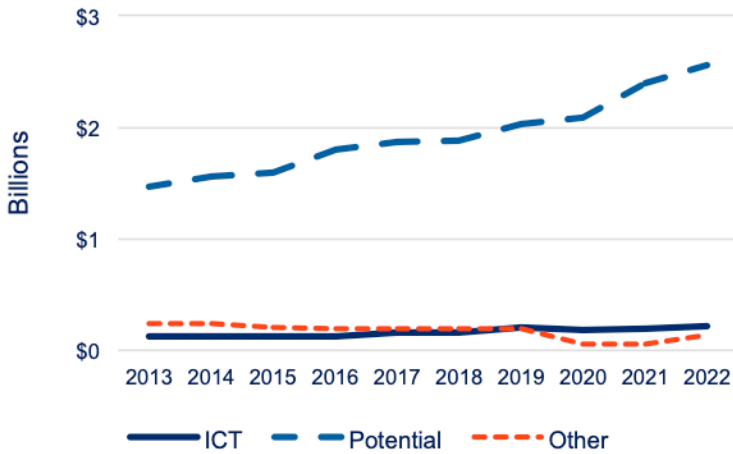




New Jersey's 7th and Digital Trade

NJ-7 Services Exports, 2013-2022



ICT services exports grew from \$124 million in 2013 to \$214 million in 2022 (73%), supporting 608 direct and 507 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$1.5 billion to \$2.6 billion (75%), supporting 7,987 direct and 5,330 indirect jobs in 2022.

Exports of other services declined from \$237 million in 2013 to \$192 million in 2019 (-19%), and then fell due to Covid-19. They have not yet fully recovered.

New Jersey's 7th district's digitally tradeable services exports supported 8,595 direct and 5,838 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from NJ-7, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$90	\$1,540	\$1,630
Asia & Pacific (ex. China)	\$54	\$520	\$573
North America	\$35	\$193	\$228
Central & South America	\$20	\$163	\$183
China	\$9.3	\$78	\$87
Middle East & Africa	\$5.6	\$66	\$71

Europe was New Jersey's 7th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

New Jersey's 7th district's exports of potentially ICT-enabled services to Singapore grew from \$46 million in 2013 to \$234 million (+412%) in 2022.

The "Digital Dozen" accounted for \$948 million out of New Jersey's 7th district's \$2.8 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from NJ-7, 2022 (\$M)

Type (ICT in bold)	Total
Business Management and Consulting Services	\$788
Research and Development and Testing Services	\$694
Royalties from Industrial Processes	\$510
Computer Software Services	\$160
Misc. Business, Professional, and Technical Services	\$104
Other	\$518

Computer software services are the top ICT services export, growing from \$57 million in 2013 to \$160 million in 2022 (183%).

Business management and consulting services are New Jersey's 7th district's top potentially ICT-enabled services export, growing from \$233 million in 2013 to \$788 million in 2022 (238%).