## Arizona and Digital Trade



ICT services exports grew from $\$ 366$ million in 2013 to $\$ 1.2$ billion in 2022 (221\%), supporting 2,203 direct and 2,411 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from $\$ 4.6$ billion to $\$ 8.4$ billion ( $84 \%$ ), supporting 25,508 direct and 16,281 indirect jobs in 2022.

Exports of other services grew from $\$ 6.1$ billion in 2013 to $\$ 6.5$ billion in 2019 (7\%), before falling sharply due to Covid-19. They have not yet fully recovered.

## Arizona's digitally tradeable services exports supported 27,710 direct and 18,692 indirect American jobs in 2022.

Top Markets for Arizona Digitally Tradeable Services, 2022 (\$M)

| Country | ICT | Potential | Total |
| :--- | ---: | ---: | ---: |
| Europe | $\$ 510$ | $\$ 4,553$ | $\$ 5,062$ |
| Asia \& Pacific (ex. China) | $\$ 270$ | $\$ 1,607$ | $\$ 1,877$ |
| North America | $\$ 159$ | $\$ 819$ | $\$ 978$ |
| Central \& South America | $\$ 161$ | $\$ 746$ | $\$ 907$ |
| China | $\$ 45$ | $\$ 332$ | $\$ 377$ |
| Middle East \& Africa | $\$ 30$ | $\$ 342$ | $\$ 372$ |

Top Digitally Tradeable Services Exports from Arizona, 2022 (\$M)

| Type (ICT in bold) | Total |
| :--- | ---: |
| Business Management and Consulting Services | $\$ 1,991$ |
| Royalties from Industrial Processes | $\$ 1,421$ |
| Credit-Related Services | $\$ 995$ |
| Misc. Financial Services | $\$ 884$ |
| Research and Development and Testing Services | $\$ 729$ |
| Other | $\$ 3,558$ |

Europe was Arizona's top market for digitally tradeable services, followed by Asia \& Pacific (ex. China).

Arizona exports of potentially ICT-enabled services to Ireland grew from $\$ 343$ million in 2013 to $\$ 1.2$ billion (+241\%) in 2022.

The "Digital Dozen" accounted for $\$ 3.6$ billion out of Arizona's $\$ 10$ billion in exports of digitally tradeable services in 2022.

Source for all data: Trade Partnership Worldwide's CDxports database
Computer software services are the top ICT services export, growing from $\$ 69$ million in 2013 to $\$ 341$ million in 2022 (393\%).

Business management and consulting services are Arizona's top potentially ICTenabled services export, growing from $\$ 826$ million in 2013 to $\$ 2.0$ billion in 2022 (141\%).

