



EGYPT THE FUTURE  
مصر المستقبل

# INTRODUCING EGYPT ECONOMIC DEVELOPMENT CONFERENCE (EEDC) Briefing materials



EGYPT ECONOMIC DEVELOPMENT CONFERENCE  
مؤتمر دعم و تنمية الاقتصاد المصري



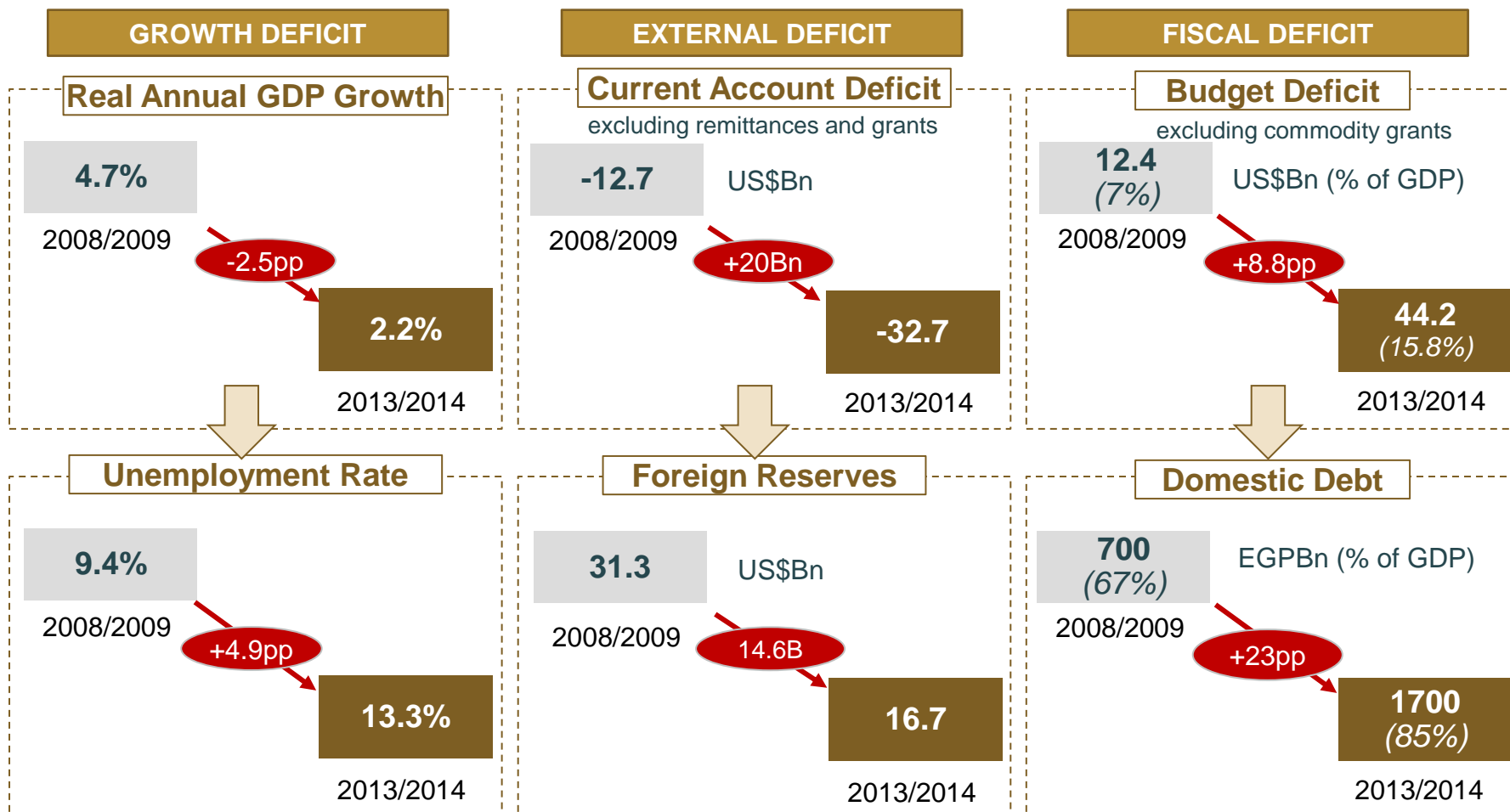
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# I. PRESENTING EGYPT MEDIUM TERM DEVELOPMENT STRATEGY

# Political and social instability substantially slowed Egypt's growth and exacerbated structural imbalances

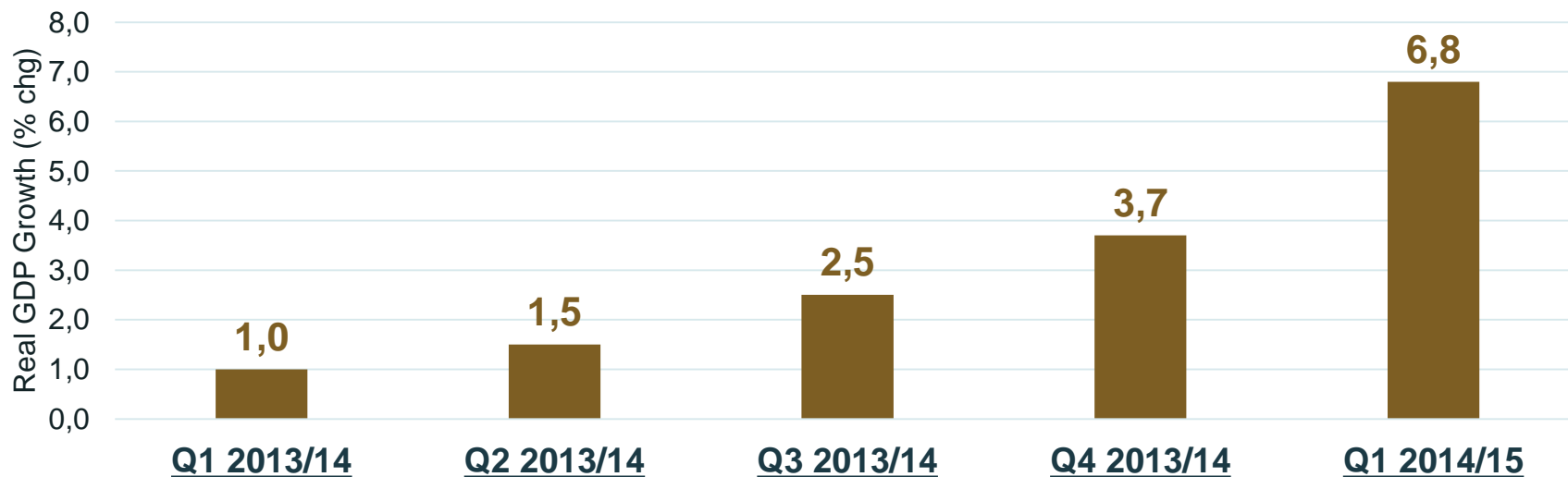


# The recent return to political stability, fiscal reforms implementation, and inauguration of major projects have boosted confidence



