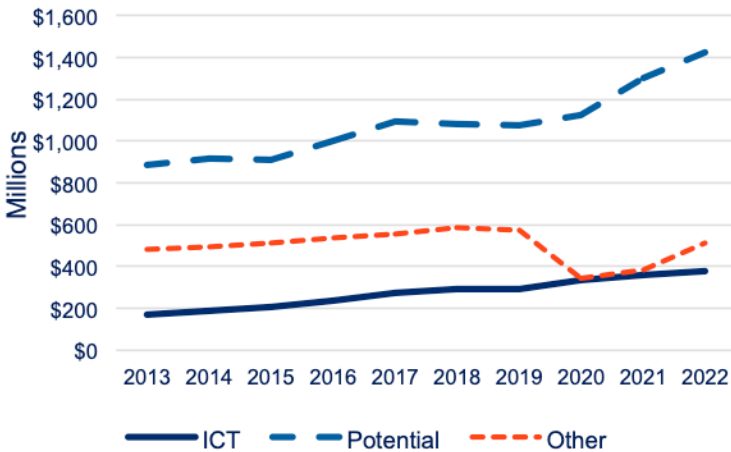




New Jersey's 6th and Digital Trade

NJ-6 Services Exports, 2013-2022



ICT services exports grew from \$168 million in 2013 to \$380 million in 2022 (126%), supporting 993 direct and 867 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$886 million to \$1.4 billion (61%), supporting 4,519 direct and 3,120 indirect jobs in 2022.

Exports of other services grew from \$485 million in 2013 to \$572 million in 2019 (18%), before falling sharply due to Covid-19. They have not yet fully recovered.

New Jersey's 6th district's digitally tradeable services exports supported 5,511 direct and 3,988 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from NJ-6, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$165	\$821	\$985
Asia & Pacific (ex. China)	\$97	\$290	\$388
North America	\$58	\$127	\$185
Central & South America	\$34	\$91	\$125
China	\$17	\$51	\$68
Middle East & Africa	\$9.3	\$43	\$52

Europe was New Jersey's 6th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

New Jersey's 6th district's exports of ICT services to Canada grew from \$15 million in 2013 to \$44 million (+188%) in 2022.

The "Digital Dozen" accounted for \$668 million out of New Jersey's 6th district's \$1.8 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from NJ-6, 2022 (\$M)

Type (ICT in bold)	Total
Business Management and Consulting Services	\$353
Research and Development and Testing Services	\$322
Royalties from Industrial Processes	\$285
Computer Software Services	\$241
Misc. Business, Professional, and Technical Services	\$105
Other	\$497

Computer software services are the top ICT services export, growing from \$87 million in 2013 to \$241 million in 2022 (178%).

Business management and consulting services are New Jersey's 6th district's top potentially ICT-enabled services export, growing from \$129 million in 2013 to \$353 million in 2022 (173%).