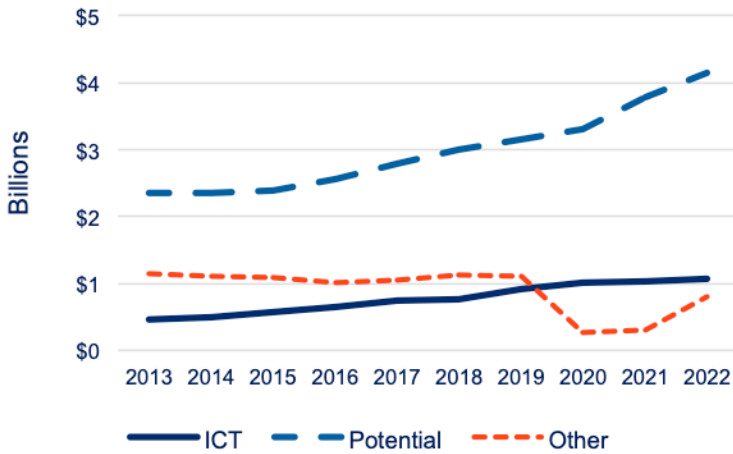




Virginia's 8th and Digital Trade

VA-8 Services Exports, 2013-2022



ICT services exports grew from \$460 million in 2013 to \$1.1 billion in 2022 (133%), supporting 3,041 direct and 2,499 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$2.4 billion to \$4.2 billion (77%), supporting 15,619 direct and 9,946 indirect jobs in 2022.

Exports of other services declined from \$1.1 billion in 2013 to \$1.1 billion in 2019 (-2%), and then fell sharply due to Covid-19. They have not yet fully recovered.

Virginia's 8th district's digitally tradeable services exports supported 18,660 direct and 12,445 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from VA-8, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$449	\$2,399	\$2,848
Asia & Pacific (ex. China)	\$269	\$722	\$991
North America	\$176	\$404	\$581
Central & South America	\$102	\$390	\$492
Middle East & Africa	\$28	\$155	\$183
China	\$47	\$87	\$134

Europe was Virginia's 8th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Virginia's 8th district's exports of potentially ICT-enabled services to Ireland grew from \$193 million in 2013 to \$791 million (+309%) in 2022.

The "Digital Dozen" accounted for \$1.9 billion out of Virginia's 8th district's \$5.2 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from VA-8, 2022 (\$M)

Type (ICT in bold)	Total
Business Management and Consulting Services	\$2,583
Computer Software Services	\$805
Research and Development and Testing Services	\$335
Architectural, Engineering, and Misc. Technical Services	\$202
Financial Management and Advisory Services	\$189
Other	\$1,115

Computer software services are the top ICT services export, growing from \$307 million in 2013 to \$805 million in 2022 (162%).

Business management and consulting services are Virginia's 8th district's top potentially ICT-enabled services export, growing from \$1.1 billion in 2013 to \$2.6 billion in 2022 (139%).