Economic turnaround will need to be sustained through the government's consistent implementation of policies, programs and projects

**QUARTERLY REAL GDP GROWTH PERFORMANCE (Y-O-Y)**



Source: Ministry of Finance



# The Authorities have set clear medium term macro-economic targets



<b>GROWTH</b>	■ Sustainable real GDP growth of 6% by FY 2018/19
<b>FISCAL CONSOLIDATION</b>	■ Fiscal consolidation to reduce budget deficit to 8-8.5% of GDP and government debt to 80-85% of GDP by 2018/19, in parallel with public financial management reforms
<b>INFLATION</b>	■ Reduction of inflation to 6-8% within the Central Bank of Egypt's comfort zone
<b>INVESTMENTS</b>	■ Higher rates of domestic and foreign investments
<b>EMPLOYMENT</b>	■ Faster pace of job creation in order to bring the unemployment rate below double digits
<b>EXPORTS</b>	■ Higher valued-added exports
<b>INCLUSIVE GROWTH</b>	■ Development of the country's human capital

# Egypt's economic development aims at restoring fiscal sustainability and promoting investments



## Egypt medium term economic development strategy



# The Authorities have renewed a constructive dialogue with the International Monetary Fund (IMF)



## Roadmap for IMF Involvement



**“The Authorities have set appropriate economic objectives [...] and have begun to take actions needed to achieve their objectives”**

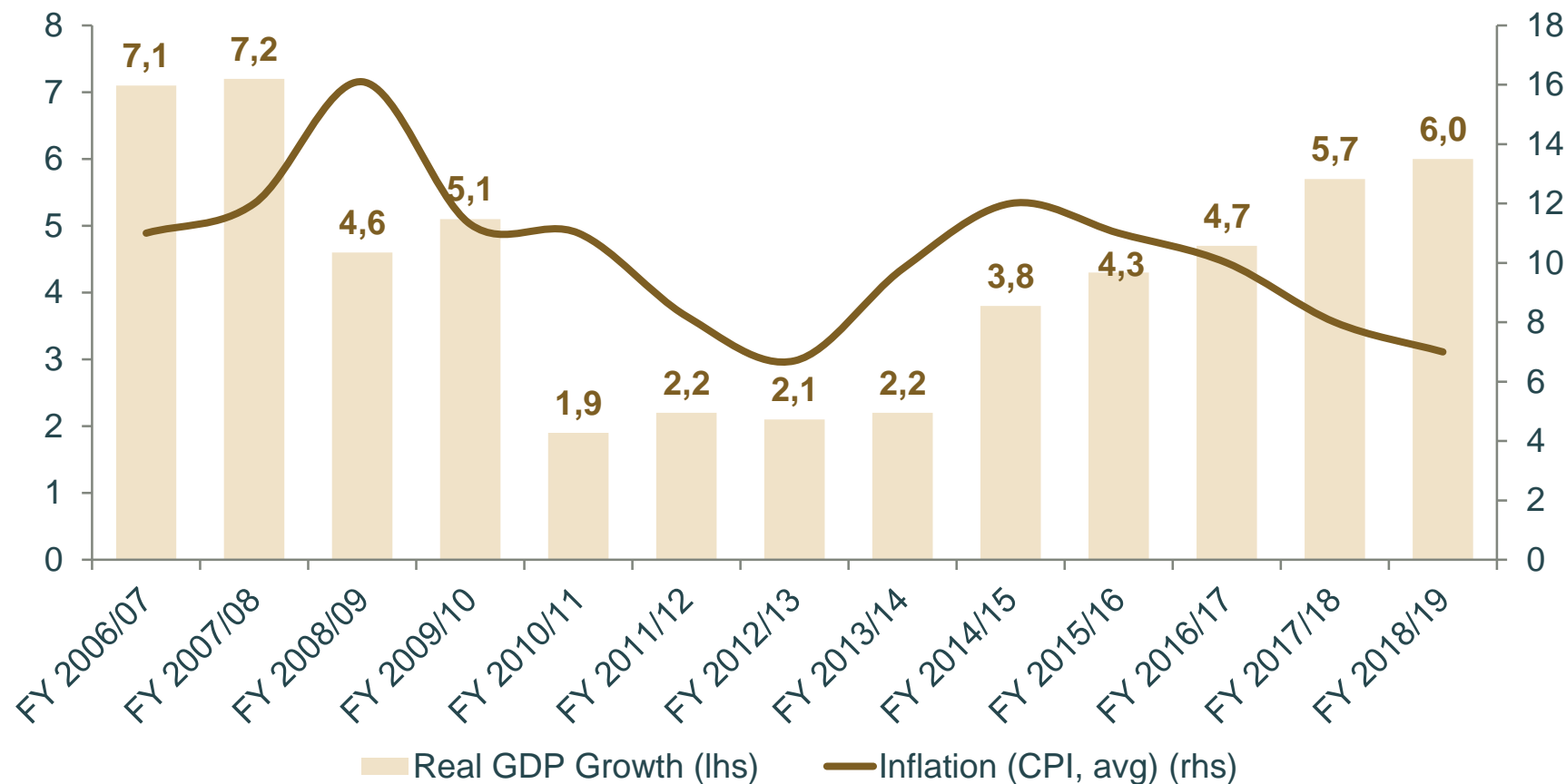
*IMF communiqué following the Article IV staff visit*



