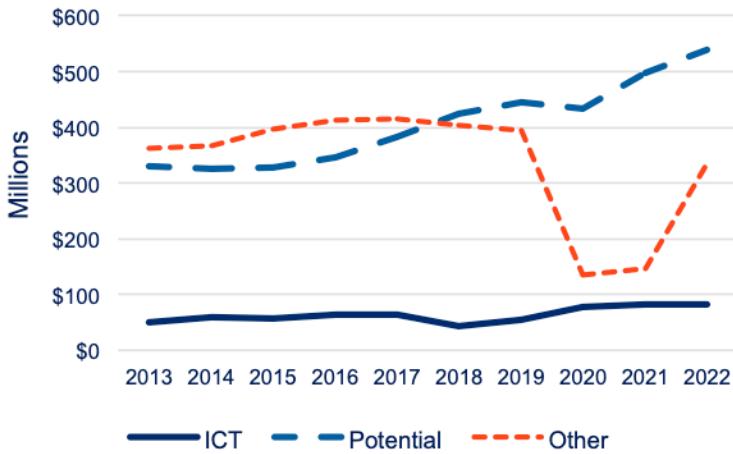




# Virginia's 2nd and Digital Trade

VA-2 Services Exports, 2013-2022



ICT services exports grew from \$51 million in 2013 to \$83 million in 2022 (63%), supporting 154 direct and 203 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$330 million to \$538 million (63%), supporting 1,828 direct and 1,175 indirect jobs in 2022.

Exports of other services grew from \$362 million in 2013 to \$394 million in 2019 (9%), before falling sharply due to Covid-19. They have not yet fully recovered.

**Virginia's 2nd district's digitally tradeable services exports supported 1,982 direct and 1,378 indirect American jobs in 2022.**

Top Markets for Digitally Tradeable Services from VA-2, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$37	\$231	\$268
Asia & Pacific (ex. China)	\$17	\$118	\$135
North America	\$13	\$71	\$84
Central & South America	\$11	\$56	\$67
Middle East & Africa	\$2.5	\$37	\$39
China	\$2.6	\$25	\$27

Europe was Virginia's 2nd district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Virginia's 2nd district's exports of potentially ICT-enabled services to Ireland grew from \$13 million in 2013 to \$39 million (+205%) in 2022.

The "Digital Dozen" accounted for \$268 million out of Virginia's 2nd district's \$621 million in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from VA-2, 2022 (\$M)

Type (ICT in bold)	Total
Credit-Related Services	\$142
Business Management and Consulting Services	\$85
Misc. Business, Professional, and Technical Services	\$63
Architectural, Engineering, and Misc. Technical Services	\$57
Payments for Trademarks	\$38
Other	\$234

Miscellaneous computer services are the top ICT services export, growing from \$11 million in 2013 to \$26 million in 2022 (147%).

Credit-related services are Virginia's 2nd district's top potentially ICT-enabled services export, growing from \$72 million in 2013 to \$142 million in 2022 (99%).