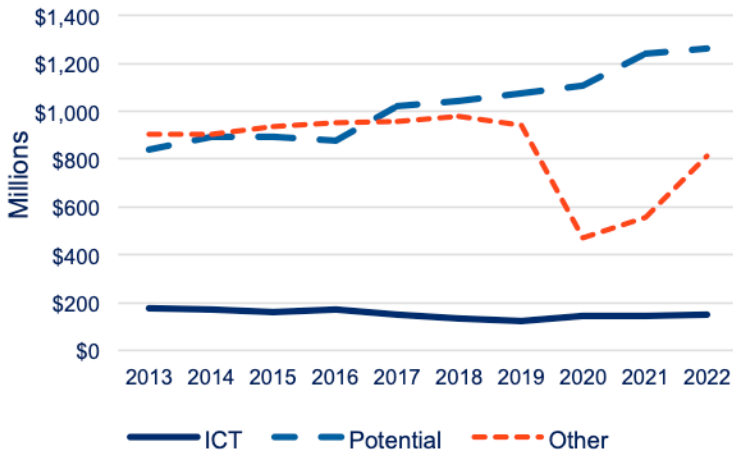




# Pennsylvania's 12th and Digital Trade

PA-12 Services Exports, 2013-2022



ICT services exports fell from \$174 million in 2013 to \$149 million in 2022 (-14%), but still supported 314 direct and 270 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$838 million to \$1.3 billion (51%), supporting 3,630 direct and 2,460 indirect jobs in 2022.

Exports of other services grew from \$903 million in 2013 to \$944 million in 2019 (5%), before falling sharply due to Covid-19. They have not yet fully recovered.

## Pennsylvania's 12th district's digitally tradeable services exports supported 3,945 direct and 2,730 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from PA-12, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$60	\$593	\$653
Asia & Pacific (ex. China)	\$35	\$255	\$289
Central & South America	\$24	\$179	\$203
North America	\$21	\$145	\$166
Middle East & Africa	\$3.7	\$52	\$56
China	\$6.0	\$40	\$46

Europe was Pennsylvania's 12th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Pennsylvania's 12th district's exports of potentially ICT-enabled services to Singapore grew from \$17 million in 2013 to \$74 million (+334%) in 2022.

The "Digital Dozen" accounted for \$589 million out of Pennsylvania's 12th district's \$1.4 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from PA-12, 2022 (\$M)

Type (ICT in bold)	Total
Legal Services	\$204
Research and Development and Testing Services	\$178
Business Management and Consulting Services	\$146
Insurance Services	\$129
Financial Management and Advisory Services	\$103
Other	\$653

Computer software services are the top ICT services export, growing from \$33 million in 2013 to \$63 million in 2022 (91%).

Legal services are Pennsylvania's 12th district's top potentially ICT-enabled services export, growing from \$99 million in 2013 to \$204 million in 2022 (106%).