# Egypt's medium term strategy will support a gradual pick-up in economic activity



## GDP GROWTH AND INFLATION ASSUMPTIONS



Source: Ministry of Finance



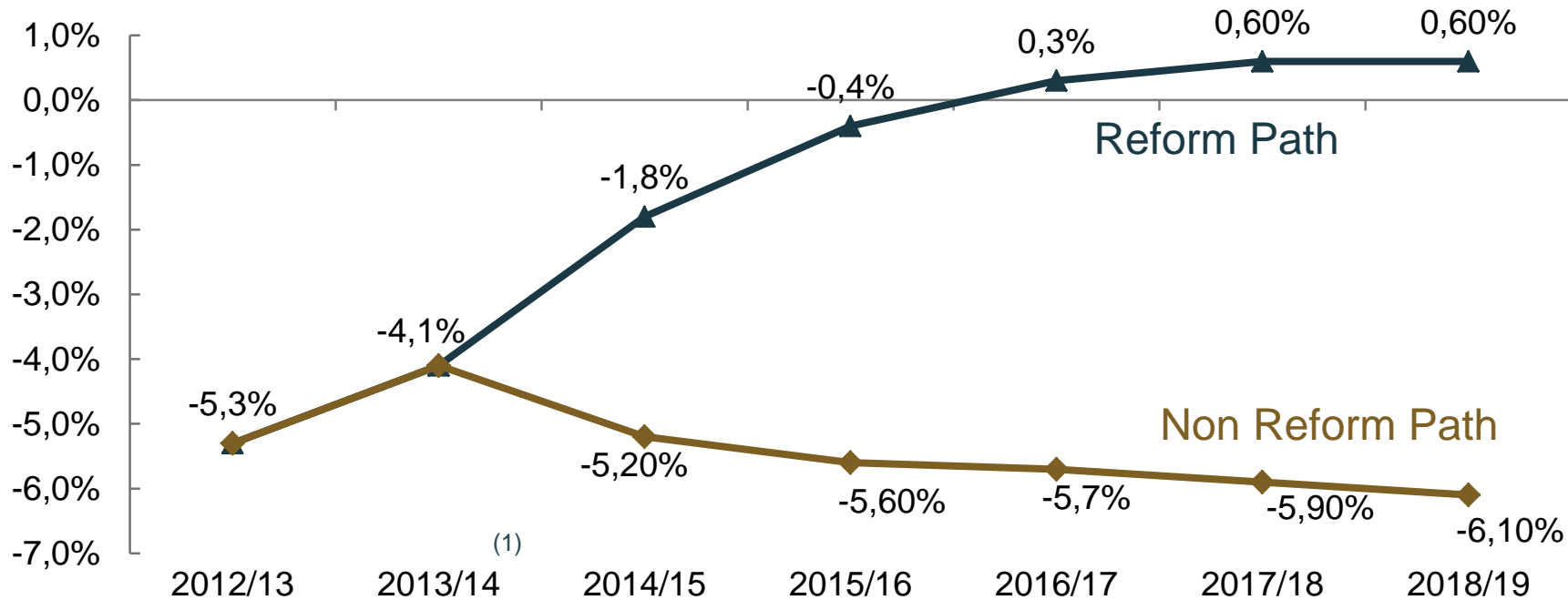
# Fiscal consolidation will result in a shift of the primary deficit to a small primary surplus



Preliminary estimates

## PRIMARY DEFICIT- MEDIUM TERM PROJECTIONS

% of GDP



**Fiscal consolidation efforts of 6-7pct of GDP, bringing the debt to GDP ratio below 85% over the next 5 years**



Note: (1) includes c. 3% of GDP of GCC-3 commodity grants  
Source: Preliminary projections from Ministry of Finance

# Fiscal consolidation will be achieved through revenue measures and an expansion of the tax base...



## REVENUE MEASURES

### Income & Capital taxes

- Broadening of the tax base to dividend incomes, capital gains and residents' incomes attained abroad (10% tax)
- Property tax: limitation of real estate tax exemptions to only one residential unit with a value of less than EGP 2m
- 5% increase of tax rates for corporates and individuals earning more than EGP 1m for a period of three years

### Consumption taxes

- Higher excises taxes on cigarettes and alcoholic beverages
- Replacement of the GST system with the Value Added Tax (VAT)

### Tax efficiency

- Simplification of tax regime for Small and Micro-Enterprises
- Settlement and collection of tax arrears and reduction of tax exemptions

### Industry development

- New telecom licensing fees
- New mining tax regime

# ...and the redirection & reduction of wasteful expenditures towards productive and social priorities



## EXPENDITURES RATIONALIZATION PACKAGE

### Subsidies

- Phasing out of subsidies on all fuel products (other than LPG for needy households) and electricity to cost recovery levels in 5 years
- Enhancing the efficiency and flexibility of bread and food subsidies distribution schemes

### Wage bill

- Obligation for all government entities to hire personnel under the regular system
- Suppression of the existing tax exemption on government employees' annual wage increases
- New hiring system and new civil servants' pay system limiting recruitments to a fraction of outgoing personnel and making the basic pay the bulk of civil servants' pay


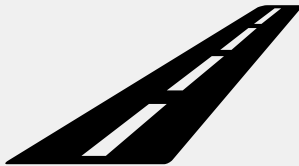

### Compensatory measures

- Three-year gradual increase in spending for health, education and R&D as per the new Constitution
- Expansion of the number of beneficiaries of the cash transfer program from 1.5 to 3 million households
- Redistribution of 50% of property tax receipts for localities and slums development



# The government's program will create the platform for a more productive and dynamic economy

Key objective is to bring about the transformation of Egypt's economic base through reforms and projects that boost productivity and encourage sustainable private sector-led growth, thereby offsetting the impact of fiscal consolidation and gradually strengthening the external position

Regulatory and Institutional Reforms	Enabling Infrastructure and social projects	Investment Opportunities
		
<p>Reforms that incentivize investments in key sectors and facilitate the implementation of investment opportunities</p>	<p>Government-backed projects that enable investment opportunities, reduce economic costs and improve social conditions</p>	<p>Projects that tap into current market needs in key sectors and provide financial and socioeconomic returns to investors and ordinary Egyptians respectively</p>

# Business climate reforms constitute the cornerstone of policies to make the investment program a reality



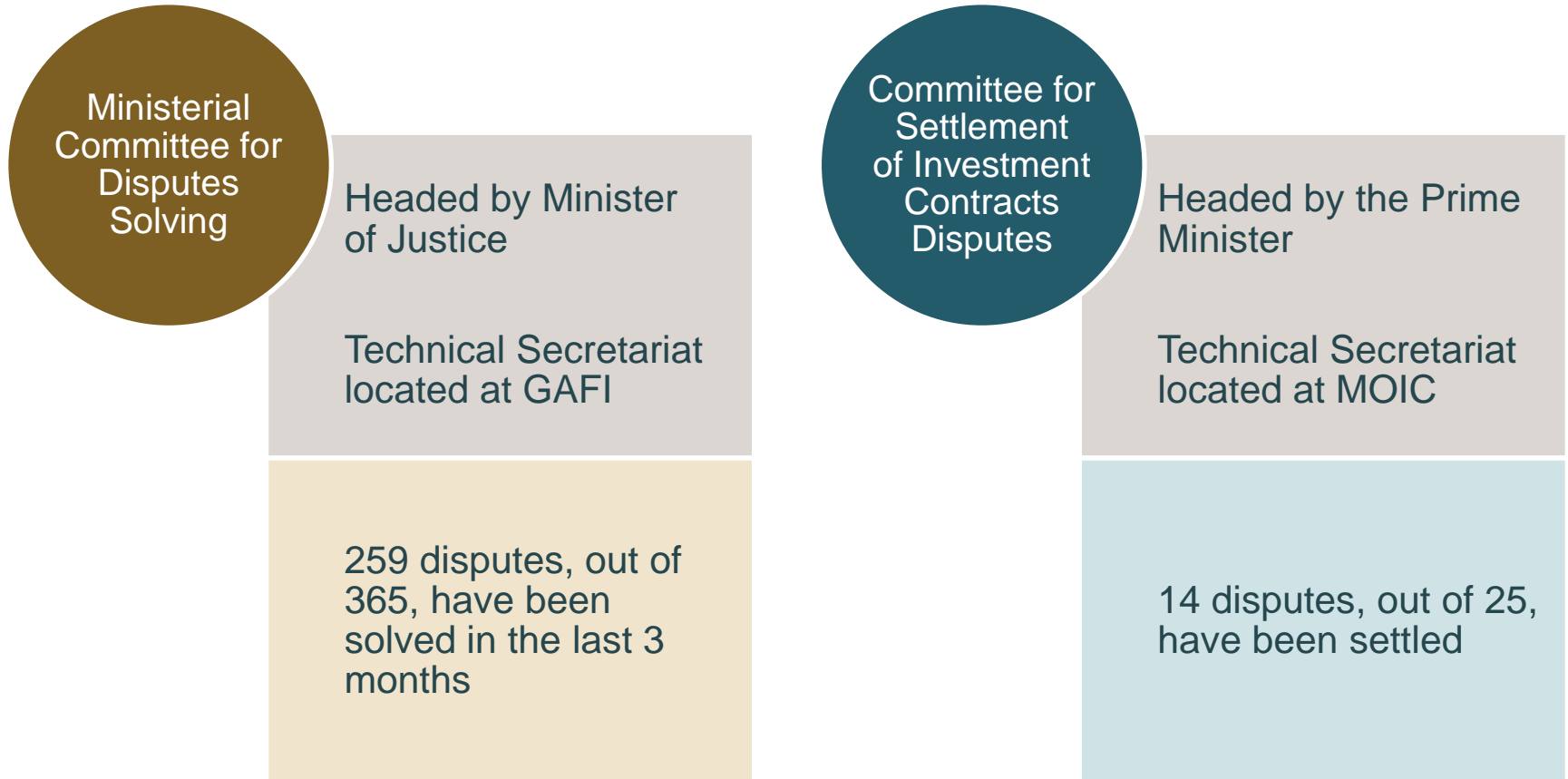
## General Business Climate Issues

- Difficulty in **starting new investment projects**, with investors dealing with separate government entities
- Difficulty in **liquidating companies**
- Concerns on **land allocation mechanisms** and possible disputes that it could lead to
- Significant number of ongoing **investor disputes**
- **Mining sector** currently not seen as attractive by investors
- **Delay in payments** (arrears) by the government to business partners (e.g. oil and gas companies)
- Potential **conflict of interest** for some **regulatory bodies** who also have an operating role (e.g. EGPC)
- Concerns over Egypt's **capacity to become energy self-sufficient**

## Key Legislative Reforms

- Microfinance Law (**Issued**)
- Mining Law (**issued**)
- Renewable Energy Law (**issued**)
- SE Zones Law (**awaiting issuance end of Jan**)
- Capital Market Law (**awaiting issuance end of Jan**)
- Electricity Law (**awaiting issuance end of Jan**)
- Investment Law (**awaiting issuance end of Feb**)
- Land Management Framework
- Companies' act
- Arrears settlements' with oil companies & investors disputes (**balance reduced to \$ 3.1 billion**)

# Two Disputes Settlement bodies are in place, achieving a total of over 270 dispute resolutions over the past three months



# The government is promoting an investment program targeting high potential sectors...



The investment program will address Egypt's main structural weaknesses and boost the country's growth potential by stimulating productive sectors



Energy/  
Mining



Housing/  
Utilities



Agriculture



Tourism



Industry &  
Trade



Transportation  
/Logistics



ICT

Medium term  
growth  
target: 6%

## OBJECTIVES

- Improve the living conditions of the people
- Promote quick job creation through the development and expansion of labor intensive sectors
- Address Egypt's infrastructure/energy gaps and reduce power and water shortages
- Encourage more diversified and high value added exports



# ...and will put a high focus on inclusive growth to improve living standards, develop human capital and sustain public support for reforms



## Better Housing

- Develop low and middle income housing units (1.15 million units over 5 years) to address the large gap in affordable housing
- Introduce housing assistance programs supporting households
- Address the proliferation of slums and improve overall housing quality

## Better infrastructure

- Promote food security through the building of storage facilities that reduce crop wastage & the development of agro-processing facilities
- Reduce electricity outages by increasing the installed capacity, diversifying the energy mix and increasing home connectivity on gas network
- Ease congestions in high-density Egyptian cities

## Better Health & Education

- Better access to health and education
- Higher spending on health and education as per the newly ratified Constitution
- Reduce labor skills mismatches and improve health indicators
- Redistributive compensation mechanisms

## Stronger MSMEs

- MSMEs: 90% of active enterprises in Egypt
- Encourage the development of MSMEs
- Encourage financial inclusion to assist MSMEs in their development



## II. INTRODUCING EGYPT ECONOMIC DEVELOPMENT CONFERENCE (EEDC)

# Egypt Economic Development Conference (EEDC) is the starting point of a longer-term process to create a strong investment dynamic in Egypt



## EGYPT: THE FUTURE

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### Inspire

- Present a clear and ambitious vision for a prosperous future Egypt and its people
- Firmly position Egypt as an attractive destination on the global investment map

### Inform

- Detail the government's economic vision and midterm reform program
- Layout the strategies for invigorating the key economic sectors

### Activate

- Together with its partners, develop the infrastructure enabling the envisaged economic growth
- Present attractive opportunities to local, regional and global investors



# The Egypt Economic Development Conference aims at catalyzing private investment in Egypt



- **Development Strategy & Reforms:** President's Vision for inclusive growth, job creation and better living conditions for the people with a clear roadmap of macroeconomic & business climate reforms
- **Sector-level Action Plans:** Presentation of action plans for priority sectors to unleash the economy productive capacity & promote participation of the private sector
- **Selected projects that are ready for investors:** Presentation of investment projects in priority sectors with financial structures that can be replicated
- **B-to-B discussions on specific investment opportunities**

# Sector workshops will showcase sector plans and opportunities for private sector



**Agriculture**



**Housing & Utilities**



**Tourism**



**Oil & Gas**



**ICT**



**Transport & Logistics**



**Power**



**Mining**



**Manufacturing,  
industry and retail**

**1**

## SECTOR CONTEXT AND CHALLENGES

- Structural features that make the sector particularly attractive in Egypt
- Key current pressing challenges for the sector

**2**

## ACTION PLAN TO OVERCOME THE CHALLENGES & INVOLVE PRIVATE SECTOR

- Strategic vision translating into clear reforms and government priorities to overcome the challenges
- Proposed legislative and sector reforms that will unleash private investment

The EEDC will be held in Sharm El-Sheikh on March 13-15th. The program will include interactive sessions: plenary, TV debates, one-on-one, sector workshops...



### Range of Formats

- Panel Discussions
- One-on-one Conversations
- Key-Note Addresses
- Debates
- Sector-level Interactive Workshops

Bilateral Business Meetings between Ministers and business leaders / investors will run in parallel with the program on 14 and 15 March

### Key Sessions

#### TV Debates

- Egypt: Gateway and Hub
- Fostering a return of investment in Egypt
- Better jobs for Egypt: Fostering Egypt's Entrepreneurship Potential

#### In Conversation

- Global / Regional Perspective

#### Plenaries

- Egypt's Energy Equation
- The Innovation Imperative
- Capital Markets: The Next Phase



[www.egyptthefuture.com](http://www.egyptthefuture.com)



# The EEDC will gather a wide variety of invitees and speakers

## Completed Action:

- Over 1,600 Invitations
- Over 110 HOS Invitations
- 22 International Financial Institutions
- 13 Speakers confirmed

## In Process:

- 2,000+ Invitations to be sent
- Follow-up call campaign



**Mr. Jeffrey Immelt**  
Chairman and CEO of GE  
*United States*



**Mr. Bob Dudley**  
Group Chief Executive of BP,  
*United Kingdom*



**Mr. Arif Naqvi**  
Founder and Chief Executive  
Officer of Abraaj Group,  
*UAE*



**Mr. Claudio Descalzi**  
Chief Executive Officer of ENI  
Petroleum Co.,  
*Italy*



**Mr. Mohamed El-Erian**  
Chief Economic Advisor of Allianz,  
*United States*



**Mr. Ahmad AbdulKarim Julfer**  
Chief Executive Officer of Etisalat  
Group, *UAE*



**Fadi Ghandour**  
Founder of Aramex, Executive  
Chairman of Wamda Capital

**Sir Martin Sorrell**  
CEO and Founder  
of WPP Group,  
*United Kingdom*

**Mr. Ronald Brouder**  
Founder and Chair  
of Education for Employment,  
*United States*

**Mr. Samir Iskander**  
COO of BG Group,  
*United Kingdom*

**Mr. Moussa Seck**  
Interim Chairman of Pan African  
Agribusiness and Agro-industry  
Consortium, *Kenya*

**Mr. Habib Haddad**  
Founding CEO  
of Wamda, *UAE*





# Why participate to the Conference?

## LANDMARK EVENT

- The level of representation from business and politics will be unprecedented in the recent history of Egypt, so are the speed of changes that the government is making

## NETWORKING OPPORTUNITIES

- The conference has been deliberately structured to allow delegates to mingle freely and discuss substantive matters in a discreet setting; a significant networking opportunity. There will be special times set aside for one-to-one meetings with the President and his Ministers

## "BE THE FIRST TO KNOW"

- The conference is a unique opportunity to hear first hand of the economic vision and sector-level plans that the government has prepared to drive investment and growth with strong private sector participation; with the ultimate objective of prosperity for the people of Egypt

## FIRST MOVER ADVANTAGE:

- Participants can “get in on the ground floor” in a country that is making sweeping changes and has massive investment opportunities, stemming from its sheer size and growth, its unique location and resources and under-investment over the past years

## SUPPORT EGYPT FOR THE BENEFIT OF ALL

- Last, but not least, it is important to support Egypt at this critical juncture and as it is working its way to the front. Egypt wants to regain its long standing position as a political, economic and cultural center of stability the region

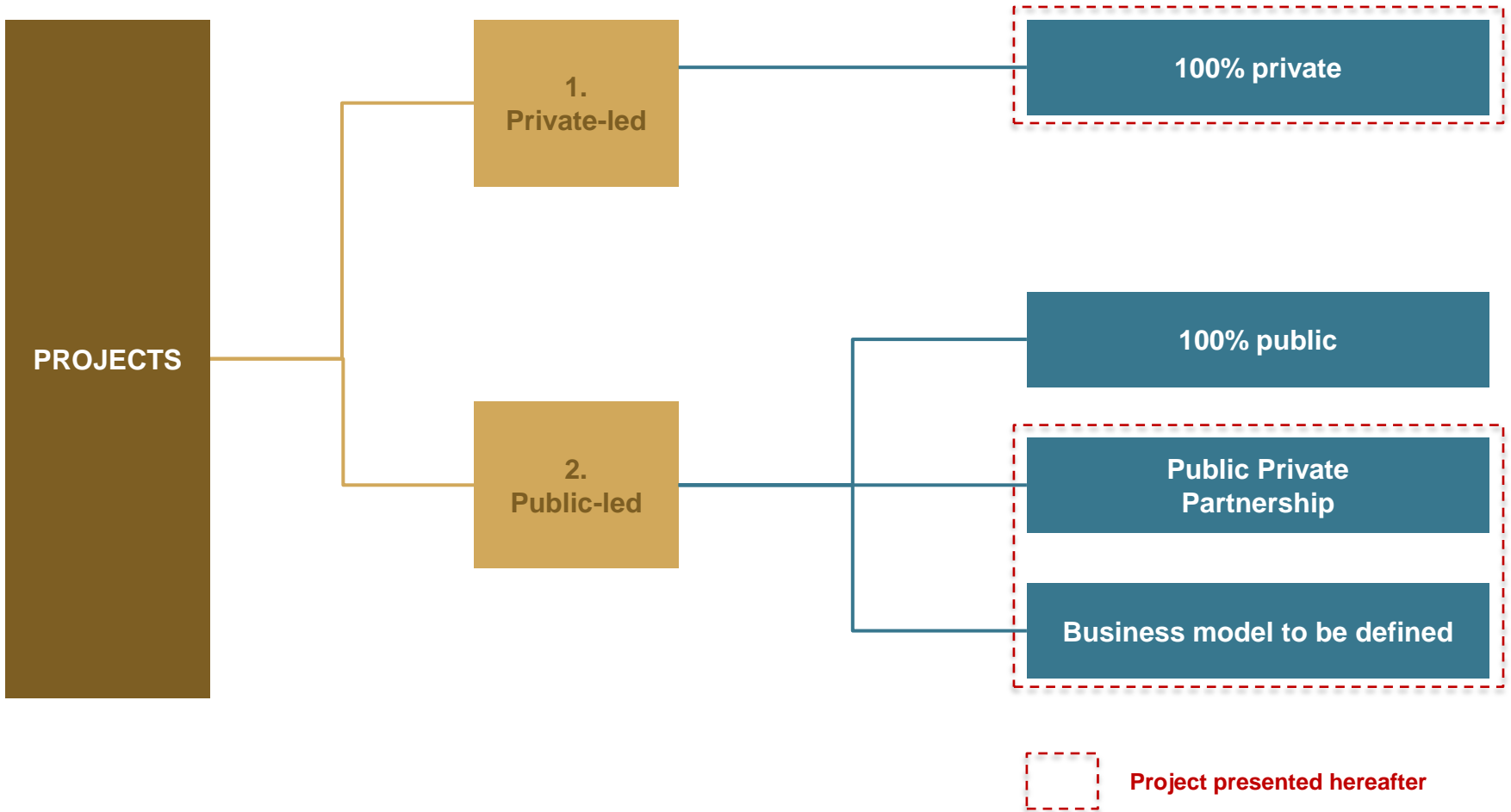




### III. OVERVIEW OF PROJECTS



# 121 projects have been screened...

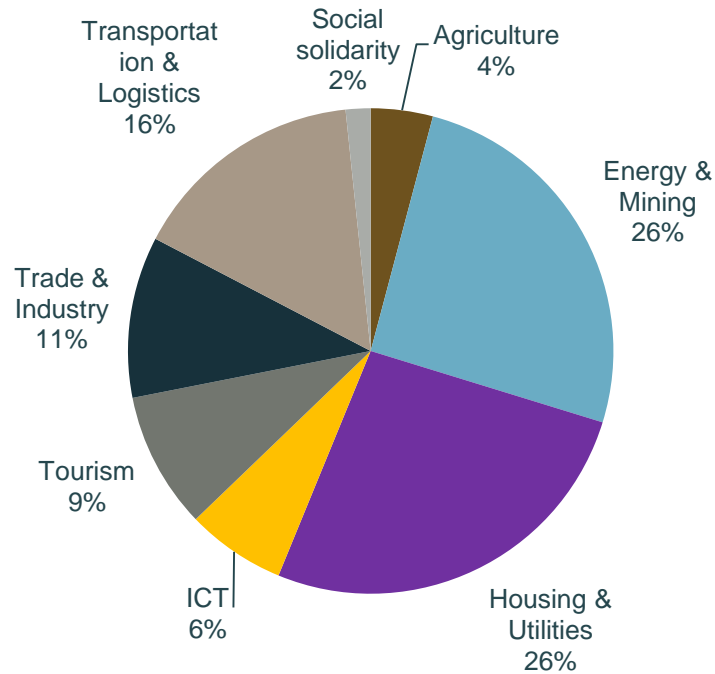




# ...in eight key sectors

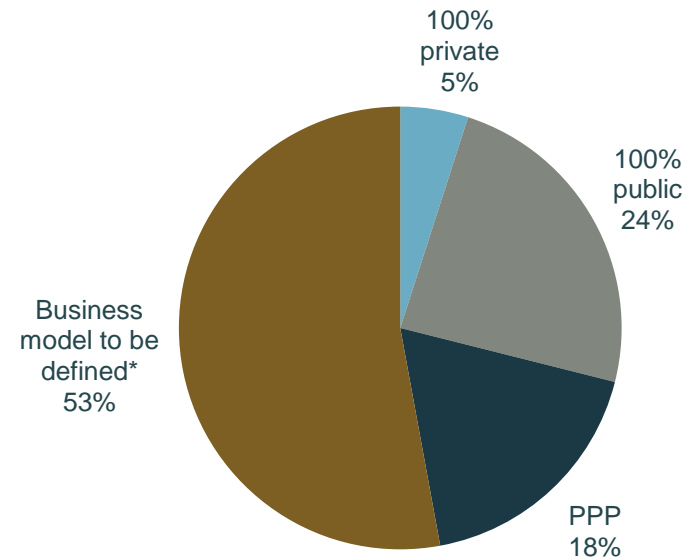
## SCREENED PROJECTS BY SECTOR

By number of projects



## SCREENED PROJECTS BY DEVELOPMENT TYPE

By number of projects



*\*Projects labelled as 'business model to be defined' include 49 public-led projects with potential IB involvement*

- The Ministry of Investment has allocated over 30 projects to 15 investment banks (IB) in order to fast-track project execution by the Conference





# Selected Energy & Mining Projects

PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
Golden Triangle Mega Project	Development of a mining exploration and industry cluster in the Egyptian Golden Triangle	Mining	Qena / Safaga / Qoseir	n.a.	Business model to be defined
Sabaia Valley / Bentonite	Plant producing Bentonite	Mining	Sabaia Valley	957	Business model to be defined
Sabaia Valley / Calcium Carbonates Project	Plant producing calcium carbonates	Mining	Sabaia Valley	17 000	Business model to be defined
Production of Phosphate Fertilizer and Phosphoric Acid	Phosphate and fertilizer plant	Mining	Abu Tartour	800	Business model to be defined (IB currently involved)
Mining Bid Rounds	Round of licensing for mining exploration	Mining	Countrywide	n.a.	Concession
Atmospheric Distillation Unit	New atmospheric distillation unit as an extension of an existing refinery	Oil & Gas - Downstream	Alexandria	250	Business model to be defined (IB currently involved)
Continuous Catalytic Regenerative Reforming (CCR) & Isomerization Project	New petrochemical unit	Oil & Gas - Downstream	Assiut	240	Business model to be defined (IB currently involved)
Full Conversion Hydro Cracker Complex	Petrochemical complex producing middle distillate of low sulfur content, LPG, Naphta, gas oil and jet oil	Oil & Gas - Downstream	Assiut	2 500	Business model to be defined (IB currently involved)
New Lubrication Oil Complex	Production of lube oils and gas oil	Oil & Gas - Downstream	Suez	430	Business model to be defined (IB currently involved)



## Selected Energy & Mining Projects (cont'd)

PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
Assiut-Sohag LPG Pipeline	Pipeline connecting refineries	Oil & Gas - Midstream	Assiut Sohag	55	Business model to be defined (IB currently involved)
Sohag Aswan Products Pipeline	Pipeline connecting refineries	Oil & Gas - Midstream	Sohag Aswan	201	Business model to be defined (IB currently involved)
Upstream Bid Rounds	Round of oil and gas licences awards for exploration	Oil & Gas - Upstream	Mediterranean, South Valley, West Desert	n.a.	Concession
West Nile Delta Field (BP/RWE)	Development of a gas field	Oil & Gas - Upstream	West Nile	10 000	Concession (in place)
Bioethanol from Molasses	Plant producing bioethanol from molasses	Petrochemicals	Port Saïd (Motobas Industrial Zone In Kafr Al-Sheikh)	135	Business model to be defined (IB currently involved)
Bioethanol from Rice Straw	Plant producing bio-ethanol from agricultural waste	Petrochemicals	Port Saïd (Motobas Industrial Zone In Kafr Al-Sheikh)	220	Business model to be defined (IB currently involved)
Formaldehyde Project	Plant aiming at producing 20,000 ton Urea formaldehyde in addition to other formaldehyde derivatives	Petrochemicals	n.a.	55	Business model to be defined (IB currently involved)
Propylene and Derivatives Project	Plant producing propylene and derivatives	Petrochemicals	Alexandria	1 500	Business model to be defined (IB currently involved)
Tahrir Petrochemicals Project	Petrochemical plant in need of equity investement	Petrochemicals	Suez	7 000	Private (seeking investment)



## Selected Energy & Mining Projects (cont'd)

PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
750MW El Siouf CCGT	Gas-fired power plant	Power Generation - Conventional	El-Siouf	644	Business model to be defined (IB currently involved)
2000 MW Coal Power Plant (Orascom)	Private coal power plant	Power Generation - Conventional	El Hamarawein Port (Red Sea Coast)	2 500	Private (IPP)
2250 MW Bani Sweif CCGT	Private steam power plant	Power Generation - Conventional	Bani Sueif	1 500	Private (IPP)
250 MW Dariut CCGT	Gas power plant at tendering stage	Power Generation - Conventional	Dariut	2 200	Private (IPP)
3960 MW Coal Power Plant (Al Nowais)	Private coal power plant	Power Generation - Conventional	Oyun Musa (Suez Area)	7 500	Private (IPP)
X MW Coal Power Plant (ACWA/Masdar)	Coal/Gas power plant	Power Generation - Conventional	TBD	n.a.	Private (IPP)
Qena Steam Turbines 1300 MW	Steam power plant	Power Generation - Conventional	Dariut	1 550	Private (IPP) (IB currently involved)



## Selected Energy & Mining Projects (cont'd)

PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
(10*20MW) Kom Ombo Solar Power Plant	Solar plant at tendering stage	Power Generation - Renewables	Aswan	400	Private (IPP)
2* 250 MW Gulf of Suez Wind Farm Phase 2	Wind farm project to be tendered	Power Generation - Renewables	Gulf of Suez	400	Private (IPP)
250 MW Gulf of Suez Wind Farm	Wind farm at tendering stage	Power Generation - Renewables	Gulf of Suez	364	Private (IPP)

# Selected Housing & Utilities Projects



PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
Alamein Mega Project	Development of housing units	Real Estate	Alamein	n.a.	Business model to be defined
10th of Ramadan Knowledge Village	Land for sale for real estate development	Real Estate	Sheikh Zayed	n.a.	Business model to be defined (IB currently involved)
6th of October Marabet	Land for sale for real estate development	Real Estate	6th of October	857	Business model to be defined (IB currently involved)
6th of October New CBD	Land for sale for real estate development	Real Estate	6th of October	93	Business model to be defined (IB currently involved)
6th of October Oasis	Land for sale for real estate development	Real Estate	6th of October	n.a.	Business model to be defined (IB currently involved)
6th of October Urban Oasis City	Land for sale for real estate development	Real Estate	6th of October	857	Business model to be defined (IB currently involved)
Outlet City	Land for sale to be developed as a retail area	Real Estate	6th of October	286	Business model to be defined (IB currently involved)
Sheikh Zayed Commercial/Office/Tourist Project	Land for sale for touristic development	Real Estate	Sheikh Zayed (Giza)	57	Business model to be defined (IB currently involved)
Zaid central Park	Land for sale to be developed as a housing complex	Real Estate	Sheikh Zayed	571	Business model to be defined (IB currently involved)
10th of Ramadan Regional Services Center	Land for sale for real estate development	Real Estate	10th of Ramadan	699	Business model to be defined (IB to be involved)





## Selected Housing & Utilities Projects (cont'd)

PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
Alamin City Marina	Land for sale for leisure/marina development	Real Estate	Alamein	n.a.	Business model to be defined (IB to be involved)
Damietta City, touristic villages	Development of compounds and touristic villages	Real Estate	Damietta	n.a.	Business model to be defined (IB to be involved)
Mina New City	Land for sale for touristic development	Real Estate	Mina	n.a.	Business model to be defined (IB to be involved)
Muqattam Housing Complex	Land for sale for housing development	Real Estate	Cairo	n.a.	Business model to be defined (IB to be involved)
New Cairo City (South Cairo)	Land for sale to be developed as a regional services center	Real Estate	New Cairo City	839	Business model to be defined (IB to be involved)
Regional Services Center in 10th of Ramadan	Land for sale to develop a regional services center	Real Estate	10th of Ramadan	n.a.	Business model to be defined (IB to be involved)
Zaid Crystal Spark	Land for sale to be developed as a housing complex	Real Estate	Sheikh Zayed	1 119	Business model to be defined (IB to be involved)
Ziad City Money And Business Park	Land for sale to be developed as a business park	Real Estate	Sheikh Zayed	1 429	Business model to be defined (IB to be involved)
Ismailia Project	Revamp of old residential buildings in Old Town Cairo	Real Estate	Cairo	n.a.	Private



## Selected Housing & Utilities Projects (cont'd)

PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
Helwan Wastewater Plant	Wastewater treatment plant	Utilities	Helwan	n.a.	Business model to be defined
North Sinai Sewage Water Plant	Sewage water plant	Utilities	North Sinai	14 000	Business model to be defined
Abu Rawash Wastewater Treatment Plant	Wastewater treatment plant at tendering stage	Utilities	Abu Rawash	650	PPP

# Selected Information & Communication Technologies Projects



PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
Flat6labs	Start-up incubator developed by Sawiris	SMEs	Cairo	n.a.	Private
National Broadband Network	Developing countrywide cutting-edge telecom infrastructure	Telecom	Countrywide	6 294	Business model to be defined
Smart Grids	Installation of smart meters in households	Telecom	Countrywide	n.a.	Business model to be defined
Commercial Registry Automatization	Improvement of commercial registry procedures by automatizing processes	Telecom	Countrywide	100	PPP
Expansion of Local Production Capacity Development for Tablets & Smart Phones Products	Local manufacturing chains for tablets and smart phones to supply local market	Telecom	TBD	2 750	PPP
Maadi Contact Center Park	Technological park	Telecom	Cairo	420	PPP
Rollout and Automation of the Notarization Offices	Automation of the Notarization Offices	Telecom	Countrywide	90	PPP
Technology Parks in Governorates	Technology parks	Telecom	Countrywide	2 797	PPP

# Selected Tourism Projects



PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
6th of October Touristic City	Land for sale for real estate / tourism development	Tourism	6th of October	1 143	Business model to be defined (IB currently involved)
Cosmopolitan Hotel	Revamp of an existing hotel	Tourism	Cairo	10	Business model to be defined (IB currently involved)
Gamsha Tourist Center – Red sea	Land for sale for touristic development	Tourism	North Ghardaka/ Red Sea	1 184	Business model to be defined (IB currently involved)
Magawish Hurghada Misr Travel	Land for sale to develop a high-end touristic complex	Tourism	Magawish-Hurghada	60	Business model to be defined (IB currently involved)
Marsa Wazar Tourist Center - Red sea	Land for sale for touristic development	Tourism	Marsa Alam / Red Sea	93	Business model to be defined (IB currently involved)
Ras El Hekma Ras Hewala Tourist Center	Land for sale for touristic development	Tourism	Northwestern Coast	170	Business model to be defined (IB currently involved)

## Selected Tourism Projects (cont'd)



PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
Sharm El Foukary Tourist Center – Red Sea	Land for sale for touristic development	Tourism	Red Sea	170	Business model to be defined (IB currently involved)
South Magawish Tourist Center – Red sea	Land for sale for touristic development	Tourism	Ghadaka/ Safaga / Red Sea	278	Business model to be defined (IB currently involved)
New Aswan City Regional Touristic Center	Land for sale for touristic projects	Tourism	Aswan	314	Business model to be defined (IB to be involved)
Papyrus Fund	Private Equity Fund investing in revamping touristic assets	Tourism	Countrywide	1 500	Private (seeking investment)
Port Gharib Project Al Kharafi	Private touristic project in development	Tourism	Port Gharib	n.a.	Private (seeking investment)

# Selected Trade & Industry Projects



PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
Misr Reinsurance Company	Creation of a reinsurance company	Financial Services	Cairo	450	Business model to be defined (IB currently involved)
Misr Leasing	Creation of a leasing company	Financial Services	Cairo	70	Business model to be defined (IB to be involved)
Misr Takaful	Creation of an Islamic insurance company offering Shariah-compliant products (Takaful)	Financial Services	Cairo	70	Business model to be defined (IB to be involved)
TVM Capital Healthcare Partners	Acquisition of healthcare infrastructure in Egypt	Healthcare	Cairo	n.a.	Private
Groundwater Lift Project Pet Bottles Plant	Water lift and PET packaging	Industry	North And South Sinai	2 200	Business model to be defined
Renewable Technology Valley	Production of solar PV components (cells, modules, panels) to supply the local industry and developers	Industry	Ismalia	2 000	Business model to be defined
SEZone	Land for sale for a manufacturing/industry project (5sqkm) in a special economic zone offering tax and investment incentives	Industry	Northwestern Suez	800	Business model to be defined (IB currently involved)



## Selected Trade & Industry Projects (cont'd)

PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
Biological and Biosimilar Product Manufacturing Unit	Production of biological and biosimilar products for the pharmaceutical industry	Pharmaceuticals	TBD	7	Business model to be defined (IB currently involved)
Oncology Product Manufacturing	Manufacturing plant for oncology products	Pharmaceuticals	TBD	21	Business model to be defined (IB currently involved)
Production of Active Ingredients for Pharmaceutical Drugs	Manufacturing plant for pharmaceutical products	Pharmaceuticals	TBD	38	Business model to be defined (IB currently involved)
International Commercial City (Wonder World)	Retail and commercial city	Retail	Gulf of Suez	5 594	Business model to be defined (IB to be involved)



# Selected Transportation & Logistics Projects

PROJECT	DESCRIPTION	SUB-SECTOR	LOCATION	CAPEX (US\$M)	DEVELOPMENT MODE
10th Ramadan Dry Port / Logistical Center	Dry port and logistical platform	Logistics	6th of October	n.a.	Business model to be defined
6th of October Dry Port / Logistical Center	Dry port and logistical platform	Logistics	6th of October	100	Business model to be defined
Grain Storage and Logistics Hub	Grain terminals and logistics hub in Damietta	Logistics	Damietta	2 083	Business model to be defined (IB to be involved)
Suez Canal Corridor Mega Project	Large-scale special economic zone along the Suez Canal to be developed (opportunities in transport, power, logistics, ...)	Miscellaneous	Suez Corridor	n.a.	Business model to be defined
Cairo Airport City	Land development for cargo terminal and commercial and exhibition areas	Miscellaneous	Cairo	671	Business model to be defined (IB to be involved)
3 Terminals At Dekheila Port	Cargo, bulk and grain terminals at tendering stage	Ports	Alexandria	2 000	Concession
Abu Tartour/ Safaga Industrial Port	Phosphate and grain port to be tendered	Ports	Abu Tartour	360	PPP
Luxor - Hurghada Train	New railway connecting Luxor and Hurghada	Rail Transportation	Countrywide	2 700	Business model to be defined
River Transportation System (4 River Freight Ports)	Developing a maritime route (4 ports) along the Nile for freight transport	River Transportation	Countrywide	n.a.	Business model to be defined
Nile River Bus Ferry	Passenger transport system by ferry along the Nile to be developed as a PPP	River Transportation	Cairo	72	PPP





# APPENDIX

## Conference Program Overview





# Program Overview

## Program Overview (Details on Website)

### Day 1: March 13<sup>th</sup>, 2015

09:00

Registration

17:00 Official Opening

**Heads of State speak here**

18:30 Keynote Address

19:00 TV Debate

20:00 Gala Dinner

### Day 2: March 14<sup>th</sup>, 2015

09:00 Turning the Vision into Action

09:45 In Conversation

10:00 TV Debate

10:45 Egypt's Energy Equation

11:30 The Innovation Imperative

12:15 Developing Strategic Sectors of the Future Egypt

12:30 Networking Lunch

14:00 Egypt's Sector-level Workshops

16:30 Coffee Break

17:00 In Conversation

17:30 Suez Canal Project

20:00 Egyptian Evening - Soiree

### Day 3: March 15<sup>th</sup>, 2015

09:00 TV Debate

09:45 Social Inclusion for a Durable 21st Century Economy

10:30 In Conversation

11:00 Capital Markets: The Next Phase

11:45 Leading Transformation

12:30 Networking Lunch

14:00 Egypt's Sector-level Workshops

16:30 Coffee Break

17:00 Special Address

17:20 Sport: Community and Cohesion

17:40 Closing of the Proceedings

18:00 Media Conference



***Thank you  
for your attention***

***We look forward to seeing you in  
Sharm El Sheikh on March 13<sup>th</sup>***

